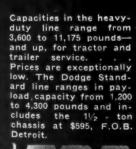
COMMERCIAL CARLENAL

SEPTEMBER 1931



\$585

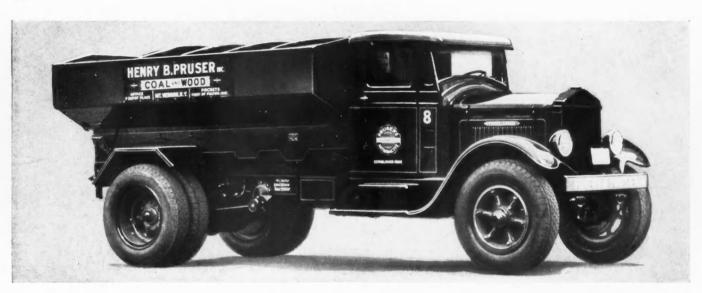
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DODGE TRUCKS

After all, the final test of a truck's value is its earning ability. Dodge Trucks not only earn—they earn more, for several very definite reasons . . . In the Standard 1½-ton chassis, for instance, you get Dodge quality and design. Its price—only \$595, f.o.b. Detroit—calls for but a small investment. Then, because of this truck's many exceptional features, you get greater dependability, ample power, ease of control, speed, safety, economy and long life—all an assurance of maximum earning ability.

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Buffalo, New York

COMMERCIAL CAR IOURNAL

with which is combined Operation & Maintenance

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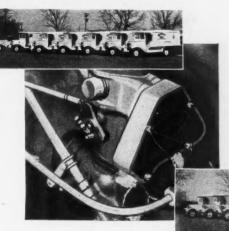
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1898 Separation of the rollers by spacing them with small pilots integral with the rollers



1903-A one piece eage made from sheet steel by a



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Material: Timken-made steel.

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When the need for better material became urgent, Timken created a special grade of alloy steel, and later built a steel plant so that its quality could be positively controlled. Special heat-treating, machining and other processes were similarly developed.

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THE TIMKEN ROLLER BEARING CO., CANTON, OHIO

TIMKEN Tapered BEARINGS

COMMERCIAL CAR JOURNAL PHILADELPHIA, PA., SEPTEMBER, 1931

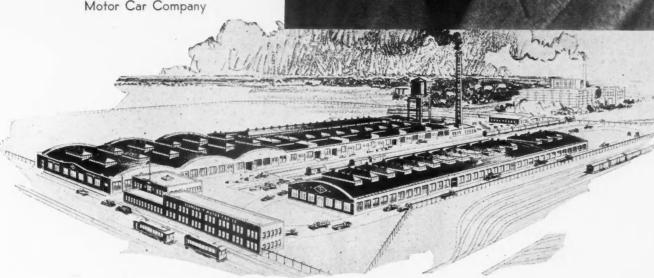
THE PRESIDENT'S PAGE

Now is the time to clean house. Eliminate non-producers, unnecessary expense, horse-trading methods and stabilize rating system, price and discount structure, truck paper, factory and dealer financing methods

BY

Q. Q Vi ier

President, Diamond T Motor Car Company



N times such as we are now passing through, which I choose to call a period of readjustment rather than of depression, one of the first steps taken is to clean house. We analyze our own organizations, eliminating the dead wood and reducing unnecessary expenses. The dealer does the same thing, eliminating the non-producers. We all set ourselves to work harder and pride ourselves upon being reborn, so far as our industrial activity is concerned.

It must be granted that these policies are necessary in times such as these, but why shouldn't we go a step further and clean house in the entire industry and perhaps make it possible for some of those who are being forced into the unemployed ranks to continue as producers? Why shouldn't we take advantage of situations of this kind, when most minds are groping for new answers to old problems, to put our entire industry on a sane and sound basis?

While I may be termed a radical, I cannot help feeling that the truck industry, as a whole, is in a pitiful condition, if judged by modern business standards. I feel that from a design standpoint motor trucks have kept pace with the increased demands placed upon us by transportation development during the past ten years. Aside from this, I feel that we are guilty of being miles and miles behind the business procession.

Taking up first the matter of motor truck ratings. The COMMERCIAL CAR JOURNAL is to be congratulated on the publicity it has given this subject and it must be obvious to every thinking man in the industry that we are handicapping manufacturers and dealers alike by our inability to agree upon some standard method of rating motor trucks which will be recognized, understood, and respected by

TURN TO PAGE 48, PLEASE

WHY FLEET THUMB BE DOWN ON OWN

HE job of a fleet superintendent is to keep his vehicles on the road 100 per cent of working hours; to keep them in safe condition and satisfactory to operate, and to do it economically. Included in these functions are, in many instances, the added responsibilities of managing a fleet maintenance establishment. In case of large companies operating hundreds and hundreds of trucks it becomes a question whether they are in the motor ve-

hicle business or selling dry goods,

coal, gasoline, electric service,

etc.

There can be no doubt that fleet maintenance reaches the proportions of a separate business in many cases. For example a recent description of a fleet shop reveals a stock of parts totalling about \$100,-000 and another fleet of something more than one thousand vehicles carries a stock of parts and unit assemblies valued at twice this sum. Costs of shop buildings likewise run into big figures, hundreds of thousands to more than a million. Shop forces are large, those numbering fifty or one hundred are not uncommon. These figures are of the order of one mechanic to each eight to ten vehicles; parts stocks to something in excess of \$100 per vehicle. The latter figures, of course, do not include investment in land or buildings for the shops.

Meanwhile, these facilities and stock of parts are duplicated by dealers, factory branch or independent shops in the same territory. In the case of parts, the fleet owner carrying parts in stock pays the manufacturer or the dealer a shelf-carrying charge which is included in the net cost of each part. In addition, it costs the fleet owner 10 to 15 per cent to carry parts in

Cost of Stocking Parts, Overhead and Supervision Duplicates Similar Charges in Shops Elsewhere

We wish to assure our readers of the authenticity of the ideas advanced in this article. They are those of a very prominent fleet operator, connected with a large organization, who gave his views in an interview with a member of this publication's editorial staff. The reason the editor saw fit to omit his name and connection was to avoid such unnecessary implications as generally arise when personal opinions appear in association with the name of a company. The editor will welcome arguments, pro and con, of fleet-operator readers. If they so desire, similar consideration will be given to the concealment of their identities.





his storeroom. There is a duplication here in the cost of carrying parts in stock in the fleet shop and in the outside shop.

In any large private stock of parts there is a loss from obsolescence because the vehicles for which the parts were purchased have been sold, junked or traded in. On the parts which must be junked there is a total loss in addition to the cost of carrying them in stock until junked.

A large stock of parts requires the services of a group of storekeepers, stock runners, supervisors and clerks, all of whom are non-productive. In spite of the best intended accounting system and efforts of the stockroom, force shortages will be found in stock at stock-taking, and resulting "adjustments" appear in red, not in black, ink.

Men in charge of stockrooms try to keep stocks down, and under present conditions they are "aided" in their efforts by edicts of the management, but nevertheless it is a human trait to over-order rather than under-order parts. Over-ordering brings criticism only at widely separated intervals, but being short of parts arouses the ire of shop foremen and mechanics continually.



Those who defend the carrying of a relatively large stock of parts point out that dealers' and manufacturers' parts stations generally are unwilling to deliver parts and that a considerable stock is necessary to meet shop demands between receipt of shipments of relatively large quantities. The parts stations declare that the added cost of retail delivery would cut their profit considerable. It seems probable that any far-sighted fleet operator would be glad to pay an equitable amount for delivery.

The final proof that overhead and other charges involved in carrying a

NEXT MONTH

N this article, to be followed by a second, the fleet executive points out some of the handicaps in maintaining a fleet shop which led him to turn over all maintenance except inspection and running repairs to outside service stations.

The second article, which will appear in the October issue, will present his ideas of what dealer, branch and independent shops should do in order to get more fleet work. His recommendations are definite, to the point and proven because they are just the things which shops have done to secure his business.

large stock of parts can be generally avoided is the fact that there are more than a few fleets of more than 1000 vehicles in which the investment in parts stock is limited to \$5 per vehicle.

Other duplications with accompanying investments, carrying charges and overhead exist in fleet and outside shops. A garage may be needed in any case, but the shop itself, or the part of the storage building assigned to repair work, is duplicated in outside shops.

Likewise, special tool equipment is required for each of the several makes

WHY FLEET THUMB SHOULD BE DOWN ON OWN SERVICE

of vehicles making up a given fleet. In some cases the tools are required to cut down time required for certain jobs, in others the work cannot be done at all without the equipment. Ordinarily depreciation of tool equipment is based upon a ten-year life, but special tools must be written off in a shorter period because the vehicles for which the tools are designed are discarded in less than 10 years.

Other, but less obvious, handicaps spring up in managing a fleet shop unless the man in charge takes special precautions to prevent them. Shop mechanics and foremen take special delight in devising and making every manner of gadget, although these items may be obtained on the market for less cost than fleet-shop cost. For illustration—the host of swinging stop signals.

There also seems to be a tendency on the part of the shop force to anticipate repairs to other units when a truck comes in for a specific repair. This results in the doing of certain work or undertaking a major or minor overhaul ahead of time. This fault is also found in outside shops, but we shall discuss this subject in subsequent paragraphs.

Anticipated Repairs

A fleet shop quite naturally wishes to make a good showing and to keep idle time to a minimum. As a natural result the shop hunts up business when work drops off; a hurry call is sent to the operating department to send in as many trucks as can be spared for repairs. Again work is done before it is really needed.

Not least of the problems connected with fleet shop management is the effect which a large shop has upon the fleet superintendent. The shop, at best, takes a lot of his time and interest. Frequently it overshadows his other responsibilities and he is all wrapped up in making the shop pay and neglects the economies of running vehicles upon roads.

Turning all maintenance work, except running repairs, over to outside shops brings certain incidental savings to the fleet shop which are frequently entirely overlooked. Consider jobs which go bad—and where is the shop which makes a 100 per cent record year after year? In the fleet shop the job is done over at additional cost. The service station must guarantee its work and make good, N.C., on no-good jobs.

S. A. E. Takes a Hand

A sub-committee of the Transportation and Maintenance Activity of the Society of Automotive Engineers is making a survey of fleet maintenance among fleet owners and outside service stations. The report, which will be given during the Annual Transportation meeting of the Society by John Orr, Equitable Auto Co., Pittsburgh, will show what work is being done in fleet shops and what is being sent out by fleets of various sizes and the facilities offered by service stations.

Paper work, detested by shop men, is reduced because service stations do the bookkeeping and forward bills sufficiently itemized to permit careful checking. Fleet accounting is not eliminated but it is simplified.

Peaks and hollows, rushed-with-work and idle periods turn up in the best managed fleet shops, in many instances because of seasonal variations in the business of the establishment owning the fleet. They reduce shop efficiency because the shop, if large enough for peaks, is partly idle part of the time or, if it is too small for peaks, trucks are held up for repairs during rush seasons.

Hills and dales in volume of service required by one fleet impose little tax upon an outside service station because a rush in one offsets a slack time in another.

Just to forestall misunderstandings or arguments about non-essentials let us agree that no fleet shop is entirely self-contained and thus able to perform all, sundry and various of the jobs which are, or hereafter may be, required to keep a fleet running. They send some work elsewhere, and so do the dealer, factory branch and independent shops. Likewise even the smallest fleet, for example a onevehicle huckster route, performs some of the elementary maintenance operations for itself. We are concerned with general policies-with a decision whether to do all work in a fleet shop which may reasonably be done in such an establishment or to turn most of the work over to others, reserving for the fleet organization preventive maintenance and running repairs or, in some cases, none at all.

Idle Time Low

With repairs sent outside, a fleet may be maintained with one employee for each 15 to 30 vehicles, and as previously stated \$5.00 per vehicle investment in parts. The man in charge of operation of a fleet is vitally interested in the amount of "time out" for repairs. Records such as an average of only ten hours idle time per vehicle per year for repairs are being made by fleets operating under the maintenance plan suggested.

Under this plan the fleet owner attends to filling with gasoline, lubrication, adding and changing crankcase oil, washing and tinkering repairs. He also employs inspectors who visit the vehicles regularly, inspect them, make adjustments and perform preventive maintenance operations so far as they can be carried out in the open or in garage storage space.

They do not surrender control over maintenance of the fleet by turning work over to others. The inspectors decide what repairs are to be made; if there is any doubt an inspector goes to the outside service station and looks over a unit after it is opened up. Of course, it sometimes happens that the inspector authorizes specific repairs and when the truck reaches the shop the inspector there finds, after disassembly, that something else should be done. In such cases they have the service station men get in touch with the inspectors and come to an understanding before proceeding with additional work.

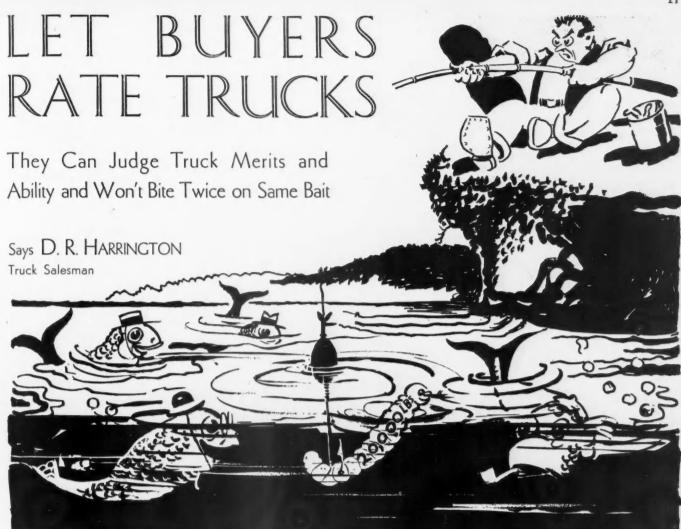
Sampling Inspection

When the unit is opened for repairs only those parts should be replaced which actually require replacement. The number of parts discarded in a truck which will soon be turned in will, of course, be different than in trucks which will be kept in service for several years more.

Fleet owners with their own shops know how repair work is being done and they are concerned about giving up this supervision and check. With the work secured in outside shops this is accomplished by reserving the right to have the inspectors go into any shop doing such work, at any time. They do not hang around shops hour after hour checking up on every detail of every job, but in the course of their work they visit shops often enough to enable them to know what is going on. This sort of "sampling" inspection has proven effective.

Repairs to bodies are handled like mechanical repairs except that nature of the work calls for more individual attention on the part of the inspectors.

It is a certainty that many of the operators in the fleet field will challenge their conclusions, doubt the facts and seek to confound with tales of shortcomings of individual service stations. Their views deserve a hearing, their standing and exturn to page 44, please



NTELLIGENT truck salesmen know that the truck market is no longer composed of men who don't know trucks. Even time-honored trade names are not above suspicion in buyers' minds. They don't care how long a corporation has been manufacturing trucks. They want to know what kind of a truck it is manufacturing this year. The present-day buyer is capable of judging the merits of the truck for himself. If he gets hooked on the rating of a truck once he won't bite at the same bait again.

Pinning the blame on salesman, user or someone else is not the answer. Imitating the ostrich will not do, nor will buck-passing. Tackle the situation in the old-fashioned way. Build trucks and rate them to meet the customer's wishes—that is the surest way to clear up the rating situation.

Rating a truck is a simple and yet a serious problem; it all depends on the type of truck under consideration. It is a simple problem to build a truck and balance the various units to carry a stated load. But it is a serious matter to find a buyer who will not carry more weight than the stated capacity. The majority of truck users expect a

truck to carry more than its rated capacity, and as they "pay the freight" there is no logical reason why their wishes should not be considered.

During the years when the solidtired truck was in vogue there was a distinct cleavage between light and heavy-duty truck builders. You bought a delivery car equipped with pneumatic tires or you bought a truck equipped with solid tires to carry a big load. When a customer bought a 1½-ton truck equipped with solid tires he usually carried three or four tons.

Accepted Policy, Then—

Few if any manufacturers questioned this policy, and orders were gladly accepted with the overweight written plainly right on the order blank. There was no question of gross rating—the truck was bought to do a certain job. But the old distinct cleavage between the two types of manufacturers has passed out of the picture since the demand for the fast pneumatic-tired, heavy-duty truck became general. Today light-duty manufacturers are building heavy-duty trucks, and some of the heavy-duty

manufacturers have been stampeded into a price-reducing orgy that is, together with the rating situation, coloring the balance sheet *red*.

To clear up the rating situation I suggest a simple formula: multiply the chassis weight by three, the answer would be the gross rating. Subtract weight of the chassis, body, spare tire, tools, etc., from the gross rating and the result is pay load.

Using this formula on three 1½-ton trucks of various chassis weights we get the following results:

Truck A	
Chassis weight Body, spare tire, etc	
	4,100 lb.
Gross rating	4,100 lb.
Pay load Truck B	4,000 lb
Chassis weight	
Gross rating	4,400 lb
Pay load	4,600 lb

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ANOTHER FLOOD OF





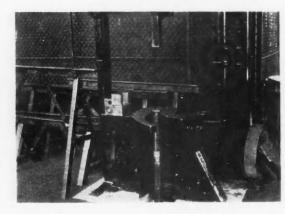
These shop ideas are a continuation of the article in the August issue describing shop devices made by the shop of the Gulf Refining Co., Upper Darby, Pa. This group of ideas is devoted to general shop equipment, storage racks, material handling, etc.

Practically all moving of parts in this shop is on wheels, either on overhead monorails or on floor casters. Even the truck frame stand is on casters, and the

Paint Schedule Board

Shows status of each job in the shop at a glance.

Painting, like other work in this shop, is carried forward on schedule. This board, placed above the foreman painter's desk, shows location of each truck in the paint shop, when it entered the shop, how many coats it has received, to which company station it belongs and when it will be finished.



Pit Under Press

Saves time in blocking up for work upon ends of long pieces and extends limit of length of parts a press can handle. Both this press and the one shown in August issue, page 29, have pits in the concrete floor directly under the center of the press tables. By rare foresight, the need for these pits was recognized before the floor was laid during construction of the building.

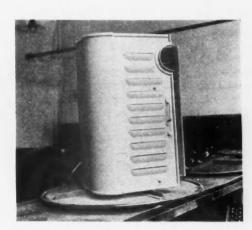


GOOD GULF IDEAS

largest frame can be moved about by one man.

Description of the many time and labor-saving devices in this and the August issue was made possible by the co-operation of E. H. Grey, general superintendent of motor equipment; J. M. Stoeckle, district superintendent of motor equipment, and Thomas Wilkinson, foreman, and members of the shop staff.

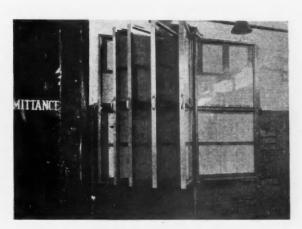
19 MORE SHOP TRICKS



Hood Turntable

Saves many steps and gives better light and ventilation on job. Standing with his back to the light, a painter sprays paint on a hood with one hand while he turns the hood turntable with the other. This keeps the spray away from him and saves him the trouble of walking around the hood.

The table is a circle of tubing, a flat plate, crossed light angles and a ball thrust bearing on the shaft.



Instruction Book Mountings

Vertical swinging boards covered with glass make instruction books and service data quickly accessible and preserve the sheets from damage and soiling by mechanics.

Each "page" of this instruction book is a wooden frame with middle cross-piece, making two panels.



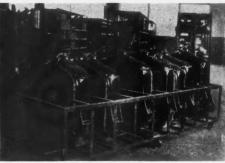


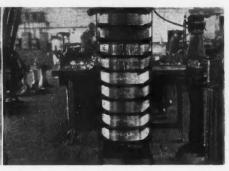








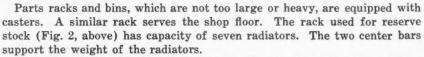




2

3





The brake-drum rack (Fig. 3) has space for 11 drums in no more floor space than one. The drums slide in angles like desk drawers. Those which have been machined are marked "undersize" in chalk.

Main stock of springs in the parts room is carried on arms on A-frames. Any spring shown in Fig. 1 may be lifted by a power hoist on a monorail which extends through the second floor parts room to the shop, which has two-story ceiling height.

Cleaning Tank

Dirt and paint are stripped from chassis frames and tank bodies in a large cleaning tank (Figs. 4 and 5) in a fraction of the time required to do the work by hand or by ordinary pressure cleaning. The cleaning is entirely automatic after the unit is placed in the tank.

This tank, which is large enough to accommodate truck frames and large compartment tanks, is equipped with a power-operated folding cover or lid. Frame or tank is carried from the disassembly floor in front of the tank and deposited on brackets within the tank. Pushing a button starts a motor which drops the lid over the tank. A motor-driven pump sprays cleaning solution over frame or tank and after a short time not a trace of dirt or paint remains. Actual cleaning involves no labor at all, as the part to be cleaned is not touched after it is placed in the tank. Engines and similar units are cleaned in two smaller tanks.



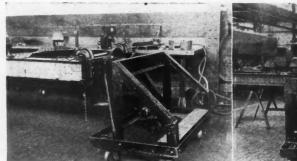
Chassis Carriage

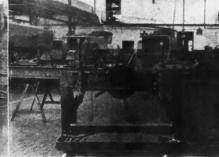
Two stands (Fig. 6), one at each end of a truck chassis, turn the frame to any desired angle for riveting, welding or other repairs; hold it upside down for attachment of springs and axles and enable one man to turn it over for assembling the chassis and to move the frame about the shop floor.

Base of the stand measures 48 x 30 in. and is made of 3 x 3 x ¼ in. angle iron. Height above casters is 27 in. The cross-bar, which is a 6-in. channel, swivels in a pair of 12-in plates, one attached to the bar and the other fastened to the stand. The plates are drawn together for locking the frame in position by means of a 1¼-in. bolt

and a threaded round plate with five handles.

Cross-members of the frame are gripped by two large C-clamps, with spacing and openings adapted to both channel and pressed-steel type frames. Construction of the stands is shown in views (a) and (b). A frame tilted for riveting is shown at (c) and another type frame ready for attachment of springs at (d).



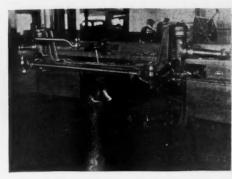




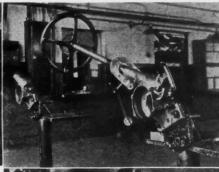


September, 1931

The Commercial Car Journal









Stands

Permanent stands are provided for supporting major chassis units such as front and rear axles, steering gears, engines and transmissions. All are adapted to use with two types of units in the fleet, those from 3-ton trucks and those from 5-tonners. These stands make the units accessible from all sides and hold them firmly in place despite tugging on bolts.

2

The front-axle stand (Fig. 1) has a single clamp at the center which holds the axle either right side up or upside down. Alignment is checked with axle in the stand. The rear-axle (Fig. 2) stand also has a single center support, leaving both ends of the assembly entirely free. A special U-bolt holds the axle in position. Brake drums which are machined to standard undersizes are carried through the shop, and in stock, with their corresponding axles to assure fit between lining and drum.

Steering-gear stands (Fig. 3) accommodate either of two types of gears, and they carry a shelf for parts and tools.

Double rear-axle (Fig. 4) stands are employed in the chassis and parts cleaning room, where mechanics, not helpers, tear down units before parts are placed in cleaning tanks.

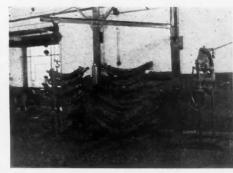


Floor stand and monorail with hoist (Fig. 5) make it possible for one man to move engine about the shop. Although there is nothing unusual about an engine in a sling, this illustration directs attention to the fact that in this shop the difficult tasks have been made one-man jobs by use of special equipment rolling on the floor on overhead monorails.

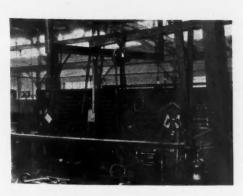


Repairing Springs

Swinging track, chain hoist and sling with two hooks make it easy for spring repairman to move springs and place them on shop rack (Figs. 6 and 7). The springrepair department is placed in one corner of the shop floor. A channel monorail track is pivoted on a vertical column and supported by a round-bar steel brace as in "6." Springs are lifted by two hooks engaging the spring rebound clip bolts instead of the spring eyes as in "7." (White rear springs used in the fleet do not have eyes.)







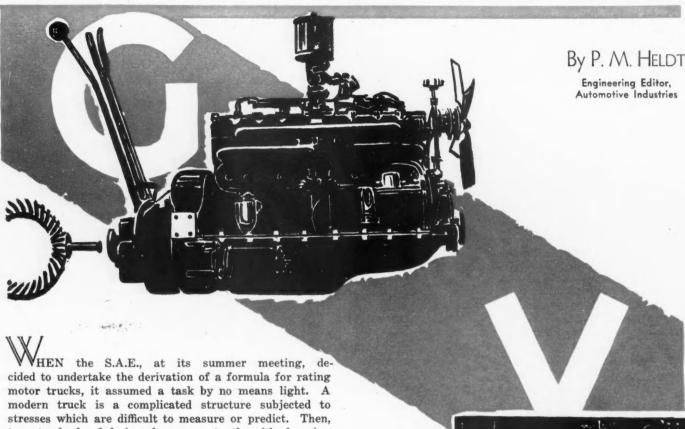
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Swinging Monorail

Machinist can lift heavy parts to and from lathe bed without assistance. The outer

end of this monorail channel (Fig. 8) is supported on a roller contacting with a channel extending at right angles to the lathe and across the aisle. This makes it possible for the machinist to pick up a heavy part in the aisle, lift it to clear the lathe bed and then swing it into position. The end of the monorail near the headstock swivels on a bolt fastened to a hanger.

TRUCK RATING DEPENDS



stresses which are difficult to measure or predict. Then, too, standards of design change constantly with changing conditions and increased knowledge.

Faced with a divergence of opinion concerning the factors, or chassis units, upon which a rating formula may be based, engineers are inclined to reconcile the views by including several, or all, of the factors, giving weight to each in accord with its relative importance. It is reason-

able to assume that the S.A.E. committee will be faced

with a problem of this nature and that it will attempt to evaluate all of the proposed bases for rating.

When an analysis is made of present-day rating practice, it soon becomes evident that two distinct conceptions of truck rating prevail. We have, in fact, what may be called light-duty and heavy-duty ratings. The distinction is perhaps sharpest in the 1½-ton class, in which chassis are offered that range in weight all the way from about 2400 lb. to more than 5000 lb. One group in this class averages less than 3000 lb. chassis weight, the other 4000 lb.

This division into light-duty and heavy-duty trucks does not seem at all illogical, as it is based on service conditions. It must not be overlooked that in any particular case maximum safe load depends not only on the truck itself, but also upon the roads over which it is operated, and the manner in which it is driven, that is, upon the operator.

One question, then, to be settled is whether there should be two types of rating—a light-duty rating, representing the absolute load limit which the truck is supposed to carry only under favorable conditions, and a heavy-duty rating, which represents a normal load which the truck can carry continuously, even under adverse conditions, without sacrifice in life, and therefore may be exceeded under favorable circumstances; or whether there should be only a single rating.

In either case it is well to recall that the monetary value of a truck—as measured by its cost of construction—is not dependent upon load-carrying capacity alone. Speed of the truck is a factor of almost, if not quite, the same importance. For instance, the suggestion has been made, as in the Buckendale formula, that we base the rating of a truck upon the maximum gross weight which its powerplant is capable of moving up a certain grade in high gear. If such a rating were adopted, a mere change in rear axle ratio of say from 6:1 to 8:1, which should occasion no change in cost of production, would increase the gross weight rating in the proportion of 6:8, or say from 12,000 lb. to 16,000 lb., and increase the pay-load rating by 4000 lb. It is still essentially the same truck, and what has been gained in load capacity has been lost in speed.

If a rating formula were based solely on the ability of engine, transmission, etc., to move loads, trucks would soon be greatly overpowered. If the nominal capacity of a truck could be increased 50 per cent by merely providing it with a powerplant of 50 per cent greater output, that evidently would be an easy and inexpensive way to obtain trucks of higher capacity. But such trucks would not be balanced in design, and the effect of such a rating formula on design tendencies could not fail to be harmful. Similarly, if trucks were to be rated merely in accordance with the rated carrying capacity of their tires, the result would be over-tiring.

ON THREE FACTORS

THE CAPACITY FACTORS TRIO

PERFORMANCE—Ability of engine power working through gear reduction to move gross vehicle weight

CHASSIS STRENGTH—To be obtained from coefficients based upon chassis weight

TIRE CAPACITY—Taken from tire makers' schedules
Final rating to be mean of these three factors

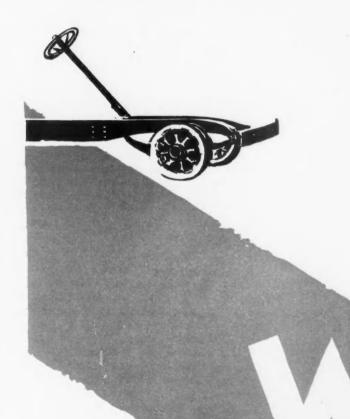
have to be shifted. In short, the vehicle does not have the "ability" that is expected of a modern truck.

If overloading is continued, despite this poor performance, it will be found that various parts give out prematurely. Tires will not give the service that one may expect under normal conditions, and there may be failures of frames, springs, axles, etc. In fact, such failures are almost sure to occur if the truck be overloaded so heavily time after time.

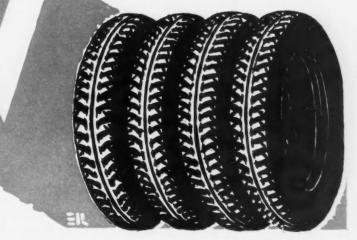
Capacity of a truck, therefore, depends upon ability of the powerplant, in conjunction with the gear reduction used, to move gross weights, and upon the ability of the supporting parts to carry loads. The supporting parts may conveniently be divided into two groups—the tires and the metallic parts of the chassis.

It is comparatively easy to get at the approximate capacities of powerplant and tires, but it is difficult to determine relative capacities or strengths of other supporting parts, including frame, springs, axles and wheels. The only simple index of capacities of these parts that the writer can think of is the total chassis weight. It is obvious that if the same materials were used and the same degree of skill brought to bear on the design, the carrying capacities would be substantially proportional to the weights of the chassis.

The fact that chassis weights vary within very wide limits might be considered proof that chassis weight is far from being a measure of actual carrying capacity. But as already pointed out, the great variations in weights of truck chassis of the same rating are due mainly to differences in conceptions as to what the rating should express. Differences in mentalities of persons determining ratings Turn to page 44, please.



Fundamentally, there are two kinds of limitations on the maximum safe and practical gross weight of a commercial motor vehicle—power and strength. For illustration, if we take an average truck, rated at two tons, and load it with four tons or more, we probably have no difficulty in moving the load over hard, smooth, level roads. We notice, however, that the truck does not handle well. It is very sluggish, or, in other words, it does not accelerate well, and as soon as the least grade is encountered, gears



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Under the Make - Up

The request made of the Interstate Commerce Commission by rail-

roads that freight rates be increased 15 per cent has from the very beginning seemed to us one of the neatest bits of strategy ever conceived by rail barons. It was a stone hurled at three birds with the expectation that one of them surely would be brought down. This opinion we have voiced privately, and we might not pronounce it in this public fashion were it not that several men whose analytical and critical faculties we esteem have seen enough of reason in it to approve it.

Before the formal rate petition was filed with the I.C.C., the railroads let off plenty of steam that three causes were to blame for their reduced earnings, any and all of which were responsible. These causes were: (1) unregulated truck, bus and waterway competition; (2) high wages paid to railroad employees, and (3) low freight rates.

The barrage of truck and bus regulation propaganda that was laid by the railroad interests in the 44 states whose legislatures met during the past year was heavy but not as overpowering as was expected. The railroads didn't get the relief they wanted.

Wages were commented upon by some of the leaders, but, in view of President Hoover's firm conviction that nothing could be more disastrous to recovery than a lowering of the standard of living, the matter wasn't pressed.

As a matter of fact, it didn't need to be pressed because the railroads

AFTER HOURS

had the higher-freight-rates trump card up their sleeves. The moment they played it by asking for a 15 per cent increase we saw it, rightly or wrongly, as clever strategy. Thereby the railroads precipitated an exhaustive inquiry by the Interstate Commerce Commission which focused (as nothing short of bankruptcy could have) the attention of the entire public-investment, shipping, lay and press -on the plight of the nation's transportation spinal column. Since the hearings commenced, the public prints have been loaded with reports of pro and con testimony. Those favoring the freight rate increase, such as large holders of railroad securities-insurance companies for instance—have endeavored to create the impression that if the rise isn't granted, and promptly, resulting chaos will be something terrific. Those opposed-shippers, for example-appear firmly convinced that an increase will divert more freight traffic from the railroads, thus leaving the railroads worse off than they now are.

Assuming that there is a grain of truth in both views, it becomes a question whether the railroads actually want the increase or merely want to prepare the public and their employees for demands less likely to impair their earning capacity, namely: reduction in the wages of employees, and regulation of highway competitors.

Doubtless the ideal condition from the railroad standpoint would be strangulation of competition, reduction of wages and increase of freight rates. Such a miracle, however, is as unlikely of enactment by legislators and the I.C.C. as would be its toleration by the public. But some sort of relief must come from somewhere, which brings us to the strategic elements inherent in the rate increase petition.

If I.C.C. Says No? If the I.C.C. credits the assertions of shippers that a rate in-

crease would divert traffic to competitive transportation agencies,

it will be the commission's duty to assume a protective attitude and refuse the request. It is our purely personal opinion that the I.C.C. will reject the proposal. Economy and elimination of waste are such absolute necessities in the conduct of business today that shippers will most certainly patronize the more economical forms of transportation in the event of a 15 per cent railroad rate increase. Even as a temporary expedient the increase would prove, in the long run, harmful to railroads because much of the traffic diverted would remain so after a return to present rates. Railroads know well now the difficulty of retrieving traffic that has strayed to competitors. The I.C.C. realizes this, too.

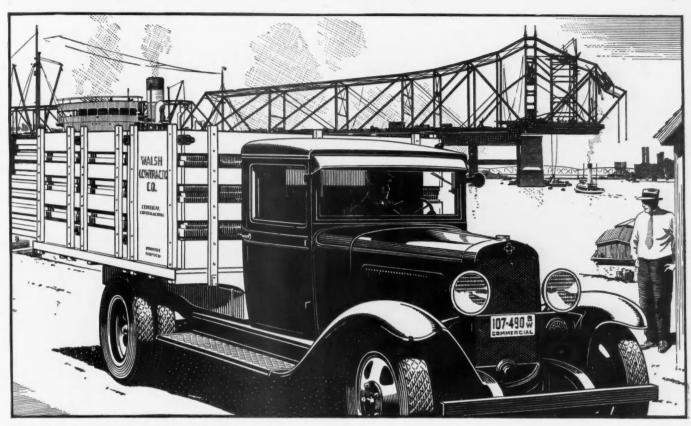
However, rejection of the petition would not end the matter because relief being necessary, would have to be sought elsewhere. Attention then would be focused on the railroads' competitors and on wage scales. And regulation and hamstringing of competitors being a matter not possible of accomplishment in time to relieve current distress, wage scales remain alone as a source of relief.

The Nigger in the Pile

And, in our opinion, wage scales are the objective of railroad strat-

egy, the purpose of which is to enlist public opinion in the event of a dispute with the brotherhoods. In asking the brotherhoods to take a reduction in wages, the railroad excuse will be "we tried to get a freight rate increase and we tried to get protection from unregulated competitors; we failed." The "big four" brotherhoods will protest a reduction in wages. The railroads will protest that since their efforts to procure relief by other methods were frustrated, they have no alternative but to ask their workers to share with them their distress. A strike may ensue. Public opinion, we speculate, will be divided, but even the division will benefit the railroads. There will be the

TURN TO PAGE 44, PLEASE



1½-Ton 131-inch Stake Truck—Body 108 by 82 inches, with 42-inch stakes. Price including body \$710. Dual wheels optional, \$25 extra.

Truck buyers appreciate Chevrolet's exceptional economy

CHEVROLET TRANSPORTATION

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Now, when economy is more than ever a requirement of truck buyers, Chevrolet

dealers occupy a very advantageous position. For Chevrolet six-cylinder trucks, in addition to a low purchase price, provide the lowest operating cost of any trucks on today's market. And this economy record is all the more

impressive because it is based directly on the testimony of Chevrolet owners themselves. Many write of getting 20 miles to the gallon or better from Chevrolet sedan deliveries, with relatively high mileage for the 1½-ton trucks. In the important matter of upkeep and repairs,

 $1\frac{1}{2}$ -ton chassis with 131" wheelbase

\$520

(Dual wheels optional, \$25 extra)

 $1\frac{1}{2}$ -ton chassis with

157" wheelbase \$590 (Dual wheels standard)

Commercial Chassis \$355

All truck chassis prices f. o. b. Flint, Michigan. All truck body prices f. o. b. Indianapolis, Ind. Special equipment extra.

"20,000 miles without opening the engine," "Spent only \$1.50 for service," "Four months' driving, 30 cents repairs" are typical remarks of Chevrolet six-cylinder truck operators. As for long life, Chevrolet owners tell of Chevrolettrucks that have gone 50,000 miles or more and are still giving reliable service at low cost. This remark-

able economy, so amply substantiated, is a big factor in the excellent sales records of Chevrolet dealers. Combined with Chevrolet's durability, dependability and complete line of bodies, it gives the dealer an array of selling features unsurpassed in the low-price truck field.

FOR LOWEST TRANSPORTATION COST

"DELIVERING 5000 MILES

A Modern Transportation Romance Featuring the Truck Delivering Reels to 600 Theatres in 250 Towns in Three States

Staged by Horlacker Delivery Service, Inc.

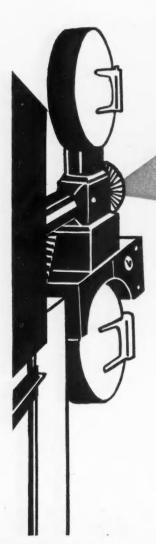
Scenario by Martin J. Koitzsch ITTLE do movie fans, sitting comfortably in their chairs in pleasant surroundings enjoying a few hours of Will Rogers in "As Young as You Feel" today, Norma Talmadge in "Indiscreet" tomorrow, and "The Smiling Lieutenant" next day, realize that behind the very films bringing them such enjoyment is a story that matches in modern romance the best of the thrillers—a romance that is amazing even in this day and age of wonders—a romance featuring the motor truck, that indispensable factor in the life and welfare of our citizens, in the role of "Cheer Bringer."

If a thrill-seeking, star-quoting, photo and autograph-gathering fan were to shadow the film of his delight through a couple of days of its vigorous itinerary and survive, only then would he succeed in obtaining an inkling of the tremendous story behind the film. He would get a glimpse of the more than 5000 miles of film rushing through in a week, a flash of 25,000 miles of highway spinning by, a peep into some of 600 theatres visited weekly, an idea of the bigness of a 250 city and town hook-up, and a suggestion of a smooth organization, working 24 hours a day, providing guaranteed daily deliveries. But for the comfortable delectation of the less hardy followers of the silver screen, COMMERCIAL CAR JOURNAL has shot the romance, "Delivering 5000 Miles of Film per Week," with the truck in a leading role. The truck and its equippage is the property of Horlacker Delivery Service, Inc., Philadelphia.

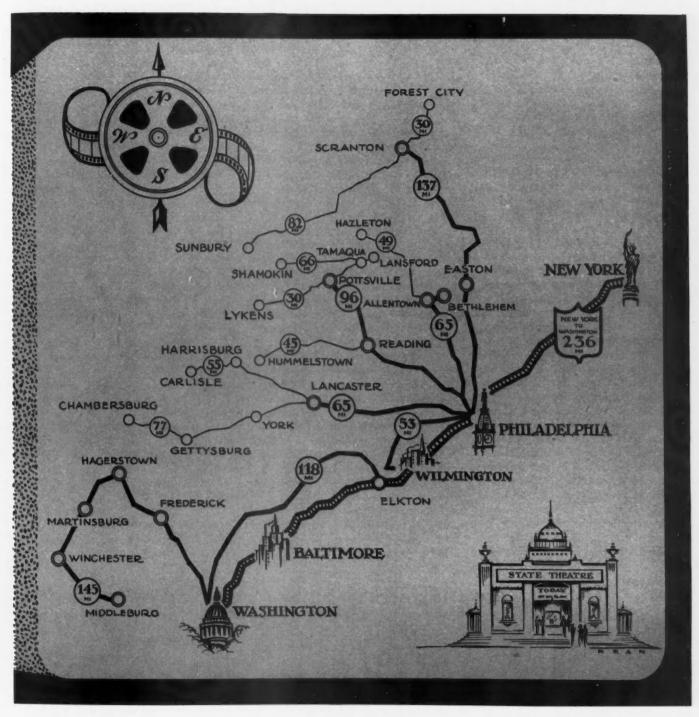
From the early days of movies when reel changes were irritating annoyances down to the early twenties of million-dollar productions, the handling of reels was largely the worrisome responsibility of movie houses. Movie operators did their own running down to movie-row, locating missing reels, picking them up, and treking them back and forth—they were their own regular and special delivery-men. Of course, some theatres had cars for this purpose; in fact, some utilized the delivery service of local express companies. But today these

methods are just interesting history. Now, virtually every theatre in the Philadelphia area relies on trucks—trucks operated by a company that has set itself up to suit the special needs of movie houses, guaranteeing delivery of reels at any point on its many routes on schedule time, so that every show may go—ice, snow, sleet or rain notwithstanding.

The almost complete conversion of movie houses to use of the truck, and particularly to Horlacker service, was due to the flexibility, speed and economy inherent in every truck and to the highly specialized vocational facilities offered by Horlacker. Because of the truck, schedules, undreamed of a few years ago, have become practical. It has made possible the showing of a picture in Philadelphia one night; in Sunbury, 220 miles away, the next; Philadelphia again the third; Chambersburg, 140 miles west, the fourth-and so on. While this example is extreme, it serves to show how the truck saves thousands of dollars annually by cutting down idle film time, which, of course, redounds to the benefit of the distributor in faster playing dates per film. Instead of 120 showings in 250 days, Horlacker has made it possible to play a film 120 times in 150 days. And because of Horlacker service, which, besides being a transportation agency, is a sort of intermediary between exchange and movie house, worries regarding timely delivery of reels are about as rare as knee-length bathing suits in a beauty contest. The theatre is the customer and any and everything that Horlacker Delivery Service can do to simplify its patron's transporation requirements it does. To that end a list of bookings from a week to two weeks in advance is kept for every customer. This list enables the management to keep in close touch with daily deliveries and prevent slip-ups, such as duplicate programing, by detecting and correcting them in time. Another greatly appreciated angle of Horlacker service is furnishing transportation for any item of equipment related to the operation of a theatre such as posters, pro-



OF FILM PER WEEK"



grams, carbons, lenses, fixtures, parts, cleaning equipment, deodorants, etc. Ordering and delivery of trailers for coming features is still another service assumed by the delivery agency.

Like a giant's hand, Horlacker's service spreads over a territory of approximately 200-mile radius, bringing in daily communication with Philadelphia some 600 theatres in more than 250 cities and towns. The hand represents a carefully plotted network of fixed routes and involves the

operation of 60 trucks, ranging from one to ten tons in capacity. The number and capacity of trucks traveling a given route depends on the size of the territory served.

To overcome the problem of ever lightening loads as the outer reaches of the territory are penetrated, and to obtain economical coverage of the more widely separated points in the outskirts, the management conceived the clever idea of graduating its routes much like a river with its tributaries,

but in reverse. There are 18 routes in all—seven main out-of-town routes, five operating out of Philadelphia and two out of Washington—ten auxiliary routes fed by the main routes, six local routes for Philadelphia exclusively and one special route extending from New York to Washington. All except the latter serve theatres. The New York-Washington route represents an independent operation and supplies bulk shipments to distributors or exchanges in Philadelphia and

"DELIVERING 5000 MILES OF FILM PER WEEK"

Washington. Three 10-ton trucks make this run every night.

All out-of-town trucks, barring mishaps and unfavorable weather and road conditions, are at the Vine Street headquarters every morning at 9 o'clock. They are stationed here and loaded for their evening runs, while drivers turn in for sleep. On all runs except one, drivers report for duty every night. The exception is Scranton, which, because of the greater distance, necessitates a relay system of two drivers, each working every other night. Responsibility of loading is assumed by a shipper and several assistants. These men assort the metal containers containing the reels and arrange them in the trucks for rapid delivery—the first shipment for delivery being packed in last, and so on.

Each truck leaves the garage at a set time, established according to the length of the route; the run to Scranton is scheduled at 3 p. m., to Pottsville at 9 p. m. and the remainder at 10. All trucks arrive at the various points along their routes at approximately the same time every night. This punctuality is especially desirable on main routes feeding trucks on auxiliary routes. For example, on the Pottsville run, the driver, delivering and picking up reels on the way up, reaches Reading about 12 o'clock, where he is met by the driver covering the Hummelstown auxiliary run. Because of the time schedule, an exchange of load can be made immediately and without loss of time to the main-run driver. Pick-ups from the Hummelstown territory are exchanged for new films, and the main-route driver continues to Pottsville, stopping, of course, at all the theatres on the way up. When he arrives at Pottsville, he is met by the drivers of two auxiliary routes-Lykens and Shamokin. Again a change of load is effected. The auxiliary drivers then carry on, making deliveries into the small hours of the morning, while the main-route driver, his deliveries complete, starts for home with his load of used films. All told, the Pottsville route represents a run of about 500 miles in one night-200 miles by main and 300 by auxiliary routes.

The Horlacker management prides itself for never having been late for a show and does everything within its power to maintain this record, even going to the extent of hiring a plane on one occasion. Besides building up a contented and smooth-functioning personnel, the management has achieved a system of control whereby every unit in its far-flung system can be brought into quick communication with the main office in case of emergency. It is because of the confidence this company has in its organization that it guarantees the appearance of all shows, promising to make good box-office losses in event of failure.

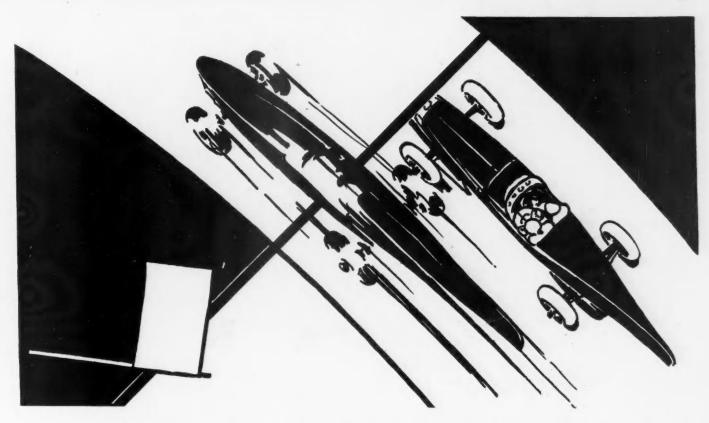
Drivers have never been a problem to the company, and turn-over could just as well be a special dessert on a la carte menu. There is none. The large majority of drivers on the Horlacker payroll have been there for years. They are men who feel the high regard in which the company holds its service and who appreciate

the responsibility vested in them. The explanation is no secret. "We just pay them well, treat them right and give them our confidence," is the way one executive expressed it. Personal contact, however, is a prime factor. Men and management know each other, they know each others' problems, and enjoy good fellowship. All drivers are bonded—shipments are valuable and each driver is furnished with a set of keys to admit them into the various theatres along their routes after show hours.

Control is based upon a system which records movements of the mainroute drivers. As a result of experience, records and a clock-punching arrangement, the management has been able to plot a time schedule for every route. It knows that at 12.30 a. m. the Allentown truck will be in Quakertown, and at 1.30 a. m. in Bethlehem. and so on through all the routes. The clock system is similar to that used by night watchmen. Keys are placed in various theatres along the main routes and when a driver makes his delivery he punches a clock, which he carries, with one of these keys before locking up the theatre and departing. Time records obtained in this manner were studied and averages established. Drivers are allowed enough time to reach various key points without speeding-they are not pressed, 40 m.p.h. is the limit. Besides the clock system, a field superintendent makes the round of all routes once a monthnot to seek trouble or criticize, but to give advice, straighten out road difficulties, lend a helpful hand when needed, keep in touch with road conditions generally and improve the service wherever possible.

Domestic New Truck Registrations by Makes and Months

		Autocar	Broekway-Ind.	Chevrolet	Diamond T	Dodge	Fageol	Fargo	Federal	Ford	G. M. C.	International	La France-Rep.	Mack	Moreland	Paige	Pierce-Arrow	Relay	Reo	Rugby.	Schacht	Sterling	Stewart	Studebaker	White	Willys-Overland	Total Sales Inc'uding Miscellaneous
January 19 January 19		223 160	154 249	7,569 8,754	167 242	1,183 1,608	23 41	31 186	111 169	11,313 13,233	447 727	1,325 1,835	28 43	225 345	16 51	27 14	3 4	13 28	273 698	32 90	15 21	6. 145	84 97	297 104	221 413	159 440	24,415 30,241
February 19 February 19		177 135	107 235	7,459 10,332	135 207		31 43	36 152	100 162			1,368 1,928	34 44	184 298	12 29	20 43	4	28 30	261 565	30 67	11 20	47 74	85 155	268 91	204 320	184 431	23,466 31,882
March 19 March 19		121 195	151 384	9,396 13,011	144 264		15 48	28 157	123 228		454 936		36 55	287 452	17 56	29 52	9 3	18 45	308 682	30 62	10 27	57 106	119 265	362 102	207 407	283 559	30,609 42,182
April 19 April 19	31 30	155 216	215 492	11,195 14,055	236 300	1,575 1,684	33 52	17 153	150 252		590 1,242			344 566	19 57	20 64		42 61	354 903	31 47	21 47	104 147	166 314	381 98	228 480	346 564	36,848 47,032
May 19 May 19	31 30	155 212	190 544	9,932 12,825	260 373	1,492 1,504	24 59	13 152					40 49	355 717	19 36	18 55		38 93	306 737	20 59	16 55	101 147	175 305	426 115	254 452	421 456	33,496 43,245
June 19 June 19		179 183	144 481	8,970 9,761	240 261	1,285 1,113	37 56	14 118					45 56	294 446	11 29	24 19		29 43	466 581	20 54	25 38	59 109	136 207	288 102	267 412	351 352	28,496 33,512
Total 6 Mos19 Total 6 Mos19	31 1, 30 1,	,010 ,101	961 2,385	54,521 68,738			163 299	139 918		82,790 103,976		11,329 13,315	241 318	1,689 2,824	94 258	138 247	69 16	168 300	1,968 4,166	163 379	98 208	430 728	765 1,343	2,022 612	1,381 2,484	1,744 2,802	177,330 228,094
		136 194	143 388	9,539 10,947	304 338		32 47	12 124	151 209		728 882	2,282 2,477	58 50	288 577	22 39	9 35	12		648 583	18 71	43	71 104	129 262	301 88	233 460	355 409	30,100 39,888
Total 7 Mos19 Total 7 Mos19				64,060 79,685			195 346	151 1042		95,722 123,817	3,663 6,419	13,611 15,792	299 368	1,977 3,401	116 297	147 282	81 18	202 341	2,616 4,749	181 450	102 251	501 832	894 1,605	2,323 700	1,614 2,944		204,517 267,982



MOMENTUM

A Timely Thought on the Most Powerful Advantage a Concern May Have Over Its Competition

By NORMAN G. SHIDLE

Directing Editor Chilton Class Journal Publications

BETWEEN now and Jan. 1, 1932, a few smart, courageous, fighting companies are going to jump the flag in the race back to business prosperity.

While their competitors are waiting for the tearing of a sheet from a calendar to metamorphose economic conditions, new pioneers in the automotive industry are going to ACT.

These go-aheaders have faced stark, crystal-clear reality. They see:

Wholesalers and retailers questioning the permanent stability of every line and every manufacturer with whom they are doing business;

Scores of trade buyers passing on from one to another strange, weird, silly rumor—sometimes about even the oldest and strongest companies in the business;

Hundreds of sensible retailers wavering in their belief in the soundest of projects; hungry for leadership; ready to form new allegiances; eager to cry "Hail" to the industrial organization which moves with dominant strength.

Opportunity is wide open between now and Jan. 1, 1932, for new firms to seize or old firms to consolidate leadership in each branch of the automotive industry. Some men see that chance clearly—and will grasp it.

While their competitors are reefing sail still further, "until after the first of the year," listlessly, penuriously, fearfully hoping that a change in date on the calendar will in some mysterious way bring a change in their fortunes—while the great herd of business men are toasting their toes before a dimming fire—

These new pioneers are going to use these three vital, opportunity-filled months to advertise to the trade—to contact with the trade—to write to the trade—to fill the trade with a vitalized vision of the everlasting power and courage of their plans, their organizations, their methods and their purposes.

They will reach the trade in its most receptive mood and when it is less crowded than ever before with competitive messages.

They are going to stand out like tall pines towering high in a forest of weeping willows.

They are going to be conspicuous in their activity, sound in their judgment and far-visioned in their planning.

And when that subtle thing called the tide of business suddenly is found to have turned they will have just the advantage that a man doing a running broad jump has competing for disturn to page 48, please

VERY safety program, whether conducted by a large or small fleet operator, to be really efficient and bring the maximum return for the time, effort and money expended. must be backed by a good system of accident recording. Without such a system everything becomes guesswork-management does not know its accident cost, per month or year; total accident repair bills are approximations; insurance premiums and claims hit indefinite totals; interesting campaign material for creating and maintaining interest is not available; driver instruction and advice cannot be anything but weak and hollow; bonus plans and contests are impractical, etc. To do an intelligent job of preventing accidents and their repetition, the causes of accidents must be known. Carefully and accurately kept records reveal them-records that give all the information upon every accident, no matter how

The National Safety Council, Inc., Chicago, known for its outstanding work in gathering data and shaping procedure for accident prevention, has developed an accident record sys-



HOW TO KEEP AND USE ACCIDENT STATISTICS

tem for commercial vehicle operators that applies with equal simplicity to large or small fleets. The plan, designed to keep clerical work down to a minimum and yet provide full information, consists of three important steps:

- A written record of all vital facts bearing on causes and circumstances of each accident.
- A periodic summary and analysis of these accident data, and comparisons from one period to another and between various divisions of a fleet.
- 3. Comparisons with records of other fleets.

Three forms, illustrated herewith, are employed in the recommended plan. They cover every statistical detail, are readily understood and easily applied to any operation. For the original report of an accident the form, "Vehicular Accident Report," is provided; the "Accident Record Sheet" is supplied for summarizing the items listed on the first form, and the third form, "Vehicular Accident Summary Report," is furnished to compile the data from one or more of the record sheets.

Before discussing these various forms and

their relation to each other it should be remembered that success depends to a considerable degree on the human equation and the obtaining of all facts on every accident. False conclusions drawn from incomplete and inexact accident data result in misdirected and wasted safety activity. Since the driver, for the most part, must be relied upon for a description of an accident, he should be impressed with the importance of getting complete unbiased information about every accident, no matter how trivial. He can easily be made to realize the importance of reporting a serious accident, but he must also be made to realize that, from the standpoint of preventing accidents, valuable information can be obtained from minor occurrences: that circumstances involved in a minor accident may be the same as in a major one; that false damage claims often follow minor accidents, etc. Neglect in reporting accidents and the making of evasive and misleading statements should not be tolerated. This policy should be brought home to the driver in a friendly, but firm, business-like manner and, if necessary, enforced by penalty. Executives can go a long way in impressing the driver of the value attached to his reports by carefully scrutinizing his statements and by close questioning on various entries.

The "Vehicular Accident Report" (Figs. 1 and 2), while primarily designed for accident prevention purposes, possesses two other advantages. First, since the form incorporates standard items required by insurance companies, many leading carriers are willing to accept reports on this form in lieu of their regular forms. Secondly, inasmuch as the information furnished is approxi-



with other similar organizations. In conducting contests and bonus plans.

	Form No. Volt. 1 National Safety Council Log J.		-	Item That Applies)
mpany /	T. M. White + Co. Address 1700 M. Madison Chicago	On	Vehicle r Other	
	for any of your assesses in not provided on this form, please so mplote such answers on about of plain white paper and attach to this report.)	MOVEMENT OF VEHICLE		i. Improper turning
		a. Turning right	COS Returnations	j. Failed to observe stop sign
^	Make LLE Type of Body Truck Motor No. 4360 7-M License No. (21-761 24)	b. Turning left		k. Disregarded officer or signal
Company Vehicle	Years Operated 2 Mileage Operated 20, 500 Capacity 2 ton	c. Going straight through	in million	I. Disregarded slow or warning significant
Assident	Driver's Name George Stives Assess 1900 W. State April	d. Slowing down or stopping		m. Drove off roadway
_		f. Parked or standing still.	es minimum	n. Drove through safety some
	Date 1-9 1981 et 3:30 en 4. M. On Madicon	g. Skidding	The talketonics	e. Double or prohibited parking
ese	(Street or Roral Highway)	h. Rear-end collision	NA PARAMETER	CONDITION OF DRIVER
dest	At Jacobs (Intersecting street, house number or highway location.) (City or dounty) (State)	ACTION OF DRIVER		a. Intoxicated
_	(City or would be to the state of the state	a. Exceeding speed limit	×	b. Physical defect
k X Which	a. Pedestrian	b. On wrong side of road.	X	c. Asleep
Which Also	b. Other Motor Vehicle	c. Didn't have right of way	the same times	CONDITION OF VEHICLE
lved	c. Railroad Train	d. Cutting in		a. Defective brakes
_	Comment of the commen	e. Passing standing street car		b. Improper lights
	NAME ADDRESS AGE SEX FATAL NON-FATAL	f. Passing on a curve or hill	And sprayment	c. Defective steering gear
	1. Let Alle Alle Alle Alle Alle Alle Alle Al	g. Passing on wrong side	orac groundstone	d. Tire puncture or blowout
1	2.	h. Failed to signal		e. Other defects
Was d?	3 manufacture and the second s			ES OF THE ACCIDENT
	Injured Taken Tol	LOCATION ON HIGHWAY		d. Rain
	Name of Dector Called	a. At intersection	×	e. Snow
,	Name Harry Gustalson Arrow 7100 W. Clark Chicago	b. At R. R. crossing—unguarded	and confidence	
		c. Same—guarded by watchman or gate		LIGHT CONDITIONS
	Make of His Call Brack Model Dedan Motor No. 145678	d. Same-guarded by automatic signal	THE STREET	a. Daylight
	His License No. 199-110 Bis Driver's License No. Mone	e. At bridge or underpass		e. Darkness—no street lights
	To the Other Vehicle or Property Smashed radiator and lender	f. On curve		d. Darkness—good street lighta
		g. On hill		e. Darkness—poor street lights
	Estimated Cost \$ 50	h. On straight level road		
og Shei	To Our Vosicio Smashed running board and don and hope	i. Other	eres restrement	ACTION OF PEDESTRIAN
	soindshield Estimated Cost \$ 25	ROAD SURFACE CONDITIONS		a. Crossing at intersection with sig
	NAME AGE ADDRESS	a. Dry	TOTAL STREET	c. Same—no signal
	Mrs August Beck 50 2100 W Jackson Chicago	b. Wet	X	d. Same—diagonally
w		c. Muddy	**** **********	e. Crossing between intersections
nt?	2 Teagled Matin 21 4817 6 auction "	d. Snowy	-411 6(800+)11(80-	f. Playing or working in street
	2 Tilbert Smith 18 1800 M. Pairs Granston	e. Icy	AND ASSESSED	g. Riding or hitching on vehicles
		ROAD DEFECTS		h. Getting on or off street car
47	Name Alexander No.	a. Road under repair		i. Not in roadway
_	1. Draw Heavy Lines to Show Streets.	b. Obstruction not lighted.		j. Other
	2. Enter Street Names and House Numbers.	c. Other		CONDITION OF PEDESTRIAN
	2. Show Directions of Travel.	WEATHER CONDITIONS		a. Intoxicated
	4. Show Point of Collision and Position of Cars	a. Clear	and the same of th	b. Physical defect
	Before and After Accident.	b. Cloudy	X	c. Confused by traffic
	5. Show Important Measurements.	c. Fog	ina consistent	d. View obstructed
in in in in in in	west + cast	Add any other details here JAN 25 Christy of A 1990 Course A 1 Hagher on 19 1 Late Late Late Late Late Late Late Late		why and I coulda't s

Fig. I—The driver fills out this form. On the reverse side, at right, the complete story of the accident is told by check marks

Company J. M. White	and Company Devision		Use a separate sheet to repo	ENT RECORD SHE rt each type of vehicle operated) a of Vehicle Takenesh Bus, Presender cer, Tri VERS' RECORDS		9.15.30 to 1.31.	,,
Acci- dent Briver's Name Tile.	Buco Company of Duty Before Company Archives	Number of Acci- Accidents dent This Year No.	Driver's Name	Door Employ of Company Accident This	ter of Acct feets Briver's Nature Voor 16s.	Date Renging of Deer Sefere Company Accident	People of
no. I I'm Stone	Company Accident	This Year No.	Ocakani.	Company Accident This			This Year
2 M. Stone 2 M. Johns 3 Och M. Johns 4 C. Clansey 5 Therearty	7-21-30 / +	10 90	le Jones	CA-18-16 5	+ 11 & O. Hampy + 11 & Q. Aglatian	2 8.41 22 3	
1 C. C. Clemen	2-28-50 B 8	1 12 /2	Thompson	2.28M 5 1	20 A T O. A	2-2630 1 3	
3 Stevenely	11-11-30 2 6			1-7-31 4 8	27.101.1	2-1-11 4 6	1
1 C.L. Roby	11. 18.10 13 3	1 15 %	June Sone	1-730 5 6		8: (0 3) 3 A	1
8 M.C. Ade	11-32-30 1 4					3.47.36 4.4 6	
has shoer recently 34 accidences. Use a column for on	sch coor. Check (X) each leem which applies. I			ONNECTED WITH THE ACCIDENT driver or relates and (O) for OTHER driver or relates	. Sthon making addictions to arrive at "Total" Aguesa, include a	ply the crosses (K). BO WOT ADD THE CIRC	181.00
CIRCUMSTANCE OR CONDITION	1 2 3 4 5 6 7 8 9 14	ACCIDENT NO.	Total		ACCIDENT	NO	
GENERAL LOCATION				e Defective Steering Gene	1 2 3 4 5 6 7 8 9 10 11 12 13	16 15 16 17 18 19 26 21 22	13 34
a. Bureness District 6. Residence District	XXXXXX	XXX	XXXXX	d Tire Puncture or Blose-Out e Other Defects		X	1
e Rural District	XXXXXXXX	XXXXXX	XXXX	e. Other Defects H. LOCATION ON HIGHWAY			24
TYPE OF ACCIDENT a Pedestrian	X X			a. At Intersection b. At Railroad Crossing—Unguarded	XXXXXXX	X X X X	X X //
b. Other Motor Vehicle			10	c Same-Guarded by Watchman or Gare	X		1
(1). We hit other vehicle (2). Other vehicle hit us	XXX	XXX	XX (5)	c Same—Guarded by Watchman or Gate d Same—Guarded by Automatic Signal e At Bridge or Underpain	X		1
e. Radroad Trass	X			f On Curve	YY		1 4
d. Flectric Car e. Bieyele	X		X	g On Hill b On Straight Level Road	XXX	X X X X X	1
e. Bicycle f. Horse Drawn Vehicle		X	XX J	ROAD SURFACE CONDITION	X		1
g Fixed Object h Non-Collana Operating	X	XX	X X 4	a Dry	XXXXX XXX	XXXXX	X
RESULT OF ACCIDENT?				b Wet c Muddy	X	X	X
a. Fatal b. Other Personal Injury (no death)	X		24			X	1
b. Other Personal Injury (no death)	X X X X X X	y y y X y y X	XXXXX	e ley	X	XX	1
c. Property Damage Only MOVEMENT OF VEHICLE				A. Road Under Repair	L X		1
a. Turning Right b. Turning Left	X	X	X 00 3	b Obstruction Not Lighted c Other K WEATHER CONDITIONS	X		-
e. Gosag Straight Through	XXU XX XX	L O XOXOX O X	XXX	K WEATHER CONDITIONS			14
d. Slowing Down or Stopping c. Backing	O X X	X	XX 3	a Clear b Cloudy	X X X XXX		11
f. Parked or Standing Still	0 0	X		c Fog	X X X	X	3.
g. Såndding h. Rear-End Collision	X		X 2	d Rain e Snow	XXX		1
a. Enceeding Speed Limit	V 0	000		L. LIGHT CONDITIONS			24
b. On Wrong Side of Road	X D X X	gox x	XXX 3	n. Daylight b. Dunk	XXXXXXXXX	XXXXXXX	X 5
c. Didn't Have Right of Way	The state of the s	1 X 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1	c Darkness—no street lights d. Darkness—good street lights	X	XXXX	1
d. Cutting In e. Passing Standing Street Car f. Passing On Curve Or Hell	X	0		e Darknesse poor street lights M ACTION OF PEDESTRIAN	X	X	11
Passing On Curve Or Hell Passing On Wrong Side		1 8	1	M ACTION OF PEDESTRIAN a Crossing at Intersection with Signal			
h Faded to Signal	0 X	X	0 2	b. Same-against rignal			1
Improper Turning Failed To Observe Stop Sign		X	X 08 1	c Same-no signal d Same-diagonally	X		-
Failed To Observe Stop Sign h. Disregarded Officer or Signal	v	X	0 1	e Crossing Between Intersections	X		1
Desegarded blow or Warning Sign Desee Off Roadway	^ X		X	f Playing or Working in Street g Riding or Hitching on Vehicles			-
n. Drove Through Safety Zone o. Double or Frobibited Parking	- 0			h Getting On or Off Street Car 1 Not in Roadway			
CONDITION OF DRIVER				i Other			
a. Intoxicated b. Physical Defect	0 0	X		N CONDITION OF PEDESTRIAN a Intoxested			
e. Asiero				b Physical Defect			1
CONDITION OF VERICLE	y	Y	X /	t Confused by Traffic d View Obstructed	V I I I I I I I I I I I I I I I I I I I		1
Defective Braker Improper Lights Improper Lights Improper Lights	XXX						11
AND THE PARTY OF T	The country of the co	TABLE III—Summar		-15 30 to 3-31-	31		
Ave	trage Number of Vehicles Operated tal Vehicle-Miles Operated		650, £ A.0 Mileage	Frequency Rate—Accidents per 100,000 littly number of secidents by 100,000 and divide b Frequency Rate—Accidents per 100,000 Validy) number of accidents by 100,000 and divide billiph number of accidents by 100,000 and divide by	Vehicle-Miles	38.47	

Fig. 2—The Record Sheet onto which accident details are transferred from the original reports made by the drivers. It shows what individual drivers are doing to cause accidents

VEHICULAR AC	Form No	T SUMMARY REPO	RT			
National Safety Council, Inc., Civis	Opera Be	ilding, 20 North Wacker Dr	ive, Chicago, III.			
TM White + Co		9-15-30 to				
h 744 4: 01		Period Covered. 4-15-30 A.S.	3-31-31	ettin cetto		
were 1700 M. Madeson, Chifago		Date 4-1-31	THE REAL PROPERTY AND ADDRESS OF THE PERSON NAMED IN			
Person Making This Report D. D. Aid		THE U 468- U ALS		-		
Type of Vehicle Covered by this Report. Tauch's	uchina	Each Type of Vehicle Oper	ated	*		
/ (Lane	0	Sakery, Freight, etc.)				
Average Number of Vehicles of This Type in Regular C (If the number of vehicles operated varies in different for each month during the period and divide by the n	Operation Di it months, a number of m	aring the Period. dd the number in regular operation onths.) See Nota I, below.	4	,		
2 Total Number of Vehicle-Miles Operated During the (if possible, calculate from actual mileage records of number of vehicles in operation by the number of worth that product by the average number of miles vehicles	Period. I all trucks ching days o	Otherwise, multiply the average furing the period, and then multiply sly.)	650,520)		
4 Number of Accidents per 100,000 Vehicle-Miles. (Multiply Item 3 by 100,000 and divide by Item 2.)			3	1.69		
5. Number of Vehicle-Hours Operated During the Period (If possible, enter this item in addition to Item 2.)			67,665			
6. Number of Accidents per 100,000 Vehicle-Bours. (Mulliply Item 3 by 160,000 and divide by Item 5.)			35	.47		
	Notes a	n Table I				
 Item 1, on Indicated shows, should include vehicles of herest-drawn vehicles operating on stress and highways. A Vehicular Accident for this report shall be: —Any parked, or being leaded or unleaded, which results in exactions of whe wea hust, what property was damaged, o Accident to mechanics in company garages are not require. Accident to not reportable on this forms. 	whether us accident in w) Death, (2) or who was s eportable. T	sed in carrying goods, employees, or thich the vehicle is involved, whether Other Personal Injuries (no deaths), esponsible. Bus. a crankcase crushie the feet of g	he general public. r in motion, temporar, or (3) Property Dame mechanic while he is	tily sto; ge Only repairie		
Accidents to drivers and helpers not involving the ve- falls and breaks his wrist, the accident is not reportable, the accident would have been reportable.	However, h	ad he broken his wrist when stepping	off the running board	of his t		
	ord Sheet" I	an which provides you with the info	taken directly from it rmation requested, pla	and ent		
(if you are using the Council's "Vehicular Accident Es- in Tables II and III. If you are using another accident In Table II, Item A-Total and Item B-Total should each	equal the t					
(If you are using the Council's "Vehicular Accident Rec	equal the t	IL HOURS ON DUTY BEFORE	ACCIDENT-Tetal	24		
(If you are using the Council's "Vableular Accident Rec- in Tables II and III. If you are using another accident In Table II, Item A-Total and Item B-Tetal should each	equal the t	1	ACCIDENT-Total	29		
(If you are using the Council's "Vehicular Accident Bao in Tables II and III. If you are using another accident in Table II, item A-Total and Item B-Tetal should each A. EXPERIENCE—Total	24	B. HOURS ON DUTY BEFORE	ACCIDENT—Total	29		
(If you are using the Council's "Vehicular Accident Rec in Tables II and III. If you are using earther accident in Tables II. Ilms A-Total and Item 6-Total should each A. EXPERIENCE—Total 6. Less Thus 6 Months	24	B. HOURS ON DUTY SEFORE . a. Less Than Three Hours	ACCIDENT—Total	10		
(if you are using the Council's "Valicular Academs Kin in Tables II and III. If you are using machine acceleration in Tables II, and ATutal and Rem BTutal should each A. EXPERIENCE—Total B. Less Than S Months S. Bin Hombis to I Tota	24	B. HOURS ON DUTY BEFORE . a. Less Than Three Hours b. Three to Six Hours		10		

A. GENERAL LOCATION.	d. Tire Puncture or Blowout.	
a. Business District	2 e. Other Defects	
b. Residential District	H. LOCATION ON HIGHWAY	
c. Rural District.		11
B. TYPE OF ACCIDENT	b. At R. R. Crossing—Unguarded.	
a. Pedestrian		
B. Motor Vehicle	d. Same—Guarded by Automatic Signal	
4. Electric Car.	L On Curve	1
e. Bicycle	g. On Hill.	
f. Horse-drawn Vehicle	h. On Straight Level Road	
g. Fixed Object	The state of the s	
h. Non-Collision Operating.	1 ROAD SURFACE CONDITION	-
	& Dry	14
C. RESULT OF ACCIDENTS	A. Wet.	7
a. Fatal. b. Other Personal Injury (no death)	a Snowy	7
c. Property Damage Only	B a ky	3
D. MOVEMENT OF VEHICLE	J. BOAD DEFECTS	
a. Turning Right	3 a Road Under Repair	1
b. Turning Left.	5. Offerection Not Lighted.	
e. Going Straight Through	c. Other	name Louisian
d. Slowing Down or Stopping	K. WEATHER CONDITIONS	
f. Parked or Standing Still	a. Cloar	- 11
	b. Cloudy	
g. Skidding	7 4 845	2
E. ACTION OF DRIVER	e. Snew	7
A Exceeding Speed Limit	£ LIGHT CONDITIONS	
b. On Wrong Side of Road	a Daylight	M
e. Didn't Have Right of Way	b. Dusk	5
d. Cutting In	c. Darkness-No Street Lights	3
e Passing Standing Street Car	4. Darkness-Good Street Lights	
f. Passing on Curve or Hill.	e. Darkness-Poor Street Lights	
h. Failed to Signal	M. ACTION OF PEDESTRIAN	
i. Improper Turning	a. Crossing at Intersection with Signal	
j. Failed to Observe Stop Sign	b. Some-Against Signal	
L Disregarded Officer or Signal L Disregarded Slow or Warning Sign	e Seme—No Signal d Seme—Diagonalty	
E. Drove Off Roadway	G. Seme—Diagonally Crossing Between Intersections.	1
n. Drove Through Safety Zone	f. Playing or Working in Street	
o. Double or Prohibited Parking	g. Riding or Hitching on Vehicles	Mara Street of the Party Street, Square, Squar
F. CONDITION OF DRIVER	h. Getting On or Off Street Car	
a. Intoxicated	L Not in Readway	AT JAKES AND DESCRIPTIONS AND ADDRESS OF THE PARTY OF THE
b. Physical Defect	CONTRACTOR OF THE PROPERTY OF	
c. Asleep	N. CONDITION OF PEDESTRIAN	
O. CONDITION OF VEHICLE	a. Intericated	
a. Defective Brakes	b. Physical Defect.	
b. Improper Lighta	4. View Obstructed	1
*Accidents involving "Other Personal Injuri wall as property damage are classified "Othe Bemarky Antonia damage. Making a division."	or a veil a Fatal are classified "Patal", accidence involving "Other II" Fremand Patal are Lierza Logiani Calendaria, Alachanges. At grannal a Mucho in geral conduction, and in preci-	tot ace

Fig. 3—Accidents summarized regularly on this form make accident prevention simpler. The information is taken directly from the Accident Record Sheet

mately the same as required by state motor vehicle bureaus, employers using this accident report will experience little difficulty in making out compulsory state reports.

Both sides of this 81/2 x 11 in, sheet are used and together give a complete story of an accident. The front contains important details of legal significance such as names of the persons injured, names of witnesses, license numbers, a diagram showing position of vehicles at the collision point and other data required by insurance companies to fix responsibility. The illustration of the front side of the form (Fig. 1) is self-explanatory, except possibly the section, "Check One Which Was Also Involved." A "noncollision operating" accident refers to one in which only the vehicle is involved, such as running off the road without colliding with another vehicle or fixed object. A "non-operating" accident may be illustrated by a box falling from truck while being loaded, injuring some person. The reverse side of the form contains an outline of circumstances involving vehicle and driver. Such important details as direction of travel of each vehicle, action of each driver, weather conditions, etc., is reported by check marks. The items under "Action of Driver" are very important because they represent violations of good driving practice and must be obtained despite the difficulty of getting the driver to admit his responsibility.

In connection with the getting of information for these reports drivers should be instructed to be courteous to the other party, to keep his temper and above all keep a clear head. Subsequent trouble will also be avoided if the driver refrains from taking blame or accusing another of negligence.

When an accident report has been made and carefully checked it should be filed for subsequent compiling. Such summaries may be made every one, two or three months, depending largely on size of the organization. Reports may be filed by divisions, or garages, if the company operates more than one; by type of vehicle, if more than one type is operated; or in any way which appears best in the judgment of the official in charge of safety. The sheet on which the individual accident reports are summarized is the Vehicular Accident Sheet (Fig. 2). The items on this 17 x 22 in. sheet are listed in order corresponding to those on the report sheet to simplify tabulation. One column on the record sheet is used for each accident and one record sheet will ordinarly take care of a fleet of 25 to 40 vehicles for a period of three months.

A separate sheet should be used to record the accident experience of each type of fleet operated because conditions connected with accidents vary in importance with different types of vehicles. Vehicles should be classified as follows: trucks, electric trucks, passenger cars, buses, taxicabs, and horse-drawn vehicles.

Procedure of entry is self-evident as an examination of both forms reveal. The only instance where information is not taken from the driver's report is in the case of the accident number, which, as a matter of fact, is taken from the record sheet and placed in the upper left corner of the front side of the driver report sheet. Thus the number 1-13 in Fig. 1 means that it was accident No. 13 on Record Sheet No. 1 (Fig. 1). The same number is used on another 21/4 x 43/4 in. card, the Drivers' Accident Record Card, which is an auxiliary accident record of each driver. This card is particularly valuable for checking up accidents of individual drivers to determine disciplinary measures, proneness to accidents and when a bonus system for no-accident records or safety contests

The Vehicular Accident Summary Report (Fig. 3) is the third form of the series and is used to summarize

TURN TO PAGE 46, PLEASE



LOGGERS HOT FOR TRUCKS FOR WORK ON ICE ROADS

Market Increases as Experiment in Minnesota Woods Succeeds. H. Ostergaard, State Forester, Predicts Greater Use of Trucks



RUCK salesmen may now look for an increased market among logging operators.

Trucks, tractors and trailers have long been used in the woods for hauling logs and pulpwood from the area in which the timber is cut to the nearest railroad. Such hauling has been done in most cases on graded dirt or gravel roads constructed and used for other purposes besides logging.

But an experiment in which trucks were used to haul logs over ice-surfaced logging roads-roads that were built for logging purposes onlydemonstrated that the truck can be used successfully in a particular job that hitherto has been left to the horse-drawn or caterpillar tractor-drawn sleigh.

The experiment took place in Cook County, Minnesota, in the winter of 1930-31. And the reason for its success lies in the fact that a truck and trailer load of logs can move up and down steep grades while a horse-drawn sleigh-load of logs cannot-or only with perilous, expensive difficulty. Here is the story of the experiment, a North Woods logging operator's problem, and how he solved it.

Having cut his logs, the operator must haul them from the cutting area to the nearest accessible point (the landing) on the railway on which the logs will travel to the mill. Obviously, the shorter the haul from the cutting area to the land-

ing area, the better; but sometimes the shortest way is up and down hills. And if the short road is a steep, uphill grade, then horse teams cannot pull sleigh-loads up it. On the other hand, if the road is a steep, downhill grade, horse teams have equal difficulty in keeping loaded sleighs from sliding down too fast.

Hay, placed in the ruts, has been used for braking, but is unsatisfactory as it sometimes rolls under the runners and the sleighs slip out of control. Moreover, the hay must be shaken free of ice and replaced in the ruts after every passage.

TURN TO PAGE 36, PLEASE

Changing oil in crankcases can prove troublesome in large fleet operations unless brought under proper control. If left to chance, oil, new and old, is wasted, time is lost and trucks are delayed.

When management gives thought to the problem, an installation like the one here outlined results. Everything is automatic. The only labor involved is that of removing and replacing of crankcase drain plugs and refilling from a nozzle. There is no shoulder squirming under trucks and oil has no more chance to escape than a handcuffed prisoner.

CAREFUL study and check, extending over a period of months, and supported by a complete system of charts and records, demonstrated that we could use an oil of 80-86 viscosity at 210 deg. F., winter and summer, and use the same oil in all of our equipment, from the lightest delivery truck to the heaviest trailer job.

After we had established the fleet, we were then confronted with the problem of reclaiming lubricating requirements of the oil. We experimented over a period of years with this problem and were able to produce an oil that was satisfactory, but it was found that it required a great deal of labor and attention, which rendered it impractical. As time went on and our fleet of trucks increased, our problem of crankcase draining

increased with it. After some study and thought, we designed our present plan, incorporating a draining pit, and a complete system for draining, settling, reclaiming oil and refilling crankcases.

Procedure for draining and refilling is as follows:

The truck is run over the pit and the drain plug removed allowing the oil to drain into the swivel funnel and enter tank A (refer to drawing on next page). When the crankcase is to be filled, the operator opens the nozzle K which discharges oil through the meter J which registers in quarts. The man in charge knows the capacity of the crankcase to be filled and he shuts off the nozzle when the flow meter indicates the correct amount of oil is in the crankcase.

By A. GUSTAFSON

Superintendent of Transportation, Milk Producers Association, Central California, Modesta, Calif.

FROM CRANKCASE TO OIL RECLAIMER AND BACK AGAIN

Used Oil is Drained, Reclaimed and Refilled Automatically Without Waste, Loss of Time or Great Deal of Labor and Attention



FROM CRANKCASE TO OIL RECLAIMER AND BACK AGAIN

Oil from the drain tank A is forced out by air pressure through the master strainer B. This strainer is a piece of tubing 6 ft. long by 6 in. diameter with an inner strainer formed of five tubes filled with 1/2 in. holes and covered with loose burlap. After leaving the strainer B the oil passes through a flow meter and is discharged, alternately, into settling tanks B or C. Each tank has a capacity of 500 gal. and is heated by exhaust steam available from our plant. The tanks are provided with conical bottoms and drain valves. Oil passes off at a point well above the bottom of the tank, thus providing a sump for settling.

Oil flows by gravity from these settling tanks, through another strainer, which is pre-heated and then flows into a Senior Model Skinner Reclaimer F. The reclaimed oil flows by gravity into the renewed oil tank G. Placed on top of this tank G is a small, electrically-driven discharge pump. The motor on the pump is operated by the nozzle K

Directly over the receiving tank G is a container for new oil. No attempt is made to control the amount of new and used oil, and new oil is filled into tank G as required.

The use of pre-heated settling tanks, of large capacity, insures the precipitation of practically all the heavy suspended materials, and this, coupled with the arrangement of strainers, cleans the oil before it reaches the re-

claimer. The filter pads in the reclaimer finish the work, and the electrically heated chamber of the reclaimer removes the light ends so that reclaimed oil is equal to new oil as far as body or viscosity is concerned when it reaches the tank G. This layout makes possible the reconditioning of used oil at a minimum cost per gallon.

Practically all the material used in this system, with the exception of the reclaimer itself, can be bought secondhand and it makes no particular difference if the capacity of the storage and receiving tank varies from amounts given.

If exhaust steam is not available for heating the drained oil in the settling drums, small electrical heating units can be used. It is highly desirable to heat the oil in the settling tanks to about 125 deg. F., which gives a precipitation twice as much as that from oil at atmospheric temperature.

LOGGERS HOT FOR TRUCKS FOR WORK ON ICE ROADS

CONTINUED FROM PAGE 34

Because of these difficulties, longer roads are sometimes built to avoid the steep grades, or caterpillar tractors are used instead of horses. But either method is expensive.

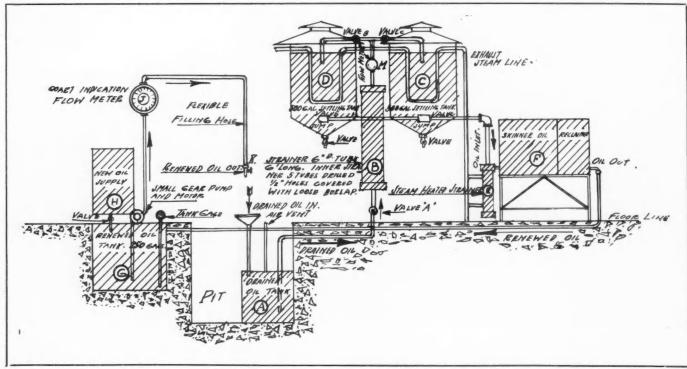
J. C. Campbell, Jr., who took a contract to deliver all the timber on certain lands to the General Logging Co.'s railroad in Cook County, Minnesota, was confronted with this transporting problem. When he started on the contract he proceeded in the con-

ventional manner by building sleigh roads, only to discover later that about three-fourths of a mile of the planned road was too steep for horse-drawn sleighs. His only conventional alternative was to build a longer, roundabout road. But, instead, he pioneered! He finished the steep road and completed his hauling contract with a fleet of seven trucks and trailers—and made money!

To the prospective user or seller of trucks and trailers, knowledge of the cost of operating trucks in comparison to the cost of operating tractors or horse-drawn sleighs would undoubtedly be of value. But since such figures are not at present available, and because hauling conditions vary too much with each individual job, each operation must be considered independently and as an individual problem. No one can say with certainty that trucks and trailers can be used profitably in all cases. Logging operators, however, are always eager to reduce costs, and may be counted on to give serious consideration to any promising idea, particularly if proved practical by an experienced logger.

Harold Ostergaard, Assistant Forester in Charge of Minnesota State Forests, whose work brings him into direct contact with the practical aspects of lumbering, predicts a greater use of trucks in the logging industry, saying:

"I don't hesitate to say that in many instances trucks will replace horses in hauling logs in the woods. But their greater use will depend on more experience and application of that ex-



Handling of oil is eliminated in this oil-change station by an oil circuit which includes a reclaimer

For the Boys in the Back Room and the Men Who Work in Glass Cages

MAINTENANCE CHATTER

GENERAL MOTORS

Engine

APER reamed valve guides with upper end of bore slightly larger than the lower end are now coming through on General Motors Truck Models T-11 to T-19 inclusive and may be used for replacement on 1929 and 1930 series truck engines.

The new guides have small clearance at the bottom, so that valve just drops through guide of its own weight when fitted, which prevents accumulation of too much oil on valve stems and thereby minimizes possibility of gumming and sticking valves.

Straight valve guides now in use cannot be taper reamed to the fit required. Taper reamers and tapered expansion valve seat tool pilots are to be used for fitting, or installing, the new guides.

Stems of inlet valves have been reduced .0005 in. in diameter but either large or reduced diameter stems can be used in the new guides because guides are to be reamed individually to fit valve stems.

FORD

Muffler

Long muffler types instead of short types are now used on most AA trucks. An adapter, part No. AA-5257-B, is used with bracket, A-5256-C, on the 131½-in. wheelbase chassis with a short tail pipe. This adapter is more flexible and reduces strain on the manifold when the truck is traveling over exceptionally bad roads.

New bracket holes must be drilled in the frame cross-member and side-member when a long tail pipe is applied to an old 131½ or 157-in. wheelbase frame.

Engine

SEVERAL changes have been made in the "A" engine to reduce oil consumption. A shield

has been placed about the oil pump to more uniformly distribute oil, the oil pan tray has been lowered ½ in. by raising the bead of the oil pan, the piston ring pressure has been reduced to about 5 lb., and the width of slots in oil control rings increased from .040 to .072 in. Oil drain holes in the piston are now ½ in. (.125) instead of .100.

Changes can be made in vehicles now in use but they must be made as a unit. The factory cautions against installing the oil pump shield without the new oil pan.

CHEVROLET

Pistons

BOHNALITE pistons, with Invar strut, for the four-cylinder engine, are available in 3, 5, 10, 15 and 20 thousandths oversizes for standard compression and 3, 5, 10 and 15 oversizes in high compression (5.2 to 1) design and 3 and 5 thousandths oversizes in 4.8:1 compression ratio. Standard sizes of all three ratios are, of course, also available.

Cab

A new brace extending from dash to sill has been added to strengthen the front end of cabs. The braces are welded and riveted in place in production, but they can be installed on trucks now in use by drilling bolt holes and bolting in position.

The braces are made in rights and lefts and carry list price of 25 cents each.

WHITE

SPARK PLUGS used as factory equipment on White trucks are listed below. If plugs run too cool, causing fouling, use a plug of the same series but having a higher number than standard plug. If plugs run too hot and preignition results use a plug having a lower number than the one in use. Type P



plugs have metric thread, types L and E have %-18 thread.

	AC Spark
Engine	Plug
GK, GKA	P
GEC, GO, GN, GR	
GRB, GRC, GRCB	L-10
1A, 3A	Е-6
2A, 4A	E-9

Plug gaps should be set .019 to .023 for all types of plugs.

SMOOTH FLOORS

SHOP floor of concrete too much like coarse sandpaper for comfort or long life of shoe soles stumped the shop staff. While brows were being knitted and conferences assembled a porter solved the problem.

He soaked discarded paper towels in heavy soapsuds and pushed the resulting pulp about the floor ahead of the broom while sweeping. The floor soon became smooth but not slippery.

STUDEBAKER 1½-TON DIAMOND T 2-TON

NEW MODELS



Full-floating axle now used in $II/_2$ -ton Model S-20 Studebaker

Studebaker Puts Full Floating Rear in 11/2 - Tonner

Studebaker's 1½-ton Model S-20, introduced last August a year ago, is now equipped with a full-floating rear axle instead of a three-quarter floating type, according to announcement from the S.P.A. Truck Corp. Decision to use a Timken full-floating axle, such as has always been used in the two-ton model, was made because of mechanical and service advantages. Price remains the same. The 1½-ton truck is available in either a 130-in. wheelbase chassis at \$695 or in a 160-in. wheelbase at \$775. The two-tonner lists at \$895 for the 140-in. size and \$945 for the 160-in. wheelbase model.

Diamond T Gives More Truck For Less Money

A new two-ton truck, listed at the low price of \$1,095, is announced by the Diamond T Motor Car Co. as a companion model to the previously announced 1½-ton Model 216. This new unit, designated as Model 316 and replacing Model 219, not only represents a decided advance in design but gives more truck for less money, being \$300 less in price than the former model, having a larger engine, stronger frame and heavier springs. It has a chassis weight of 4400 lb. and carries a gross weight rating of 11,500 lb. Three wheelbases are furnished: 155 in., standard; 167 in., special long, and 137 in. for dump bodies and tractor service.

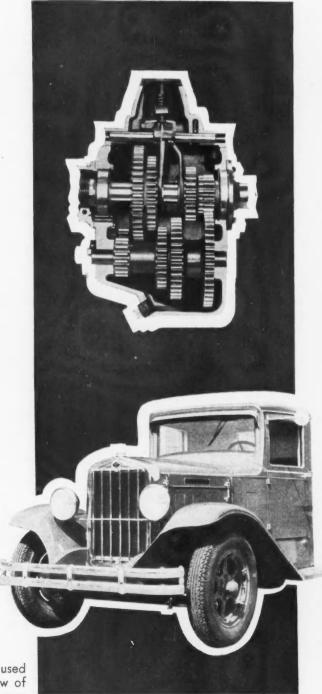
The rubber-mounted engine is a six-cylinder 3% x 4¼ in. Diamond T Hercules JXB, displacing 263 cu. in. and developing 65 hp. at 2400 r.p.m. It is mounted in unit with a Borg & Beck dry-plate clutch and four-speed Warner-Gear transmission. Spicer universal joints and two-piece propeller shafts with self-adjusting SKF ball-bearing support are employed.

Fuel is fed by a camshaft-driven fuel pump to a 1¼-in., heavy-duty, Zenith carburetor of the downdraft type, equipped with air cleaner. The radiator, heavy-duty type, has flat tube and fin core fitted in a

pressed steel shell, finished in chromium plate. The core is further protected by a guard of chromium-plated bars. Starting, lighting and ignition are furnished by Auto-Lite.

Final drive is through a Clark B613, full-floating, spiral-bevel, rear axle. The pinion is straddle mounted on three bearings. Service brakes are four-wheel, Lockheed hydraulics, equipped with special molded lining having a total area of 350 sq. in. Front drums are 16 x 2½ in., and rear, 16 x 3½. Rear drums are cast of alloy iron.

Cam and lever Ross steering is employed with



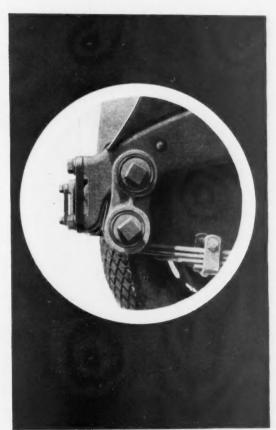
Top right: Compact four-speed transmission used in Diamond T Model 316. Right: Front view of Diamond T's new \$1,095 smart-looking 2-tonner

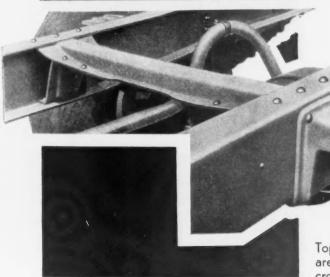
ON PARADE

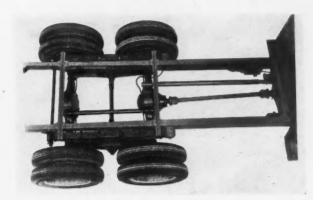
HENDRICKSON UNIT

extra long front springs (42 x 2½ in.) carried in compression-type, rubber bushings and shackled in front. Rear springs are 53 x 2½ in. and have six-leaf, helper springs. The tapering pressed-steel frame includes special cross members of the alligator-jaw type. Depth is seven inches at point of greatest stress, the flange, 3 in.; stock, 7/32 in.

Hollow-spoke, metal wheels are standard equipment, and tires are 6.50/20 balloons with dual rears. Equipment includes electric lights, speedometer and heat indicator. A special, de luxe, all-weather, steel cab, especially designed for this model, is also offered.







Hendrickson four-wheel unit for converting 11/2-tonners into six-wheelers

Seat cushions are deep; a rubber mat is provided for floor, and accelerator pedal is comfortably placed. Cowl and cab treatment has been worked out to provide harmonious, stream-like appearance.

Hendrickson Offers Four-Rear-Wheel Unit

The Hendrickson Motor Truck Co., Chicago, Ill., has developed a four-rear-wheel unit for converting 1½-ton trucks into six-wheelers. This unit makes available in the light truck field a complete unit—the other method of conversion is by attaching an extra axle to the standard axle.

Equalization, essential in a dead axle six-wheeler, is effected through a patented rocking beam, which in turn is mounted below the centers of the axles on ball and socket joints. The load is carried directly on the center of this beam by a saddle that supports the spring in the same manner as a lower spring pad. Torque between axles and between driving axle and cross-member rods maintain a parallelogram action, absorb starting and braking stresses and also hold universal joint angle and slip to a minimum.

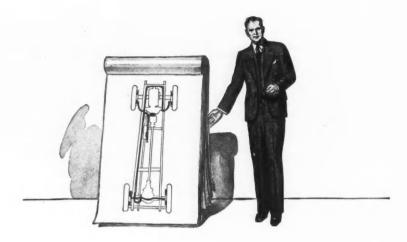
Checker Cab Builds Convertible Truck-Car Model

Checker Cab Mfg. Corp., Kalamazoo, Mich., has introduced a convertible, all-purpose car, under the name of Checker-Utility, to sell at \$1,795 f.o.b., Kalamazoo. This new unit can be used either as a light truck or as a passenger car, being readily convertible from one to the other.

As a passenger car, the Checker-Utility, with its front and auxiliary seats, can hold nine persons. With the auxiliary seat folded over, the back cushion of the rear seat folded into the top and the seat cushion of this seat folded completely over forward, Turn to page 44, please

Top left: Front springs of Diamond T's new model are fore-shackled. Left: Special alligator jaw cross-member design in Model 316 7-in. frame

The Commercial Car Journal



Specific brake talk

Brake talk is a fundamental step in automobile salesmanship because it centers around the very thing the customer values most...his own safety.

Hydraulic has gained universal public acceptance as specific brake talk; evidenced by the fact that more builders of cars, trucks and buses have adopted Lockheed Hydraulic Brakes as a policy than ever before. And no one can deny the value of public acceptance of individual equipment as a selling aid for any car.

HYDRAULIC BRAKE COMPANY DETROIT, MICHIGAN, U. S. A.

LOCKHEED HYDRAULIC Four BRAKES Wheel



Diesel Steps Out

The industry's first Diesel-engined production truck will make its appearance some time early in October. This ance some time early in October. This revolutionary fact is couched in the statement of H. K. York, manager of the Marion plant of the Indiana Motor Truck Co., announcing that the decks have been cleared for immediate production. The engine, developed by C. L. Cummins and to be built in the Marion plant, will be used with a few propagating developments by the Inengineering developments by the Indiana Truck Co.

De-junking Scrap

The Cleveland Guarantee Auto Scrapping Co., which has been operating on a 100 per cent scrap basis, has entered the used-parts business as result of an agreement made with the Cleveland Automobile Manufacturers & Dealers Association and a committee representing the car manufacturers. The policy was changed because it was found that refusal to sell parts did not affect the supply of used parts.

Can You Beat It?

A total operating cost of 85 cents per day, including gas, oil, grease, tires, repair parts and repair labor, is the startling economy figure achieved by the Santa Monica Dairy Co., Santa Monica, Calif. in the operation of its specially designed milk trucks, according to Herman Michel, president. Starting with three of these special milk trucks in 1929, this company now operates 26 and likes them.

Bruce Ford

Bruce Ford, vice-president, and until recently general manager of the Electric Storage Battery Co., died at his home early in August. Mr. Ford, who was nearing his fifty-ninth birthday, had been active in the Exide company since 1899, and registered more than 50 patents on inventions in the battery field during his career.

Timothy D. Beard

Timothy D. Beard, well-known figure on Chicago's automobile row and former secretary of the Chicago Auto-mobile Trades Association, was killed late in August when his car overturned.

Roadbuilders' Convention

Perhaps concrete airways are in rospect. The 29th Annual Roadprospect. The 29th Annual Road-builders' Convention and Road Show will be held in Detroit's airport building Jan. 9 to 15, 1932.

S.A.E. To Sleuth Truck Ratings

The much discussed truck rating problem is about to receive a thorough going S.A.E. study. Engineers officially have been brought together to evolve some generally acceptable method of trucks from the many ideas proposed since the subject came to fore-front some six months ago. The probing will be done by a joint committee formed by Vice-Presidents F. K. Glynn, acting on behalf of the S.A.E. Transportation and Maintenance activity, and L. R. Buckendale, acting on behalf of the Motor Coach and Motor Truck ac-

Those who will serve on the commit-tee are: L. Ray Buckendale, Timken-Detroit Axle Co.; B. B. Bachman, Autocar Co.; A. K. Brumbaugh, White Motor Co.; H. W. Drake, Gas & Coke Co. Portland (Ore.); F. K. Glynn, A. T. & T. Co.; A. G. Herreshoff, Dodge Bros. Corp.; M. C. Horine, International Mo-Corp.; M. C. Horine, International Motor Co.; Adrian Hughes, Jr., United Railways & Electric Co. (Baltimore); A. S. McArthur, Toronto Transportation Commission; C. A. Peirce, Diamond T Motor Car Co.; W. D. Reese, General Motors Truck Co.; A. W. Scarratt, International Harvester Co., and J. F. Winchester, Standard Oil Co. of New Jersey. Jersey.



Our Own Ear to the Ground Department

- It is reported that Chevrolet and Ford will adopt synchromesh transmissions. Don't ask when.
- From a reliable (well, as reliable as you can expect) source we hear Ford has been experimenting with a four and eight, and that since the Plymouth announcement, interest has been concentrated on a four-cylinder engine with a wiggling mounting.
- Weldmech Steel Products Co. is experimenting with bottling bodies of all-aluminum and composite aluminum and steel construction. Experiments so far show that all-aluminum with riveted joints will weigh about 60 per cent as much as a steel body, and with welded joints about 33 1/3 per
- An experimental plant for the extraction of bromide from sea water is projected near Wilmington, N. C. Turn to page 44, please

Licks All-Rail Rates

The Merchants and Miners Transportation Co. has inaugurated a new water and truck service between Philadelphia and interior New England points. The rates, lower than allrail, are as follows:

1 2 3 R25

10 8 7 7 cents per 100 lb

These rates are published to and from more than 300 points in Ship-ping Board Tariffs Nos. 779 and 780. Fast trucks on 15 routes and 36 hour express steamer service are the back-bone of the system.

Toronto Regulation Expected

A general increase in the freight rates of transport trucks and penalties for rate cutting is expected as a result of preliminary survey being conducted by the Toronto Department of Highways. It is expected that classification for freight purposes will follow very largely the present classification used by steam railways, with a greater parity of rates.

A Cheerful Prospect

There will be a large potential demand for automobiles and trucks in 1932, says Fidelity-Phenix Insurance Co. It bases this prediction on an estimate of 13,000,000 units in the used-five-years-or-more class and a sub-normal consumption of 2,900,000 units in 1930, against the six-year average of 3,672,500.

A Pocket Calculator

A celluloid slide rule, which tells accurately the number of gross pounds that the Reo Gold Crown engine is capable of pulling under varying grades and road conditions, with a given rear axle ratio and tire diameter, is being furnished Reo Speed Wagon owners as an aid in planning loads for various routes.

Bottlers to Go South

Bottlers of carbonated beverages will go south to Dallas, Tex., Nov. 9 to 13, to attend annual exposition and convention of the American Bottlers of Carbonated Beverages.

A.E.R.A. Bound for Shore

The fiftieth annual convention and exhibit of the American Electric Railway Association will be held in the Atlantic City Auditorium, Sept. 26 to

TURN TO PAGE 42, PLEASE

NEWS





The Overload

A collection of items—interesting even when not news—and garaged here because there's no other place for such morsels.

Circuses that travel around in trucks are called "trimmers," by the envious railroad outfits, because they trim the surrounding territories. This is just another fruit of flexibility. Railroad outfits, which are compelled to lay out their routes well in advance, pulled out their routes well in advance, pulled into many a town during the summer only to find that the territory had been "trimmed" by a truck outfit which played five or 10 miles away. It's easy to keep tabs on the railroad circuses. Truck outfits do and beat them to the do-re-mi, jack, or what you don't have in the bank. It is estimated there are more than 30 motorized circuses on the road now with their outfits ranging from five to 50 their outfits ranging from five to 50 trucks.

Bathing Beverage Beauties

Bathing Beverage Beauties

Keeping white trucks white is a whale of a Job. The Hoffman Beverage Co., operating in the New York City territory, does it by washing every working night and painting once a year each of the 180-odd trucks and salesmen's coupes. The large trucks used in plant to branch transfer work are treated more royally by getting a bath after every trip. Three trips a day equals three baths. And we'll bet a nickel to a moldy cracker that the high cost of this immaculateness isn't charged to advertising. Who has a moldy cracker to risk?

Out of the Bouquet Barrel

Out of the Bouquet Barrel

Billie Burgan, of San Diego, Calif., writes: "The
July issue sure was a peach." Regarding his article in
the August Issue, Tom Barry, exec. sec. of the etc.
etc. etc., writes: "The illustrations were swell and
the article got a grand play." Pierre Schon, General
Motors Truck, and Frank A. Rose, operator of San
Diego, tell us they have read with interest our truck
rating articles. On page 13 President C. A. Tilt, of
Diamond T compliments us for our truck rating series.
Ira D. Mullinax, St. Louis newspaperman: "It is a
real pleasure to look over a publication so attractive."
Geo. W. F. Banks, Motor Haulage, Brooklyn, regarding article "A Truck Association Secretary Tells All":
"I laughed until I was sick." And if you care to
you can ask Tom Snyder, secretary, Motor Truck Association of Indiana, what he wrote Commodore Barry
anent the secretarial confession.

Breaking the News to Father

Ted Preble, sales manager of Pierce-Arrow trucks, is the proud father of a baby boy. "Guard him Pierce-Arrow trucks, is the proud father of a baby boy. "Guard him carefully against the insidious influence of railroad propaganda," we advised him. "Thank you," he replied gratefully. "If I ever catch him chanting that boyhood favorite 'Oh!. For the Life of a Fireman' I'll put him on the spot."

Not Counting the Quarts

Here are a few statistics that won't constipate you. Fourteen million pounds of machinery will be exhibited at the road show of the American Road Builders'. Association in Detroit next January. It will cost several million dollars. It will be admired by 25,000 out-of-town visitors who will spend a million dollars each day during the week of the event. This doesn't include what will be spent in Windsor, Canada, just across the bridge. That is, if anybody finds it necessary to go that far for thirst slakers.

Hot Stuff on Cooling

If there's an association that wants to listen for 45 minutes to a talk that will include the very last word on "The Cooling System and It's Care," the kindly treated Adam's apple ready for the occasion belongs to William H. Wilson, National Carbon Co., 30 East Forty-second St., New York City. Bill is prepared to go anywhere at any-time. We suppose he prefers Southern engagements during winter months. And, sh-h-h, you'd insult Bill if you offered to pay a cent of his expenses.

A furrier up in Boston bought a special furrier body. During the first 60 days it helped him sell 100 fur coats.

Moratorium on Mishaps

In a radio broadcast Steve Bryce, N.A.C.C. Educational Department manager, told the wide, wide ether that what this country needs more than a five-cent box of cigars at the moment is a moratorium on traffic accidents. Annual losses due to traffic accidents, he WJZ d, exceed something like four times the amount involved in the international debt moratorium, and who can remember those staggering figures? Steve's right. Everything else is being cut down; accidents should be no exception in an economy program. (Parienthetically, Steve has a mellifluous—yes, sir!—radio voice. At least he wouldn't be affected by a nasal disarmament program.)

Expectorological Employment

The Goodyear tire factory at Akron furnishes employment to 13 cuspidor cleaners, says a publicity release. It doesn't say, however, that the official title is "spittooner."

Boon for Go-Boom Times

We propose an unusual slogan: "Give the Railroads the 15 Per Cent Rate Increase, and Help the Truck Industry.'

TURN TO PAGE 44, PLEASE

Automotive Flashes

CONTINUED FROM PAGE 41

Fulbright Goes to Mat

Railroad man Edward S. Jouett's charge that trucks are subsidized won a scathing response from R. C. Fulbright, chairman of the National Industrial Traffic League. Mr. Fulbright said that the shipping public will not take part in any program based on "vague and indefinite charges," which will virtually destroy highway transportation. He contended that "until railroads can show some concrete proof of their allegation that the governments are subsidizing the motor trucks the figure which indicate otherwise will most likely be accepted by the public as proof of the true situation."

A Copper-Cooled Valve

Thompson Products, Inc., has announced development of a copper-cooled valve for use in heavy-duty and high-speed engines. Copper is forged into the head and stem by an un-divulged process, to aid cooling by conducting heat from head to stem of the valve.

U. of M. Transportation Course

A four-year transportation curriculum has been adopted by the University of Michigan. A copy of the courses is available to anyone.

Used Truck Sales Gets Lift

A program based on a survey of the A program based on a survey of the used truck demand in every section of the country is being furnished dealers of the Dodge Brothers Corp. as a means of increasing their profits in this field. The program, "Fundamentals of Merchandising Used Trucks," consists of five sections—investigating buying reconditioning vestigating, buying, reconditioning, advertising and selling used trucks.

No General Inspection

There will be no general inspection of motor vehicles in the state of Pennsylvania this autumn, according to Ben. G. Eynon, commissioner of motor vehicles. Revisions in the Motor Code, effective Jan. 1, provide for new official stations which shall be able to perform all inspection require-

To Pipe Coal

Coal shippers opposing the railroad pleas for a 15 per cent rate increase at the recent I.C.C. hearing predicted an increased use of substitute fuels and the possible installation of pipe lines to transport pulverized coal to markets.

Curtis Spreads

The Curtis Mfg. Co., Inc., Los Angeles, Cal., maker of the Curtis truck, has started on the construction of a \$200,000 factory and office building to be completed in October.

Laying it on Heavy

The South Carolina railroad commission has fixed motor freight rates for regular truck lines at 10 per cent in excess of rail rates for the same distances in all classifications, effective Oct. 1.



Prosperity Notes

\$ COMMERCIAL CAR JOURNAL is pleased to pick up the following item recommended to it by its stablemate, Automotive Industries, as a chord charming enough for the notes of this column. The note—Directors of the column. The note—Directors of the General Tire and Rubber Co. recently declared the sixty-second consecutive dividend on the company's stock. The company sold 18 per cent more tires in the first six months of this year than in the same period last year.

\$ Profit of \$15,980 in the June quarter was reported by Libbey-Owens-Ford Glass Co., reducing the loss for the first half year to \$162,091.

NEWS



- \$ International Harvester Co. of New York area whitewashes gloom depression with a 47 per cent increase in registrations for the first six months of current year above registrations of the same period in 1930.
- \$ Net profit of Perfect Circle Co. for seven months this year is \$586,579, which compares with \$430,019 for same period in 1930. Earnings for each month have shown an improve-
- \$ Deliveries of G.M.T. units for July were more than 32 per cent greater than June of this year, and nearly 16 per cent greater than July of last year.
- \$ Thermoid Co. has issued a financial statement showing earnings of \$216, 580 for first half, which equals two and a half times interest requirements.
- \$ Mohawk Rubber Co. earnings for first half showed substantial improvement over first half of 1930—\$72,197 profit against \$151,783 loss.
- \$ Motor Wheel Corp. and subsidiaries report net profit for the first half of current year of \$211,131.
- \$ Goodyear Tire and Rubber Co. reports net profit for first six months of \$4,221,770.
- \$ Sales of Willys-Overland were 15.9 per cent better in July than same month last year.
- \$ Kelsey-Hayes Wheel Corp. reports net profit for first half of \$633,762. TURN TO PAGE 44, PLEASE



Caught in Quotes

A 75 Per Cent Accident Cure

●W. T. PALMER, A RUSCO EXECUTIVE.
—"It is estimated automobiles will kill approximately 35,000 people in this country and send more than 900,000 to hospitals. We shall never make real progress with this growing emergency until we tackle the problem at its four main roots. Here is what must be done if we are to save at least 75 per-cent of the lives now sacrificed annually to our motorized carelessness and indifference: Separate opposing lines of traffic; separate automobiles and pedestrians; enforce compulsory in-spections of cars and eliminate railroad grade crossings."

A Dig from the Mines

L. ALEXANDER, REPRESENTING THE NATIONAL CONTRACTORS PROTECTIVE ASSOCIATION.—"The railroads must realize that their continued failure to assist the coal industry and their willingness to even put addi-tional burdens on it will force it to devise ways and means of providing substitute transportation for its product. The trend of tonnage to water transportation and trucks and the establishment of central power stations at the mines are subjects with which the Interstate Commerce Commission is familiar."

Are They Propaganding?

JOHN J. CORNWELL, GENERAL COUNSEL, BALTIMORE AND OHIO RAILROAD Co. (regarding probable effects of a railroad rate increase).—"If the people choose to give their lighter freight, with highest class rates, to the trucks, they must or ought to be willing to pay higher rates for what they grudgingly have to give the railroads. Of course, some *more* business will probably go to the trucks, running unregulated over your publicly-owned highways. But we cannot help that as long as the people, through their governments, go on subsidizing bus and truck companies and waterway transporta-tion—competitors of the railways."

A 2.8 Per Cent Installment "Mortgage"

OC. C. HANCH, GENERAL MANAGER, NATIONAL ASSOCIATION OF FINANCE COMPANIES.—"The National Bureau of Economic Research places the total annual income of all people in the United States at \$90,000,000,000 and two and one-half billion dollars (the total of instalment buying) is only total of instalment buying) is only 2.8 per cent of this total. This probably is the fairest estimate of the extent which the American people have mortgaged their future to pay for instalment goods."

Our Daily Bread and Butter

M. L. PULCHER, PRESIDENT, FEDERAL MOTOR TRUCK CO.—"Taxing the motor truck is taxing your bread and butter. Virtually everything you eat and wear—every necessity of life—depends on the truck. This means that if some of the proposed taxation against motor trucks is permitted to become actual laws, every consumer will certainly be brought face to face with higher cost of living."

Oil Again

OH. C. MOUGEY, RESEARCH LABORA-TORIES, GENERAL MOTORS CORP.—"The TORIES, GENERAL MOTORS CORP.—"The factors affecting oil consumption in the order of their importance are: engine speed, oil leaks, design of the lubricating system and changes due to wear, viscosity of the oil, volatility of the oil, pour test, possibility of effects from carbonization of the oil control rings, length of time between control rings, length of time between oil changes.



Personnel Changes

- Ralph G. Strohl, after an absence of two and a half years, has returned to the engineering research fold of the Autocar Co., to continue an 11-year service record. During the 2½-year interim Mr. Strohl was associated with Mack Trucks in Allentown.
- Walter A. Scott, rising from salesman to sales manager to branch manager to division manager of Brockway, has pegged another notch. He is now vice-president in charge of the district comprising greater New York, White Plains and New Haven.
- ❖P. C. Gartley, 20 years a sales executive, resigned as general sales manager of Willys-Overland to launch his own business as a Willys distributor under the name of P. C. Gartley, Inc. The territory embraces the entire Chicago area.
- ♦ Lester E. Godsell, formerly Eastern representative of the Budd Wheel Co., has been transferred to the truck sales department of the company to devote his attention to manufacturers' equip-ment sales in New York.
- &C. A. Jessup, for 20 years in rubber, has been appointed a member of the Manufacturers Sales Department of the Firestone Tire & Rubber Co., with headquarters in Detroit.
- Ottis Lucas, a ringer in Studebaker sales promotional activities, has suc-ceeded the late M. F. Rigby as general advertising manager of the Studebaker Corp.
- QC. R. Simmons, formerly assistant sales manager of Fruehauf Trailer Co., has been appointed sales promotion manager of the Velvet Power Brake Co.
- OW. A. Falvey, a veteran truck man, has been appointed factory wholesale manager of the Sioux City territory by the Sterling Motor Truck Co.
- James H. Kepper, New Orleans banker, has been elected to the di-rectorate of the Commercial Credit Co. of New Orleans.
- QL. D. Mead, an engineer of automotive repute, has joined the DiVco-Detroit Corp. as chief engineer. TURN TO PAGE 44, PLEASE

OUR OWN EAR TO THE

CONTINUED FROM PAGE 41

Ethylene dibromide, manufactured from the bromide, will wind up in motor vehicles as anti-knock compound.

- That promised tabulation of "State Restrictions on Motor Vehicles' Sizes and Weights" will be found bound in this issue between pages 28 and 29. Save it. It'll be good for a couple of years.
- More engineers, we learn, are working on eight and 12-cylinder engines for trucks. With betterment of business you may expect announcements. Stewart, by the way, just announced another eight.
- Magnesium alloys, the claim is now made, will be considered along with aluminum alloys when engineers plan trucks of the future. Magnesium possesses the required virtues of strength and lightness; in fact, it is lighter than aluminum.

CHECKER CAB BUILDS TRUCK-CAR MODEL

CONTINUED FROM PAGE 39

the car becomes a one-ton truck. Or with the back cushion folded into the top, the seat cushion raised to a vertical position, and the auxiliary seats left open, it becomes a half-ton truck with capacity for carrying six passengers as well.

The car is built on a standard Checker cab chassis, powered with a six-cylinder Buda engine, developing 61 hp. at 3600 r.p.m. It has a wheelbase of 122 in.; is equipped with hydraulic brakes, Gabriel triple hydraulic shock absorbers, non-shatterable glass throughout, and carries six heavy-duty tires as standard equipment.

WHY FLEET THUMB SHOULD BE DOWN ON OWN SERVICE

CONTINUED FROM PAGE 16

perience command respect. They shall not go unheard nor unanswered.

No big fleet can change overnight from its own maintenance to outside maintenance without getting into trouble. The job of taking care of a fleet calls for cooperation between both parties. The outside service stations must do some things to prepare for fleet business, the fleet organization likewise must do its part.

In an article next month it will be shown what outside shops must do to get more fleet business. The manufacturer also has a part in the fleet maintenance program and it shall be pointed out. Fleet experience in chang-

ing from self-maintenance to outside maintenance indicates that some time is required to effect changes required.

First on the list of requirements for properly serving a fleet is night service, not overtime night work by the regular force when demanded by an emergency, but a regular night force entirely separate from the day force.

LET BUYERS RATE TRUCKS

CONTINUED FROM PAGE 17

Tanals (

Chassis weight 4,000 lb. Body, spare tire, etc. . . . 1,400 lb.

5,400 lb. Gross rating12,000 lb. 5,400 lb.

Pay load 6,600 lb.

Having arrived at this gross rating it would be absolutely necessary to use the tire makers' rating for tire equipment. If for any reason a 1½-ton truck would not stand up with the larger tire capacities that truck should revert to its original 1-ton rating.

PROSPERITY NOTES

CONTINUED FROM PAGE 42

\$ Business of the Marvel Carburetor Co. during the second quarter of this year was slightly greater than the previous quarter, declared C. S. Davis, president of Borg-Warner Corp.

\$ A net profit of \$127,411, reported by Mack Trucks, Inc., for the June quarter, has reduced the company's half-year loss to \$51,326.

\$ Regular quarterly dividends of 75 cents on common and \$1.25 on preferred have been declared by G.M.C.

AFTER HOURS

CONTINUED FROM PAGE 24

opinion favoring a readjustment of wages, and there will be the opinion opposing wage reduction but endorsing a reconsideration of restrictive railroad legislation. With such sympathy prevalent, the railroads surely will find some modicum of relief.

One thing is positive—the railroads must be helped out of their predicament in some fashion. But—and this is equally positive—not at the expense of other transportation agencies. It is a fact that long years ago the railroads were the spinal column of the nation. Their mistakes, their oversights, their folly compel a revision of that proud designation. Today—and their begging proves it—they are the spineless column.—G. T. H.

TRUCK RATING DEPENDS ON THREE FACTORS

CONTINUED FROM PAGE 23

undoubtedly plays a larger part than differences in materials used and differences in design. Color is lent to this impression by the known fact that in many cases trucks which are among the heaviest for a given rating also embody materials and features of design of the highest grade, which naturally tend to bring down chassis weight.

If the rating is based on total weight of the chassis there is no reason (in the rating method) why one Turn to page 46, please

THE OVERLOAD

CONTINUED FROM PAGE 42

15 Years Ago in C. C. J.

The following interesting items are culled from the September, 1915 issue of COMMERCIAL CAR JOURNAL: The New York branch of the beer wagon drivers' union is attempting to enforce the closed shop rules in connection with commercial cars. Washington, D. C., fire officials expect soon to discard the horse for the motor. General Motors to build electric truck. Studebaker announces new electric commercial cars.

In the report of the Chicago-Detroit reliability run, the following truck makes were mentioned: (How many of them do you recall?) Poss, Lincoln, Van Dyke, Modern, Buick, C.P.T. (Chicago Pneumatic Tool), Chase Krikworth, Gramm, Hewitt, Nelson, Le-Moon, Lauth-J, Owosso, Federal, Stephenson, Clark, Ideal, Kelley, Mais and Dayton.

Dividing the Glamour

Talk about the haughty passenger car, how's this for her hard-working brother offered unequivocally by her foreign backer, The Autocar, London: "It can be said without much fear of questioning that the modern commercial chassis represents probably the greatest advance in automobile engineering of the past few years."

Opportunism

Smart Chester, Pa., long boaster of tidewater location and unparalleled rail facilities, has found a new and better boast. It's passed on to all who enter the city via great roadside poster in this fashion—CHENTER, PA. Within one day's truck haul of 20,000,000 people.

PERSONNEL CHANGES

CONTINUED FROM PAGE 43

Milo D. Herron, manager of Graham-Paige commercial car division since 1929, has been appointed district manager over the territory comprising Maryland, Virginia and District of Columbia, with headquarters in Washington.

Russel V. Cline, well known in advertising and general business fields through 20 years' activity, has joined the Sweeney & James Co., Cleveland advertising company, as an expert in the automotive, tire and accessory fields

☼ Kenneth S. Clapp has returned to his position as director of sales of the United States Air Compressor Co.





STATE RESTRICTIONS ON MOT

(Including Changes

STATE	NUMBER OF TRAILERS PERMITTED	LENGTH (Feet)	WIDTH (Inches)	HEIGHT (Feet)	4-WHEEL GROSS	6-WHEEL GROSS	COMBI- NATION GROSS	MAXIMUM GROSS (g)	AXLE	WHEEL	TRAILER OR SEMI- TRAILER GROSS	LOAD PER INCH TIRE WIDTH	MINI- MUM AXLE SPACE (Inches
ALABAMA	1	33u 46c		12			32,000,	,,	12,000	******			40(r)
ARIZONA	1	30u 85c	96	141/2	22,000	38,900			18,000	9,000		700 (flanges 500 (metal)	
ARKANSAS	1	33u 85c	96	141/2	22,000	28,000	.,				¾ of gross		96(f)
CALIFORNIA.	1	33u 60e	96	131/2	22,000	34,000			17,000	8,500		(s) 600 (base) 500 (metal)	
COLORADO	x	33u 60-85c	96	121/2	30,000	40,000		40,000	20,000			(p) 800 (cross-section) (s) 800 (base)	40(r)
CONN	1	40	102		26,000(s) 32,000(p)	40,000(p)	40,000(p)	40,000(p)				800	
DELAWARE	11/2	33u - 60e	96	12%	22,000(s) 26,000(p)	36,000(p)	40,000	40,000	16,000(s) 18,000(p)			700	
FLORIDA	X	35u 45e	84	12	16,000(p) 8,000(s)	16,000(p) 8,000		,	16,000(1)			(p) 600 (widest point) (s) 600 (contact);	
GEORGIA	X	35u 45e	96	121/2	12,500	12,500	12,500 (per unit)				6,350(2)	800 (flanges)	
IDAHO	11/2	33u 85e	96	141/2	24,000	40,000			16,000			to 3 in, 400 3-5 in, 600 over 5 in, 800	120(f)(3 40(r)
ILLINOIS	2	35u 65c (4)	96 .		24,000	40,000		40,000	16,000		32,000	800	40(r)
INDIANA	x	33u 40c	. 96	12	600(L+40) (g) (5)	Same	Same	Same	16,000		(6)	800 (flanges)	
IOWA	x	30u 45c	96	12	450(L+53½) (g)	Same	Same					800 (flanges)	40(r)
KANSAS	X	35u 50e	96	13	24,000(7) 28,000 on duals	34,000			16,000 18,500 on duals				
KENTUCKY	X		90		28,000				18,000			800 (contact) 600 (winter)	
LOUISIANA	X	33u 85e	96	141/2	16,000 to 32,000(8)			19,200 to 38,400 (8)	8,000 to 16,000(8)			800	
MAINE	1	36u 62c	96	121/2	20,000(s) 24,000(p)	30,000(s) 36,000(p)			16,000(s) 18,000(p)			600(9)	
MARYLAND	X		93		25,000	40,000						650	
MASS	1	28u 40e	96(s) 102(p)	28,000(s) 30,000(p)	40,000(10)	40,000	40,000				800	
MICHIGAN	2	40u 60c	96	14					18,000			700	108(f
MINNESOTA.	2	35u 60e	96	121/2					17,920(s) 22,400(p)	8,960(s) 11,200(p)		800 (base)	(11)
MISSISSIPPI	X							12,000 load					
MISSOURI	X	33u 40c	96	121/2	24,000 28,000(12)	38,000 42,000(12)			16,000 22,400(12)		600 (flanges)	
MONTANA	X	33u 60e	96	1435	24,000	34,000			13,000 and 16,800 (13)		. 800	96(f)
NEBRASKA	X	35u	96	12	14,000 net load (14				16,000			700	

REFERENCE TABLE

OTOR VEHICLE SIZES

g Changes as of August 1, 1931)

MINI- MUM AXLE SPACE (Inches)	STATE	NUMBER OF TRAILERS PERMITTED	LENGTH (Feet)	WIDTH (Inches)	HEIGHT (Feet)	4-WHEEL GROSS	6-WHEEL GROSS	COMBI- NATION GROSS	MAXII
40(r)	NEVADA	X				25,000	38,000		
	NEW HAMP	X	30u 85c	96		20,000	,		
96(f)	NEW JERSEY	1	28u 85c	96	121/2				30,00
	NEW MEXICO.	1	33u 85c	96	14	600(L+40) (g)	Same	Same	Same
40(r)	NEW YORK	X	33u 85c	96(s) 106(p)		28,800(s) 36,000(p)	35,200(s) 44,000(p) (15)	(15)	40,00 50,00
	N. CAROLINA.	11/2	30u 65c	90	121/2	,			20,00
	N. DAKOTA	1	35u 85c	96	141/2				20,00
	ОН10	X	35u 85e	96	121/2	20,000(s) 24,000(p)	36,000		
	OKLAHOMA	X		90					20,00
120(f)(3) 40(r)	OREGON	X	34u 65c (16)	96	12	600(L+40) (g) (17)	Same	Same	49,00
40(r)	PENNA	11/2	33u 70e	96	141/2	26,000 (20)	36,000	65,000	
	RHODE IS	2	85e	102	121/2	28,000	40,000		
40(r)	S. CAROLINA.	X	33u 50e	90	121/2	20,000 (21)	25,000	40,000	
	S. DAKOTA	1	50e	96	121/2				20,00
	TENNESSEE	X		96					20,00
	TEXAS	X	35u 45e	96	121/2	(23)			7,00 net l
	UTAH	1	33u 85c	96	14	19,500(s) 26,000(p)	25,500(s) 34,000(p)		
	VERMONT	1.		96	12				20,00
	VIRGINIA	11/2	30u 85e	96	121/2	40,000	40,000	40,000	40,00
108(f)	WASHINGTON	X	35u	96		24,000	34,000	60,000	
(11)	W. VIRGINIA.	X	33u 85e	96	12				1330(L-1 1000(L-1 670(L-1
	WISCONSIN	. X	33u 60c	96		15,000(32) 24,000(33)	22,500(32) 36,000(33)		
	WYOMING	. 1	30u	96-	121/2				
96(f)	DISTRICT OF COLUMBIA.	1	30u 85c	96	121/2	28,000			
	MUM AXLE SPACE (Inches) 40(r) 96(f) 120(f)(3) 40(r) 40(r) 40(r) 108(f) (11)	MUM AXLE SPACE (Inches) 40(r) NEVADA NEW HAMP 96(f) NEW JERSEY NEW MEXICO. NEW YORK N. CAROLINA. N. DAKOTA OHIO OKLAHOMA 120(f) (3) 40(r) PENNA RHODE IS 40(r) S. CAROLINA. S. DAKOTA TENNESSEE. TEXAS UTAH VERMONT VIRGINIA WASHINGTON WISCONSIN WYOMING	NEVADA	NEVADA	NEVADA	NEW HAMP X 30u 96	NEVADA	NEW HAMP. X 30u 96 20,000 NEW HAMP. X 30u 96 20,000 NEW JERSEY. 1 28u 85c 96 12½ NEW MEXICO. 1 33u 96 14 600(L+40) 8ame (g) 85c 106(p) NEW YORK. X 33u 96(s) 13. 28,800(s) 35,200(s) 44,000(p) (15) N. CAROLINA. 1½ 30u 90 12½ N. DAKOTA. 1 33su 96 14½ OHIO. X 35su 96 12½ 20,000(s) 36,000 OKLAHOMA. X 90 OREGON. X 34u 96 12½ 20,000(s) 24,000(p) 36,000 OREGON. X 34u 96 14½ 26,000 (20) 86c (16) PENNA. 1½ 33u 96 14½ 26,000 (20) 36,000 RHODE IS. 2 85c 102 12½ 28,000 40,000 S. CAROLINA. X 33u 90 12½ 20,000 (21) 25,000 S. DAKOTA. 1 50c 96 12½ 20,000 (21) 25,000 TENNESSEE X 96 TEXAS. X 35su 96 12½ (23) UTAH. 1 33su 96 12½ (20) 34,000(p) VERMONT. 1 96 12 UTAH. 1 33su 96 12½ 40,000 40,000 VERMONT. 1 96 12 VIRGINIA. X 33u 96 24,000 34,000 WYOMING. 1 30u 96 15,000(32) 22,500(33) WYOMING. 1 30u 96 15,000(32) 22,500(33) WYOMING. 1 30u 96 15,000(32) 22,500(33) WYOMING. 1 30u 96 15,000(33) 36,000(33)	New Hamp. X 30u 96 12½ 15 15 15 15 15 15 15 1

intra-municipal trucks,

mit for vehicle or comng three or more axles on 10,000 lb. plus 750 lb. for d major fraction thereof 16—Starting 1933 limit is 50 ft. 17—Solids may be used in municipalities of

18—Paved highways

28—Gross weights limited by schedule of chassis weights 21—Common carriers 17,000 lb. gross on 22-Restrictions do not apply in the following

counties: Shelby, Davidson, Laurence, Knox, Sullivan, Hamilton and Loudon 23—Permits 14,000 lb. net load under certain

24—On state-aid roads

26...Total eross load permitted on

27-Total gross load permitted on

bridges

Y COMMERCIAL CAR JOURNAL

ZES AND WEIGHTS

OMBI- OTION ROSS	MAXIMUM GROSS (g)	AXLE LOAD	WHEEL	RAILER OR SEMI- RAILER GROSS	LOAD PER INCH TIRE WIDTH	MINI- MUM AXLE PACE nches)
					600 (base)	42(r)
		15,000			750 (base) .	
	30,000				800 (base)	
me	Same	18,000			800, (rubber) 500 (metal)	40(r)
(15)	40,000(s) 50,000(p)	17,920(s) 22,400(p)	8,960(s) 11,200(p)		800	46(r)
	20,000				.600	
	20,000					
		16,000(s) 18,000(p)			over 6 inches 650 (flanges)	
	20,000	16,000			800	
ime	49,000	16,000(18) 17,000(19)	8,000(18) 8,500(19)		500 to 600	40(r)
5,000		18,000			800	
		22,400			800 (flange) 590 (metal)	
0,000		10,000 to 15,000			(p) 600 (flange) (s) 600 (contact)	
	20,000	16,000			600 (flange)	
	20,000(22)				650 (contact)	
	7,000 net load				600	
		13,500(s) 18,000(p)			to 3 in. 400 3-5 in. 600 over 5 in. 800	120(f) 40(r)
	20,000(24) 16,000(25)				600 (contact)	
0,000	40,000		8,000		650 (contact)	
0,000		12,000 to 18,500			800 (rubber) 625 (metal)	144(f) 42(r)
	1330(L+40)(26) 1000(L+40)(27) 670(L+40)(28)	22,400(29 18,000(30 16,000(31	9,000(30)			40
		12,000(32 19,000(33)	12,000(34) 24,000(35)	800 (mfg. rating)	
		18,000			700 (flanges)	
nished by	courtesy of Motor	22,400 Vehicle Con	ference Com	mittee.	3-4 in. 500 5-6 in. 700 over 7 in. 800	

al gross load permitted on Class H 20 idges al gross load permitted on Class H 15 idges al gross load permitted on Class H 10 30-Pacumatics on major industrial highways

—solids 80 per cent
31—Pneumatics on major highways in industrial areas—solids 80 per cent

trial areas—solids 80 per cent On secondary highways in any area solids 50 per cent 34-Two-wheel semi-trailer on Class B high-

35-Four-wheel semi-trailer on Class A high





If you could build your own trailer axles you'd make sure that as many parts as possible were interchangeable with similar parts of the axles on the trucks which pull the trailers.

That's exactly what Timken has done. It's a big step in the right direction. Think how much simpler your service problems become. Think how much less inventory of service parts you will have to keep in stock.

Mechanically these axles are just what they should be; just what you expect of Timken.

QUALITY—the best, of course; alloy steels, heat treated; axles from which trouble and expense are eliminated.

BRAKES—correctly designed for all types of brakes; correct brake mountings; effective oil seals in hubs, and oil-slingers prevent excess hub lubricant from getting to the brakes.

Brakes are an engineering job, and essential on trailers. These axles solve that.

INTERCHANGEABLE PARTS—brake mechanism, hubs, bearings, drums, etc., are identical and interchangeable with the same parts of Timken driving axles—bevel or worm—of the same capacities.

FULL LINE—five sizes, and types for two-wheel or four-wheel semi-trailers, and for four-, six-, or eight-wheel trailers. Designed for application of dual balloon tires.

If you'd like further information write us for literature on the subject.

THE TIMKEN DETROIT AXLE COMPANY, DETROIT, MICHIGAN

TIMKENAXLES

HOW TO KEEP AND USE ACCIDENT STATISTICS

Centinued from page 33

data from one or more Record Sheets. Both sides of this 8½ x 11 in. form pattern items on the Record Sheet and are designed to take totals from one or several Record Sheets, thus providing a company with a convenient means of studying its own record and enabling it to make a report to head-quarters of the National Safety Council for comparison with accident experiences of other similar operators. Table 2 on the Summary Sheet corresponds to Table 1 on the Record Sheet and Table 3 on the Summary with Table 2 on the Record Sheet.

The practical value of keeping accident records is in placing at the disposal of the employer certain facts which enable him to put corrective measures into effect. While in any event corrective methods are employed immediately after the occurrence of an accident, an analysis of a large number of accidents is essential to learn what factors particularly need attention. Some of the more important facts it is very helpful to know are listed in the accompanying box.

How accident statistics can be used to promote greater fleet efficiency and safety can best be illustrated by an analysis of the 24 accidents recorded on the Summary Sheet (Fig. 3). Under "Type of Accident" at right the total column reveals that 10 of the 24 accidents recorded involved collisions with other motor vehicles. This suggests inattentive and careless driving and furnishes the safety director with specific information when going to the front with corrective talks and measures. In fact he is equipped to point out the various forms of violations of good driving practice largely responsible for the accidents from the facts listed under "Action of Driver." Examination of this section shows that unobservance of such ordinary rules of driving as excessive speeding, failure to signal changes in direction or speed, driving on the wrong side of the road, ignoring slow or warning signs were among the leading causes of the 24 accidents. While general location of the accidents was rather evenly distributed throughout the territory in this particular record, others may be unbalanced, suggesting need for improved handling in city or residential sections, as the case may be. It is likewise apparent from section G, "Condition of Vehicle," that closer supervision and inspection should be given the company's trucks. Defective brakes and improper lighting were factors in accidents that could readily have been eliminated. Section C, "Result of Accidents," is not only of interest from the standpoint of being constantly informed as to the nature of accident damage, but is of use to those companies operating in more than one community from a comparative standpoint. The information in this section is obtained in supplementary investigations of accidents by someone other than the driver.

Examination of the records of individual drivers, as given in the Record Sheet (Fig. 2), shows that John Jones, an inexperienced driver, had three accidents during the period covered by the sheet. If the circumstances of these accidents are studied in detail, and Jones' driving practices observed, it is generally possible to detect and correct the conditions, which lie at the bottom of his bad record. Tom Smith, an experienced driver, is apparently careless and a study of his habits may show the need of disciplinary measures. These two examples serve to show the need of investigations following each accident to determine cause; instruction to correct deficiencies and penalties for chronic carelessness.

Progress is primarily gaged by reductions in accidents themselves, but another valuable feature of accident statistics is that they make possible the checking of progress. They show what has been done in reducing factors which have figured prominently in the occurrence of accidents. For example, determined effort for better driving is reflected by a reduction in number of violations of good driving practice under such items as "On Wrong Side of Road" and "Failed to Signal" (Fig. 2).

TRUCK RATING DEPENDS ON THREE FACTORS

CONTINUED FROM PAGE 44

particular part or unit should be skimped. The designer naturally will try to make all parts as nearly equal in strength or in carrying capacity as possible, so the factor of safety will be about the same. This statement, of course, must be interpreted in a very general way.

When figuring capacity upon a basis of weight of the complete chassis it would not be a good plan to use a single multiplying factor or coefficient for trucks of all sizes, for it is well known that the ratio of useful load to chassis weight ordinarily is much smaller in the smaller sizes of trucks than in the large ones. To illustrate the point, the average

weight of 1-ton chassis listed in Com-MERCIAL CAR JOURNAL specification tables is 3226 lb., which is equal to 1.61 lb. of chassis for each pound of net load, not counting body weight. In the case of 5-ton chassis the average weight is 9043 lb., which shows 0.9 lb. of chassis for each pound of net load carried.

Two-Class Coefficients

Obviously the coefficients should be graduated in accordance with weight of the chassis, and suitable values for coefficients undoubtedly could be determined from existing designs. If there are to be two ratings, a light-duty rating and a heavy-duty rating, different coefficients will have to be used for the two ratings based upon chassis weight. After the proper coefficients have been determined it is only necessary to multiply the chassis weight by the particular coefficient to obtain the gross-weight rating.

As far as the total gross load capacity of the tires is concerned, that is also easily found. Each standard size of tire has a regular load rating, and it is merely a matter of adding up the tire capacities of individual tires to determine total carrying capacity.

We have now three gross-weight ratings for the same truck chassis, the first based upon the ability of its nowerplant, in conjunction with the reduction ratio and the wheel diameter, to haul a certain gross weight up a predetermined grade in high gear; the second based upon the rated carrying capacity of its tires, and the third upon the total weight of the chassis, upon which the abilities of the frame, springs, axles and wheels to support load under truck-operating conditions are assumed to depend. These threeratings probably will be different, and how is a single rating to be obtained from these three different ones?

One line of argument would be that since "a chain is no stronger than its weakest link," the lowest of the three ratings should be the one adopted for the truck. The writer believes, however, that it would be a better plan to use the mean of the three ratings. The comparison with the chain is not quite valid, for the reason that the breaking strength of the weakest link is the absolute limit to which the chain can be loaded, whereas any one of the three ratings of the truck is really only a fraction of the maximum gross weight to which it might be loaded. If the lowest of the three ratings is exceeded in practice, that does not mean that the truck will fail, but that from the standpoint of the factor on which this rating is based it will not be quite so satisfactory.

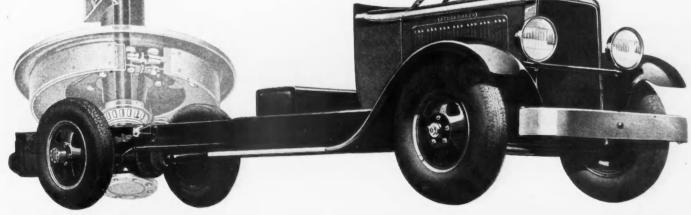
70-Horsepower 6-Cylinder

STUDEBAKER

1½-ton truck
with a
full floating
rear axle
\$695
at the factory

One year ago Studebaker announced the most powerful $1\frac{1}{2}$ -ton truck ever sold as low as \$695—and the world's lowest priced 2-ton truck (\$895). Studebaker truck registrations jumped from 18th to 6th place.

Now Studebaker offers even greater value—a full floating rear axle in its 1½-ton chassis as well as in the 2-ton chassis. Both have 70-horsepower, 6-cylinder engines, 4-speed transmissions, cam and lever steering and stalwart frames. These trucks are built to Studebaker's 79 years of quality traditions.



The Commercial Car Journal

NOW IS THE TIME TO "CLEAN HOUSE"

CONTINUED FROM PAGE 13

truck buyers generally.

Our system of list prices and dealer discounts, generally, is so antiquated that words fail me to properly describe it. To my mind, it is ridiculous that the industry should endeavor to sell today its modern motor trucks on a price and discount basis which was established fifteen years ago and is as antiquated as the four-cylinder, solid tire, two-wheel brake truck. For an industry as a whole to countenance a price system which does not have the respect of the truck buyer and the manufacturers' own dealer and sales organization, is ridiculous. To price motor trucks on a basis that invites haggling and horse-trading methods is costing manufacturers and dealers alike millions of dollars annually.

Furthermore, if a sane method of pricing motor trucks is generally adopted, it will eliminate to a large extent the problem of used trucks. If motor trucks are priced so that we place a premium on the ability of the buyer to drive a sharp bargain through a flexible system of allowances, it is obvious the problems will always be with us. If new trucks are priced on a basis where there is no socalled trading-margin included, in a remarkably short time we will educate truck buyers to the fact that used trucks will be traded only for their junk value and there will be a uniformity of allowances such as this industry has never seen.

Another practice in our industry, which, in my opinion, needs changing, is the matter of factory financing. I do not believe motor truck dealers generally will have a sound and healthy business so long as factories insist upon financing the incompetent business man. This does not mean that all dealers who secure factory financing are incompetent, but I am certain that all incompetent dealers exist solely because of factory financing plans.

Many bankers have lost confidence in retail truck paper because they have been fooled in the past by the long discount prices which enabled unscrupulous dealers to show on paper satisfactory down payments, whereas no cash, or very little cash, actually changed hands, and the down payment was made up of a worthless truck and part of the dealer's long discount.

Again referring to prices, if all trucks were sanely priced, bankers would have more respect for our industry and would give worthwhile dealers in their community the financial support to which they are justly entitled. Furthermore, if manufacturers operating retail branches would insist that those retail branches show a retail profit in proportion to the money invested, it would eliminate the wild trading and price cutting which has prevailed where branch managers were simply trying to secure volume for the factory on a break-even basis. This would also encourage legitimate dealers to handle motor trucks and relieve the manufacturer of the excessive burden of retailing motor trucks.

Business More Profitable

I speak very frankly of all of the above evils, because as much as I am ashamed of it. I must admit that our company has at one time or another indulged in all of them. Now, you will probably say, granted that all of the above is true: How are we to bring about this millennium in the truck industry? I wish I knew the answer. All I can say is that our company, in the past three years, has put into effect in our business all of the policies which I advocate. I can further state that since these policies were inaugurated our business has been more profitable, our dealers' business has been more profitable, and we have been getting some real pleasure out of our work.

I cannot presume to dictate how others should conduct their business, but I urge for all those who have the best interests of the motor truck industry at heart, some consideration for these policies. They are not original with me, but are simply the result of common sense applied to our business.

MOMENTUM

CONTINUED FROM PAGE 29

tance with a man compelled to do a standing broad jump.

They will have the most potent and powerful advantage over competition that any company can possess—MOMENTUM.

They will have gathered that momentum slowly, imperceptibly at first, but with gradually increasing velocity. The first breath of really good business winds will blow them forward to permanent leadership, before it ever becomes strong enough to budge from the starting point their inertia-bound fellows.

October—November—December of 1931.

The companies which will be business leaders in the automotive industry before the end of 1932 must already see those three months as months of great opportunity!

LOGGERS HOT FOR TRUCKS FOR WORK ON ICE ROADS

CONTINUED FROM PAGE 36

perience to the varying conditions of each operation.

"In the past, caterpillar tractors have often been used in place of horses. In my opinion, trucks will prove even more useful than tractors. While trucks will not haul loads quite so large as tractor-sleigh units, they move quicker, require a smaller investment, are cheaper to operate, and can be used for many other purposes. At the present price of trucks, gas and oil, I believe trucks can haul cheaper than horses or tractors."

Mr. Ostergaard reached these opinions after an extended observation of the operations of J. C. Campbell, Jr. In regard to the load capacity of trucks and trailers, he explained that the maximum weight which a truck might haul in one load depends on the character of the road, and, conversely, the durability of the road depends on the amount of logs to be hauled over it.

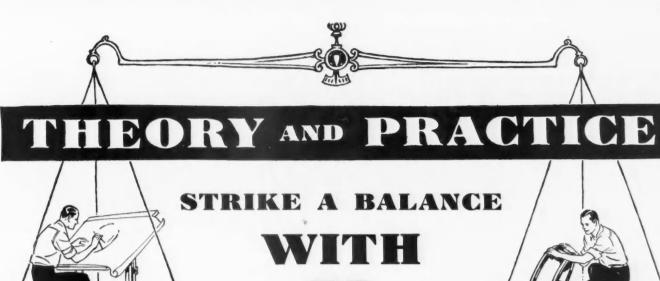
Logging roads are built by the logger. Before the frost comes, the logger clears the way of brush and trees and levels the rough spots. Then when cold weather arrives he sprinkles the road with water until the road has an iced surface a foot in depth. This surface is maintained with snow and water as long as the road is needed.

"Supposing," said Mr. Ostergaard, "a logger calculates that his total hauling costs must not exceed \$1 per thousand board feet of logs. If there are only a few thousand feet of logs to take out, obviously he cannot afford to spend very much per mile for road building.

"On the other hand, if the road building cost can be prorated over several million board feet, he can afford to spend more to make roads that would support larger trucks and

"An individual truck cannot, however, be expected to haul a larger load than a sleigh on a level or very slightly down-grade road, because the sleigh, built of solid beams, can support as much as can be placed on it. Thereafter it's a matter of motive power. It is particularly on the uphill or downhill run that the horsesleigh combination cannot compete with the truck."

It was estimated that the truckloads in Mr. Campbell's operations ran from three to four tons each—a matter of approximately 1000 board ft. per load. Seven Fords made up his fleet.

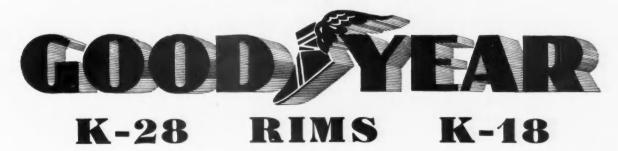


The Theory of An Ideal Truck Rim

The Practical Application of Theory in K-Rim

- 1 Simple Design Two parts—All sizes
- 2 Light Weight Minimum weight obtained by proper distribution of steel which in turn produces
- 3 Ample Strength Maximum strength at points of greatest strain
- 4 Ease of Operation Open valve stem slot and split base permit easy removal of rim from the tire and prevents injury to casing, tube and valve stem
- 5 Safety in Service Split base is locked between wheel and continuous side ring—mechanical locked assembly
- 6 Interchangeable Mounting . . All sizes single bevel 28° or 18° mounting seat permits oversizing and maintains standard spacings

In combination—these fundamental features of the Goodyear K-Rim are not equaled by any other truck rim



THE MAN WHO CHANGES THE TIRES LIKES GOODYEAR "K" RIMS

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SHULER AXLES

"CALL YOUR SHOT"

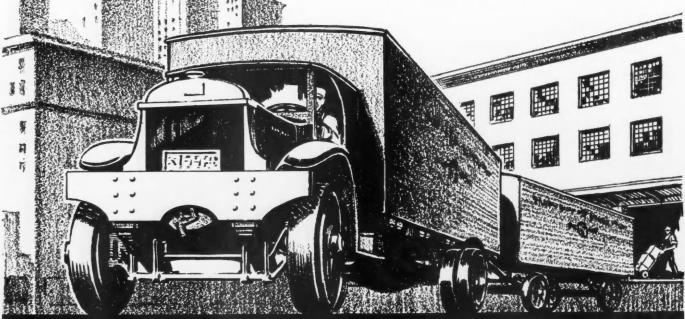
The trailer industry in providing a more flexible means of transportation has opened up greater possibilities in axle manufacturing.

Our experience in manufacturing trailer axles has been so diversified that we are able to meet any situation.

A complete line for TRACTORS and TRAILERS and FRONT AXLES

MOTOR TRUCKS and BUSES

SHULER AXLE COMPANY, INC. Louisville, Kentucky



CUSTOMER SATISFACTION

... can you give it better alone or with Fruehauf cooperation?

WHEN a business man buys a truck he buys transportation as measured by profit miles. If he finds he has obtained the lowest ton-mile haulage costs he is satisfied. If not, he is naturally disgruntled and has no friendly feeling for those responsible.

Fruehauf transportation engineers can help you provide equipment which will deliver the lowest ton-mile haulage cost for your prospective customers. They make a careful study of every hauling problem involved and cooperate with you in working out the most practical and efficient recommendations. You will have proved haulage-cost figures to help you close your sales.

Whatever the specific hauling problem, there is the right Fruehauf Trailer to meet it. And this trailer is designed and built to fit all the requirements. It is an engineered part of a scientifically engineered unit of transportation. Fruehauf Trailers have the highest resale value. Depreciation is extraordinarily low. Any finance company will gladly finance a Fruehauf Trailer job.

This is the day of cost-cutting programs. You can serve your customers better in every way by letting Fruehauf cooperate with you in providing lowest ton-mile haulage equipment. An interesting book of facts—"Engineered Transportation"—which tells the complete Fruehauf story will be sent to you without obligation. Write today.

FRUEHAUF TRAILER COMPANY
Branches and Distributors in all Principal Cities
10957 Harper Avenue Detroit, Michigan

FRUEHAUF TRAILERS
"Engineered Transportation"

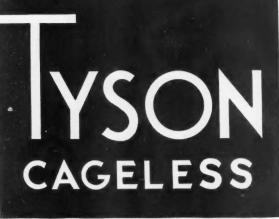
Fruehauf Automatic Semi-Truller owned by Reid's Union Dairy in Brooklyn, N. Y.

Grade A Milk

REIDS UNION DAIRY



RUEHAUF



TAPERED

ROLLER...

BEARINGS

Cooler AT HIGHER SPEEDS BECAUSE THEY ARE CAGELESS

Two years of continuous tests have proved that the cageless principle of Tyson Tapered Roller Bearings is sound in practice as well as in theory.

Because the cage is eliminated, sources of heatbreeding friction are reduced to the vanishing point. Tyson bearings can operate—and do operate—for hundreds of hours on end under full load at tremendous speeds, maintaining satisfactory low temperatures.

The double-ribbed backplate, which gives each roller a double bearing—one on each side of its axis of rotation—is inherent alignment for each roller—and allows elimination of the cage and its heating friction. The rollers run free as the wind, carrying their load on the "taper." Their contact with the end plate is extremely light—just enough for alignment.

Tyson Cageless bearings are virtually friction free with resulting maximum resistance to wear at all required speeds.

30 to 50 per cent more rollers, occupying the space gained by discarding the cage, means proportionately more load capacity. True inherent alignment means enduring precision.

Size for size, Tyson bearings are interchangeable with all ball and roller types.



TYSON ROLLER BEARING CORPORATION

MASSILLON · OHIO

Brown-Marx Bldg., Birmingham, Alabama 7310 Woodward Ave., Detroit, Michigan Oliver Building, Pittsburgh, Penn. 1900-Euclid Building, Cleveland, Ohio Flatiron Building, New York City 602 West Randolph St., Chicago, III.

"2500 Ford commercial units

play important daily part in nation-wide delivery service" says Standard Brands Inc.

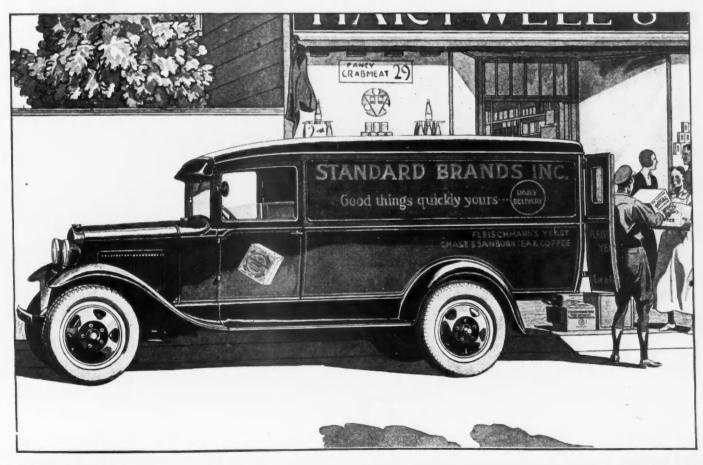
IT IS significant that Standard Brands Inc. should select Ford trucks and light-delivery cars for their daily delivery service, encompassing the entire country. It is graphic testimony of the reliable strength, versatile performance, and lasting service built into Ford units that they are giving complete satisfaction under the greatly different operating conditions they meet in this widespread use.

Of equal importance is the record of economy made by these Ford units. Standard Brands Inc. have found Fords particularly adapted for their service on account of uniformly low cost of operation and maintenance.

In every line of business, Ford units are serving fleet owners and small operators alike.

There is a standard Ford type for every hauling need. More than forty different bodies are available. With the 1½-ton truck, there is a choice of 131½-inch of 157-inch wheelbase, open or closed cabs, high or low rearaxle gear-ratios, and single or dual rear wheels. In addition, there is the Ford light-delivery car, offering speedy, alert performance, reliability, long life, and economy, for every light-hauling purpose.

There is a Ford unit for the specific needs of your business, available, in a choice of thirty-eight different color-combinations, from any Ford dealer. In principal cities, there are centralized exhibits of Ford trucks and light delivery cars.



The OSHKOSH 4-WHEEL DRIVE



Oshkosh trucks are made to do the "hard-to-do" work. Snow removal is just another job for an Oshkosh 4-Wheel Drive.

 Now is the time to buy your snow removal equipment. Write today for details on Oshkosh Trucks.

for snow removal!

The public expects clear roads in Winter—Equip with ''OSHKOSH'' 4-Wheel Drives and enjoy, with other countries, June road conditions throughout the year. The ''OSHKOSH'' 4-Wheel Drive has more power and traction—consequently, throws the snow well off the highway.

The rugged, yet simple, construction of the "OSHKOSH" assures low operating costs.

The "OSHKOSH" 4-Wheel Drive steers easily and has ample speed.

Models 21/2 to 5 ton.

The "OSHKOSH" Snow Special, 105 h.p. at governed speed, and the "OSHKOSH" Snow Chief, 112 h.p. at governed speed, are the 2 most popular models.

Write us for further information. Some good territory available for dealers.

OSHKOSH MOTOR TRUCK, INC., OSHKOSH, WISCONSIN



This Hydraulic Jack Takes the Labor Out of Lifting

Lifting is just one of many uses you have in your shop right now for the Blackhawk Hydraulic Jack.

Speeds Up Shop Jobs

You need Blackhawk Jacks for road, floor, and shop service—they are so much faster and handier than other types. You need them for pressing, bending, and many other shop operations that call for portable power units.

Pays Big Resale Profits

You need Blackhawks for resale too. There's an active demand for the truck models—now that most of the best known heavy duty trucks are factory-equipped with Blackhawks. The line is complete—26 models, from 1 to 75-ton capacities.

Get Blackhawk Data

Use the Coupon—get our literature—study the superior features of Blackhawk design—see how the long life, trouble-proof operation, and overload capacity are built into these wonderful jacks. Ask your Jobber Salesman. Mail the coupon today.

BLACKHAWK

BLACKHAWK MANUFACTURING CO., Dept. CO, Milwaukee.

Interested in Hydraulic Jacks, capacity

—tons. Send literature.

Name

Address

Our Preferred Jobber

Advantages of an Eight for Trucks

1—Smooth power; less vibration
2—Speedier than "6" of same h.p.
3—Less weight per horsepower
4—More satisfied drivers
5—No greater maintenance cost
6—More ton miles per year . . .
7—Next step in truck progress
8—Follows passenger car trend
9—Especially suited to long hauls
10—Use "6" or "8" on same chassis

An Eight Cylinder Truck Engine Backed by More Than Seven Years' Experience

It is logical that Lycoming should pioneer the eight-cylinder truck engine. Because Lycoming was one of the pioneers of the Straight Eight engine in passenger cars. The experience thus gained has now been directed toward producing an eight-cylinder motor specially designed for truck and bus use. Several leading makers of commercial cars are building trucks with Lycoming AEC eight-cylinder engines. Write us for their names.

Lycoming Series AE Straight Eight Commercial Car Engines 33/4 x 43/4, 130 H.P., L-Head Type—Piston Displacement 420 cubic inches.

Furnished with provision for 6-ft. Air Compressor, if desired.

No. 8*
Follows Passenger
Car Trend

The motor truck has always followed the passenger car in the addition of improved features and every improvement thus adopted has added to commercial car progress. The selfstarter, four-wheel brakes, more attractively designed chassis and body-these and other developments were adopted by commercial car builders, after they had proved their worth on the passenger car. Motor improvements have been similarly followed. Six-cylinder trucks appeared after the six-cylinder passenger car had demonstrated its superiority over the four. With the present marked trend of passenger cars to the eight, it was inevitable that truck manufacturers also should seek the reserve power, greater speed, flexibility, and smoothness of overlapping power impulses that are possible only with an eight-cylinder car. Now the Lycoming AEC eight-cylinder truck engine makes available these and many additional advantages.

*If you are interested in having a complete set of these advertisements, "Advantages of an Eight for Trucks," write us for reprints of Numbers 1 to 7, inclusive.



LYCOMING MANUFACTURING COMPANY WILLIAMSPORT, PENNSYLVANIA

BOSCH

ROBERT BOSCH A.G.

- BOSCH -



SPARK PLUGS



THE thousands and thousands of Bosch Pyro-Action Spark Plug users the world over have given and continue to give them a reputation for true performance and dependable service that is unmatched by any other spark plug.

They have eliminated spark plug troubles for important fleet owners all over the country. They are longer lived, more economical and more dependable

Start equipping your motors now and eliminate spark plug troubles.

than any other standard plug.

HE entire series of the new American Bosch High Tension Ignition Coils is adaptable to all types and sizes of internal combustion engines using battery ignition, and each coil is absolutely dirt proof, waterproof and oil proof.

The new American Bosch coil is of advanced and revolutionary design. They are made in: a Standard 6 volt coil, a Universal 6 volt coil, a Multi-speed 6 volt coil, and a Multi-speed

12 volt coil. Write now to the factory or the nearest branch for complete information on any or all of these lines.







B O S C H ROBERT BOSCH A. G. Semaphore



B O S C H ROBERT BOSCH A.G. Windshield Wiper



B O S C H ROBERT BOSCH A.G. No-Battery Generator



B O S C H
ROBERT BOSCH A.G.
Timer Distributor



B O S C H ROBERT BOSCH A. G. Super-Energy Magneto



AMERICAN BOSCH

PRODUCTS OF ROBERT BOSCH A. G. STUTTGART, GERMANY, SOLD BY

PRODUCTS OF AMERICAN BOSCH MANUFACTURED BY

UNITED AMERICAN BOSCH CORPORATION

SPRINGFIELD, MASS. Branches: NEW YORK CHICAGO DETROIT SAN FRANCISCO

Wichita trucks carry 12-ton loads...

Nickel Steel parts, of course



Above: Transmission used in Wichita trucks. All gears, shafts and forks of 35% Nickel Steel (S. A. E. 2315).

Left: Wichita truck designed for oil field service mfd. by WICHITA FALLS MOTOR COMPANY, Wichita Falls, Texas.

- Carrying loads up to 25,000 lbs. over the sort of roads that tax truck stamina
- ... Wichita trucks are specially built to withstand strenuous oil field service.

 Consequently only quality materials, such as Nickel Alloy Steels, are specified.
- A special feature of Wichita trucks is the new type split propeller shaft power take-off transmission. The advantages of ingenious design have been enhanced through the use of 3½% Nickel Steel for all gears, shafts and forks.
- Years of dependable performance in both the automotive industry and in the oil fields have demonstrated the inherent reliability of Nickel Alloy Steels. You are invited to consult our engineers when designing new products and new equipment...and about material problems involving the use of alloy steels.

Send for Bulletin No. 9 "Physical properties of Nickel and Nickelchromium Steel"

THE INTERNATIONAL NICKEL COMPANY, INC., 67 WALL STREET, NEW YORK, N. Y.

Miners, refiners and rollers of Nickel . . . Sole producers of Monel Metal







Cut Operating Costs with FIRESTONE Balloons

"The combination of Firestone All Non-Skid Balloons with Firestone Puncture-Proof Tubes has solved our tire problems," writes Dolese Bros. Co. of Oklahoma City. "In fact, the service has been so satisfactory.... road delays reduced to an absolute minimum.... that on the strength of it, we just recently placed an additional order for two more trucks on which we specified the same combination—Firestone All Non-Skid Balloons and Firestone Puncture-Proof Tubes."

In the cement business—with loads

"mixed in transit"—road delays are costly. Perhaps in your business they are even more so. At all events, they're worth eliminating. Why don't you do what Dolese Bros. did — INVESTIGATE Firestone Tires and Firestone Service? The Firestone Dealer near you will gladly put all the facts and figures before you—and let you decide. Whether your trucks are light or heavy—for city delivery or long hauls —you'll find that Firestone Balloons will reduce road delays and cut operating costs.



TIRES . TUBES . BATTERIES . BRAKE LINING . SPARK PLUGS . ACCESSORIES

The Commercial Car Journal

September, 1931

WALKER JACKS

LIFTING EQUIPMENT THAT STANDS THE GAFF IN SERVICE



DIAMOND-T

announces

a *NEW*2-TON TRUCK \$1095

To put it bluntly, the plain truth about this new Diamond T, if simply stated without proof, is too sensational to be believed.

Diamond T, whose word has stood unbroken through 25 years of progress in the truck industry, here introduces "11% more truck, for 25% less money" than you can obtain elsewhere, and PROVES IT, right here!

The table at the right shows how this great truck compares with its ten leading competitors in size, power, and capacity. Specifications on the next page prove that Diamond T quality goes all the way through.

Model 316, with its previously announced companion 1½-ton model 216, is Diamond T's answer to today's business conditions. These trucks are selling in volume in the toughest truck market ever known.

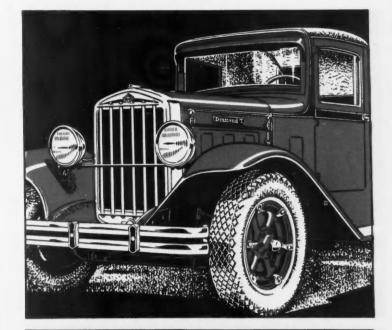
Diamond T dealers are making money, and will make more money, because Diamond T has found the real "self-starter" to better business. You can't afford not to write for the full story . . . you ought to wire for it.

In addition to the superiorities shown at the right, Diamond T standard equipment includes a great many other items not customarily found in other 2-ton trucks. Read and compare the list of features of this great truck on the next page.

DIAMOND T MOTOR CAR CO.

C. A. Tilt, President

Factory and General Offices, West 26th St., Chicago



11% more truck! 25% less money!

	Chassis Weight	Piston Displace- ment cu. in.	Gross Capacity* Pounds	Price
Diamond-T Model 316	4400	263	11500	\$1095
Truck "A"	4050	248	9000	1525
"B"	3780	208	10175	1425
"C"	4580	248	10500	1855
"D"	3385	257	9000	1245
"E"	4032	224	8967	1450
"F"	4025	268	13600	1645
"G"	3725	224	9000	1595
"H"	4080	248	9000	1485
" I "	3810	205	9600	895
"J"	3958	224	9658	1495
Average of 10 competitors	3942.5	235.4	9850	1461.50
Diamond-T Model 316	4400	263	11500	\$1095
Diamond-T Superiority	11.6% more	11.7% more	16.5% more	25% less

* Maximum total weight of chassis, cab, body and load

HERE IS CONCRETE EVIDENCE OF "MORE TRUCK FOR THE MONEY"

F you know trucks well enough to judge specifications accurately, read these proofs of heavy-duty quality. If you are no judge, ask your shop superintendent—he knows what such quality engineering means in a truck!

6-cylinder truck engine, 35% x 41/4", 263 cubic inches piston displacement. Develops over 65 horsepower at 2400 r.p.m.

7-bearing balanced crankshaft.

Gear-driven water pump and accessory shaft.

Helper springs in rear.

Water-jacketed valves, large capacity cooling Down-draft carburetion and manifolding.

Pressure lubrication. Air cleaner.

Full-floating rear axle, with one-piece cast full chromium plated shell.

Full-floating rear axle, with one-piece cast full chromium plated shell.

Pressed steel frame of taper design, 4 cross members—depth 7", flange 3", thickness 72", with special "alligator-jaw" reinforce-Large 4-wheel Lockheed hydraulic brakes, with rear drums $3J_2$ " wide, cast of alloy iron.

Ross cam-and-lever steering gear, ball bearing Front springs compression-shackled in live rubber and fore-shackled to banish wheel All spring leaves of alloy steel - no carbon

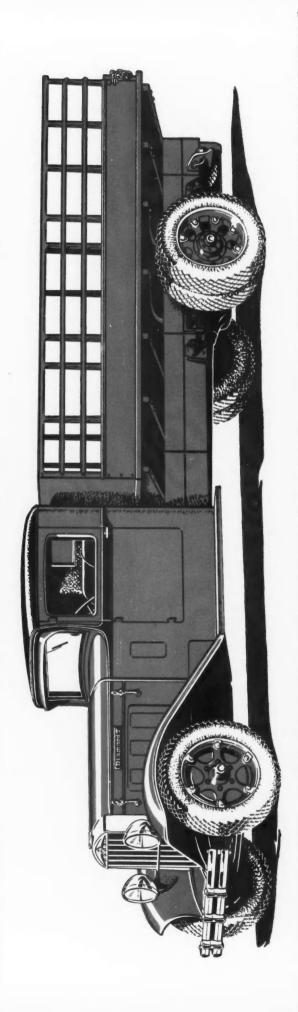
V 6:50-20 balloon tires, duals rear, on metal spoke wheels.

type — special full involute tooth contour of constant mesh and third speed gears promotes long life without excessive wear. Ball and roller bearings.

Spicer universal joints and drive-shaft.

Special 167" wheelbase at extra cost for bodies to 13 ft. and 137" wheelbase for dump bodies 155" standard wheelbase takes bodies to 11 ft. and tractor-trailer service.

THE NEW DIAMOND T 2-TON 6-CYLINDER MODEL 316 ··· \$1095



COMMERCIAL CAR JOURNAL

TABLE OF TRUCK SPECIFICATIONS

Corrected Each Month From Data Supplied Direct by Manufacturers

(KEY TO REFERENCES ON PAGE 78)

ARD LaFRANCE has withdrawn all previous listings, except Model 75D tractor-truck and given new listings in the 2½, 3, 3½, 4, 5 and 5½ and more, tonnage groups.

Other new listings appearing this month are:

Available: F 12 11/2-ton.

Relay: 40CA 11/2-ton, 40CB 2-ton, 40CC 21/2-ton.

Rugby: 616 11/2-ton.

Maccar: SW 86 six-wheeler.

Tractor Trucks

		(eneral		Gear	Set		Res	rAxle	× *			Ge	neral		Gea	r S	et		Rear	Axle	
Make, Model and Capacity	Chassis Price	Standard W.B.	Gross Vehicle Wt. See Key Note	Chassis Wt. Stripped	Make and Model	ation	Aux. Locat, and Speeds	ic. in High	Reduc. in Low	For Corresponding Truck Model, See Specifications Under Tonnage Noted	Make, Model and Capacity	Chassis Price	Standard W.B.	Gross Vehicle Wt. See Key Note	Chassis Wt. Stripped	Make and Model	Location	No. of Forward Speeds	Aux. Locat. and Speeds	Reduc. in High	Reduc. in Low	For Corresponding Truck Model, See Specifications Under Tonnage, Noted
A.C.F. TT175A B.C.C.F. TT18 Brockway 99 Brockway 14 Brockway 19 Brockway 19 Brockway 25 Brockway 25 Brockway 25 Brockway 25 Brockway 25 Brockway 19 Brockway 25 Condor C.C. Cond	3500 4800 6800 6800 6800 6800 6800 6800 68	1.55 1.55 1.55 1.40 1.45 1.45 1.45 1.45 1.45 1.45 1.45 1.45	75000 60000 60000 20000 40000 40000 50000 15750 34125 38500 329750 29750 29750 34125 38500 29750 29750 29750 29750 29750 29750 29750 29750 25000 30000 25000	11000 10250 9700 8260 11000 38500 5900 10000 8260 10000 10750 8260 8260 7625 10000 8740 3875 4820 4200 4955 5980 6200 4955 5980 6200 4955 5980 6200 8950 6200 4955 5980 6200 8950 6200 4955 5980 6200 8950 8950 6200 8950 8950 8950 8950 8950 8950 8950 89	BL.1714703 BL.1714703 BL.1714703 BL.1714703 BL.1714703 BL.1714703 B-L.51 B-L.		OPDF OPDF	7.44 9.74	88 137 66 135 66 136 66	T-175A T-175B T-175B T-160 D-2 2 24 SSHS 31 SCHS 31 90 1 14 170 2 3 170 3 170 3 1220 5 140 21 190 3 250 5 14 290 5 5 4 290 5 5 4 290 5 5 4 303 2 4 5 6 6 3 4 7 7 5 6 6 3 4 7 7 5 6 6 7 7 5 6 7 7 5 7 7 5 7 7 6 7 7 7 7	Indiana	1450 675 725	138 138 139 146 146 138 136 136	29750 34125 38500 33250 43750 52500	6800 7900 8200 7625 10000 10750 4032 2935 2959	B-L B-L B-L B-L B-L W-G T7 W-G T9 M. M. 'O'	UUUAUUU	444447443555555554444444444444444444444	NO N	6. 41 6. 86 6. 96 6. 86 6. 96 6. 16 6. 16	46.6 49.5550.7 78.6 63.7 79.6 63.7 42.9 47.8 47.8 47.8 47.8 47.8 47.8 46.1 45.3 44.3 45.3 45.3 45.3 45.3 45.3 45.3	170

=				Ger	neral		Tire	Size				E	ngine							s	Fue		Elect	rical tem	_
Line Number	Make, Model and Capacity	Chassis Price	Standard W.B.	Max. W.R. Furnished	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.	Max. Brake H.P. at Specified R.P.M.	65	Piston Material	-	Length Main Bearings	ain B		Governor Make	Carburetor Make	Fuel Feed	Ignition System Make	Generator, Starter Make	Line Number
234567	1000 Pounds Chevrolet. Ind. Com. Dodge Bros. UF-10 Dodge Bros. F-10 Fargo Packet Ford. A (X) Gen. Mot. T11 (X) Gen. Mot	435 515 595 340 625	103 109 121 115 115	109 109 141 141	4000 4025 4125 3800 6500 4435	1925 1975 1935 1680 1980 2425 2350	B 4.75/19 B 5.00/19 B 5.25/19 B 5.00/19 B 4.75/19 B 5.00/19 B 5.50/20 B 5.50/20 B 5.50/19 B 6.00/18 B 5.25/19 B 5.00/19	B 5.00/19 B 5.25/19 B 5.00/19 B 4.50/20 B 5.50/20 B 5.50/19 B 5.50/19 B 6.00/18	Own Own Own Own A Own 200 Pontiac Own Con 19E Own C-113	6-3 t x3 % 43 % 6-3 % x4 % 6-3 % x4 % 6-3 % x4 % 6-3 % x4 % 6-3 % x3 % 6-3 % x4 % x	189.8	23.4	50-2600 48-2800 66-3200	L	A	214	61/6 61/8 7 55/6 103/8 814 611	3 PO 3 FO 3 PO 3 PO 3 PO 4 CO 4 CO	NNNNNN	io Con Silo Silo Silo Silo Silo Silo Silo Silo	Mar Mar	P M W G M M	D-R N-E Own D-R D-R	D-R D-R D-R O-R D-R D-R D-R D-R	1 2 3 4 5 6 7 8 9 10
12	Dodge Brothers	490	124 124 120 130 136 131		4860 6800 6500	2360 2340 2800 2625 2620	B 6.00/20 B 6.00/20 B 5.50/18 P 30x5 B 5.50/20 B 5.25/20 P 30x5	B 6.00/20 B 5.50/18 P 30x5 B 5.50/20	Own Own Own Con W10 Own 200 Wau XA Con 17E	4-3 % x4 ¼ 6-3 % x3 % 6-3 ½ x4 ¼ 4-3 % x4 ¼ 6-3 % x4 ¼ 6-3 % x4 ½ 6-3 % x4 ½	200.3 173 214.7	26.3 19.6 27.3	48-2800 60-3000 30-2700 52-2200	11111111	S S ABCC	2 1/8 2 1/8 2 1/8 2 1/8 2 1/8 2 1/8	61/8 10 11 57/8 58/8 67/8 9 11	3 P 7 P 3 F 3 P 7 P	PN	lo l	Car Zen Str Zen Mar Zen Str	V M M	D-R N-E D-R A-L D-R D-R A-L	D-R N-E D-R A-L D-R D-R	12 13 14 15 16 17 18
28 29 30 31 32 33 34 36	A tterbury	1095 795 1600 675 795 895	135 128 142 130 131 131 129 124	145 136 162 141 180 180 146	7500 7350 7800 6500 8000 8000 7000 6500	3200 3400 3556 3556 3200 3300 2590 2690 2690 3075 2725 3156 3500 3400 3400 3400 3400 3400 3400 3400	P 30x5 P 30x5 P 30x5 P 30x5 P 30x5 B 6.00/20 B 6.00/20 B 6.00/20 P 6.00/20 P 7.00/20 P 30x5 B 7.00/20 B 6.00/20 B 6.00/20	B 6.50/20 P 32x6 P 32x6 P 30x5 P 30x5 DP30x5 B 7.00/20 B 6.50/20 B 6.50/20 DB6.20/20 P 30x5 P	Con 29L Con Con Lye WTG Lye WTG Con 17E Bud H86 Con 22-A Bud H85 Con 25-A Lye AFE Lye WSG Own GKA Own 2A	6-3x434 6-336x46 6-386x46	214 248 201 201 214 241 241 241 241 214	7 27.3 2 27.3 5 21.5 5 21.5 7 27.3 6 27.3 6 27.3 7 28.0	61-3000 65-2700 60-2500 60-2500 52-2200 71-3300 53-2200 72-3300		ACCEPTANCE OF CANCER	23/8 1 2 2 3 3 4 8 2 2 3 3 4 8 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	6 16 8 6 34 7 34	74447377 344334 447744 4434443444434444		00000000000000000000000000000000000000	Zen	MVVVM MMVVVM VM VM VVVVVV MV VVVVVV	D-R A-L A-L A-L A-L A-L D-R A-L D-R A-L A-L A-L A-L A-L A-L A-L A-L A-L A-L	D-R A-L A-L A-L D-R A-L D-R A-L A-L A-L A-L A-L A-L A-L A-L A-L A-L	19 20 21 22 23 24 25 26 27 28 30 31 32 33 33 34 41 44 44 45 46 47 48 50
51 52 53 54 55 56 57 58	1/4 Ton 1/4	1995 680 1375	137 150 120 129 137 140 144	149 opt 141 120 165 149 152 175	7500 7750 6500 8000 8000 7500 6800	3750 2670 3350 3500 3450 3450 3300	P 32x6 P 30x5 B 5.50/20 P 30x5 P 30x5 P 30x5 P 30x6 P 30x5 B 6.00/20 B 7.00/20	P 32x6 P 30x5 P 32x6	Con Bud WTU Own 200 Her Her Con Con 18E Lyc 4SL Con 18E	6-3 % x4 % 4-3 % x5 % 6-3 % x3 % 4-4x5 4-4x5 6-3 % x4 % 6-3 % x4 % 6-3 % x4 %	248.2 226.4	2 27.3	65-2700 36-1800		CGCGCGCGC	2 % 2 % 2 % 2 % 2 % 2 % 2 % 2 % 2 % 2 %	10 A 7 H 5 % 9 A 10 A 9 H 8 A 9 %	7 P 3 P 3 C C 7 P 7 P 7 P	CCCC	No No No No No No	Zen Zen Mar Str Str Str Zen Zen Zen	M G G V M V	A-L Spl D-R A-L A-L A-L D-R A-L A-L	A-L D-R D-R A-L A-L A-L A-L A-L A-L	51 52 53 54 55 56 57 58 59
68 69 70 71 72 73 74 75	Acme	2990 1900 885 985	168 162 131 131 150 134 136 135	180 180 170 134 136 168	10000 10000 8500 8500 8500 8500	4000 3640 3990 4056 2890 3950 4700 4300 3522 3723 3410 3273 3273	B6.00/20 P32x6 P 34x7 B6.00/20 P 32x6 P 30x5 P 30x5 P 30x5 P 30x5 P 30x5 B 6.00/20 B 6.00/20 B 6.00/20 B 6.00/20	DB6.00/20 P 32x6 P 34x7 DB6.00/20 P 32x6 DP 30x5 DP 30x5 DP 30x5 DP34x5 DB6.50/20 DB6.60/20 DB6.60/20 DB6.50/20 B 6.50/20 B 6.50/20	Con 16C Lyc WTG Own Con Con Own Own Own Bud WTU Bud DS8 Bud HS 6 Con W-10 Con 25A Con 18E Con W10 Con 16-C Her JXA	6-3 % x4 % 6-3 x4 3 % 6-4 x4 3 % x4 6-3 % x4 5 6-3 % x5 6-3 % x5 4 6-3 % x5 4 6-3 % x4 4 3 % x4 4 6-3 % x4 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	248.201.358.0214.214.194.1194.1200.214.200.200.200.200.200.200.200.200.200.20	3 22 . 3 4 21 . 6 0 38 . 4 7 27 . 3 2 27 . 3 0 26 . 3 4 22 . 5 6 31 . 5 6 27 . 3 4 24 . 0 7 27 . 3 4 24 . 0	66-3200 64-2800 82-2400 61-3000 50-2600 50-2600 36-1800 56-2100 53-2200 50-2800 61-3000 61-3000 61-3000	LLLLLHHLLLLLLLLLL		23/8 23/8 23/8 23/8 22/8 22/8 22/8 23/8 23	10 13 14 6 10 15 10 16 10 16 10 16 10 16	3 F 4 F 4 F 7 F 4 F 7 F 7 F	CP III	Pe No No No No No No No No No No No No No	Str Zen Str Zen Zen Car Zen Zen Zen Zen Til Til Zen Zen Zen Zen	M M M V V M M M M M M M M	A-L D-R D-R A-L D-R Spl A-L A-L A-L D-R D-R D-R D-R	A-L D-R D-R A-L A-L A-L D-R D-R D-R	60 61 62 63 64 65 66 67 68 69 70 71 72 73 74 75
77788798888888888888888888888888888888	Diamond T 216, 1-1½	595 695 697 670 770 1425 1900 2050 2150 2050 22800 22800 795 895 525 2900 680 680 680 689 995	136 136 165 165 160 150 150 143 143 161 131 132 131 131 131 131 131 131 131 13	136 136 165 165 165 109 Op, Op, 167 173 163 168 165 157 141 152 157 157 157 210 210	8225 8225 8275 8275 10175 10575 9000 9000 8300 8500 8500 8500 8500 8500 9000 10100 10100 10000 1	258 258 263 263 378 3977 3990 3956 4100 4700 4800 3700 3700 3977 3227 3227 3250 3700 2723 2830 4700 2670 3115 3385 3395 4300 2670 315 3385 3395 4300 2670 3175 3385 3395 4300 2670 3175 3395 3495 3495 3495 3495 3495 3495 349	B 6.50/20 B 6.00/20	P 32x6 DB6.00/20 DP30x5 P 32x6 P 32x6 P 34x7 P 34x7 P 34x7 P 34x7 P 32x6 P 32x6 D 32x6	Own Own Own Own Own Own Own Own Bud WTU Bud WTU Bud HS6 Bud WTU Bud HS6 Wau XAK Wau TS Con W10 Con 17E Con 17E Con 16C Wls 8U Own Own Own Own Own Own Dud HS6 Bud HS6 Bud HS6 Bud HS6 Bud HS6 Bud HS9 Bud HS9 Bud H199	6-3 % x 4 % 6	196 . 211	0 1 1 2 3 3 4 4 2 4 5 5 6 2 5 6 6 2 5 6 6 2 5 6 6 2 5 6 6 2 5 6 6 2 5 6 6 2 5 6 6 2 5 6 6 2 5 6 6 2 5 6 6 2 5 6 2 5 6 6 2 5 6	65-2766 66-2400 48-2800 48-2800 66-3200 68-3200 63-3200 63-3200 36-1800 36-1800 36-1800 36-1800 36-1800 36-1800 36-1800 36-1800 36-2500 40-2150 58-2500 40-2150 60-2800 60-3000 60-3000 60-3000 60-3000 60-3000 60-3000 60-3000 60-3000 60-3000 60-3000 60-3000 60-3000	LLLLLLLLLLLLLLL HLLLLL HLLLLLLLL	A A A A A A A A A A A A A A A A A A A	74444466466 #44646666644 44644666644466664446666446666446666446666	1066/4/4/66/1011111111111111111111111111	34 FFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFF	PPPPPCCCCspppCGGCCCCPPCCP	NOO	Car Car Car Car Zen	M M M V E E V M M M	A-L D-R D-R D-R D-R D-R R B-D-R R B-D-R L-N L-N L-N L-N L-N L-N L-N L-N L-N L-N	D-R D-R D-R D-R L-N L-N A-L D-R D-R	98 99 100 101 102 103 104 105 106

		Clutch	Gear	s	et		No.	Re	ar A	xle			Front Axle	Bra	kes			Frame		Body	Moun Data	ting	Spr	ings	
Line Number	Radiator Make	Type and Make	Make and Model	Location	No. of Forward Speeds	Aux. Locat. and Speeds	Universals Make and P	Make and Model	Final Drive and Type	Drive and Torque		Reduc. in Low	Make and Model	Service	Area Service Brakes	Hand	Steering Gear Make	Dim. Side Rail	Type	Cab to Rear of Frame	Cab to Rear Axie	Width of Frame	Front	Rear	Auxiliary Type Line Number
3 4 5 6 7 8 9	Har Fed Fed Own Own Lon Lon Har McC Fed	P. P. D.Own D.Own P.Own P.Own P.Lon P.B&B P.Lon	Own Ind. Own Own Own Own Pontiac Own W-G W-G W-G	מממממממממ	33333333	No No No No	Own 2 2 Own Own M.M. M.M. U-P 2 Spi Spi 2 Spi	Own Int. Own Own Own Own Pontiac Tim 51500 Sal Sal Own Own		HH UHHH H	4.66 4.7 3.7 4.42 4.86 4.7 4.7	14.3 11.3 14.3 16.1 14.3 14.3 15.3	Own Ind. Own Own Own Pontiac Tim 11709 Clark Sal Soun	O4IM LAIH LAIH O4IM S4IM B4IM 4IH LAIH B4IM B4IM	168 200 308 154	4I 4I T TX 4I	Own War War War Own Jac Jac Ros Ros Ros Own	5x2½x± 5x1½x± 5x1½x± 5x1¾x± 6x2½x± 5½x2½x± 5½x2½x± 5½x2x± 5½x2x±	0:0000:0	531/4 531/4 681/4	28 14 26 1/4 26 1/4 39	44 34	36x1 ¾ 35 ½x1 ¾ 35 ½x1 ¾ 30 ¼ x 36x2 38x2 36x2 36x2 36x2 36x1 ¾ 36x1 ¾	Pour 54x1 ½ 53 ½ x1 ½ 53 ½ x 54 x2 ½ 54 x2 ½ 54 x2 ½ 55 x2 54 x1 ¾ 51 x1 ¾	N 1 2 3 4 4 N 6 6 7 7 N N N N N N N N N N N N N N N
13 14 15 16 17	Fed Fed Own Lon Lon Mod Lon	P. D.Own P.Lon P.Own Roc P.B&B	Own Own Own W-G T9 Own MM-O W-G T-9	טטטטטטט	3	No No No No No	2 2 Own Spi 2 M.M. M.M.4 Ble	Own Own Own Sal F Own Own 600	SKSKK SKK SKK SKK SK SK SK SK SK SK SK S	H	4.9	19.3	2 Own 2 Own 5 Own 4 Sal F 1 Own 4 Own 100 4 Col 5540	L4IH L4IH L4IH B4IM B4IM L4IH	362 308 212	TX TX 4I 2I FX	Han Han Ros Jac Ros IIan	6x2¾x⅓ 6x2¾x⅓ 6icx2¼x⅓ 6x2¼x⅓ 4¼x1¾x 6x2¼x⅓	CC CCTP	66 % 66 % 84 87 93 % 96	4716	37 1/4 37 1/6 32 34 32 34	1500 39x2 39x2 40x2 38x2 40x2 36x21/4	Pour 48x2 ½ 48x2 ½ 54x2 ½ 50 ½ x2 ½ 52x2 48x2 ½ 1 T	N 12 N 13 N 15 N 16 W 17
2U 21 22 22 22 22 22 22 22 22 22 22 22 22	G&O G&O GG&O GFed Fed Mod Lon Lon Lon Fer Fer G&O G&O G&O G&O G&O G&O G&O MCO MCO MCO MCO MCO MCO MCO MCO MCO MC	P. B&B P.	Ful Wo-Bl W-G T-9 B-L 20 War B-L 20 Cov F4B	BUUU	1 44 44 44 44 44 44 44 44 44 44 44 44 44		spi 300 Spi 2 Spi 2 Blo Blo Spi 2 3 M.M. U-P Spi 3 Blo Blo Blo Blo Blo Blo Blo Blo Blo Spi 2 Spi 3 Spi 2 Spi 3 Spi 2 Spi 3 Spi 2 Spi 3 Spi 2 Spi 3 Spi 3 Spi 4 Spi 3 Spi	Tim 51000H Col Col 54028 Tim 52200BF Tim Cla B375 Own Own Cla B370 Cla Col 54028 Own Tim 52200H Tim 53200H Tim 53200H Tim 53200H Tim 53200H Tim 52000 B Col Col Tim 51000 H Tim 51000H Own Own 20B Adams Col 54028 Tim 538 Sal Own 4C2 Tim 5320	BY WELL SERVING THE SERVING TH	HH HH HH H H H H H H H H H H H H H H H	5.5.1.1.5.5.6.6.6.1.5.5.5.5.5.5.5.5.5.5.	919, 22 21, 36, 36, 37, 37, 37, 37, 37, 37, 37, 37, 37, 37	7 Tim 11710H 8 Col 3 Col 5 Col 5530 8 Tim 3000 8 Tim Cla F208 1 Own 3 Tim 11703H 5 Col 5530 0 Own 5 Tim 11703H 6 Tim 11703H 7 Tim 11703H 7 Tim 11703H 8 Col 1 Tim 11710H 6 Col 5530 6 Adams 5 Col 5530 6 Adams 5 Col 5530 6 Tim 8 Sal 6 Own 15B 8 Sal 6 Own 15B 8 Sal 8 Own 15B	B4IM C4IM L4IH L4IH L4IH L4IH S4IM S4IM L4IH B4IM B4IM O2IM L4IH	388 245 200 200 377 29 300 388 23 29 24 37 37 29 29 177	77 TXX 77 FXX 10 FD 14 I 14 I 17 FX 10 FD 10 FD 10 TXX 17 TXX 18 I 10 FD 10 TXX 17 TXX 18 I 18 TXX 17 FX 18 I 18 TXX 18 I 18 TXX 18 TXX	Ros Own Han	6x2 ¼ x + 6x2 ¼ x + 5 ½ x3 + x !	CPCCCCCCCCC	81 97 86 90 96 108 103 103 103 103 103 103 112	51 50 58 3 51 3 51 3 51 3 51 3 51 3 51 3 51 3	34 34 34 34 334 337 33 34 334 334 334 33	37 x 2 x 38 x 2 38 x 2 36 x 2 x 4 36 x 1 x 4 36 x 1 x 4 38 x 2 x 4 38 x 2 x 4 38 x 2 x 4 4 1 x 4 x 2	50x2 ½ 52x2 ½ 48x2 ½ 48x2 ½ 48x2 ½ 48x2 ½ 49x2 ½ 50x2 20x2 20x2 20x2 20x2 20x2 20x2 20x2	NNNNNNNNNNNNNNNNNNNNNNNNNNNNNNNNNNNNNN
5555555	1 G&O 2 Per 3 Lon 4 McC 5 McC 6 Lon 7 Per 8 G&O 9 Lon	D.B-L P.Own P.B-L P.B&B P.B-L P.B&B	B-L 31 Own B-L B-L B-L B-L 214 FulWO-B	1		No 3 No 3 No 3 No 4 No 4 No 4 No	Spi 2 Blo M.M. Spi Spi 2 Spi 3 Spi 3 Pet	Col Cla B501 Own Cla Cla Col Cla B370 Tim 52200H Tim 52000 H	SBSSSSF	7 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	R 6.2 H 4.8 H 5.1 H 5.1 H 5.1 R 5.8	28 29 33 16 24 1 24 12 25 4 34 33 35 33 29	6 Col 5 Shu 5405 0 Own 5 Shu 6 Col 6 Cla F208 3 Tim 11710B 2 Tim 11703 B	I LAIH	18 30 37 37 19 22 41	4 TX 9 21 18 41 6 21 6 21 7 TX 20 TX 13 TX	Ros Ros Ros Ros Ros Han	5 1/4 x3x 1/4 6x2x 1/4	7	96	54 56 58	34 34 34 34 34 34	37x2¼ 35½x2⅓ 38x2 40¼x2¼ 37x2¼ 40x2¼ 38x2 38x2 38x2 40x2¼	52x2 1/2 51x2 1/2 50 1/4 x2	MANANANANANANANANANANANANANANANANANANAN
	10 Per 11 Fed 12 Per 13 Fed 14 Gale 14 Gale 15 Gale 16 Gal	dp.Lon J.B&B P.B&E P.Own P.Own D.B-L D.Jon D.Jon D.Jon D.Jon D.Jon D.Jon D.Jon D.Jon D.Jon D.Jon D.Jon D.Jon D.Jon D.Jon P.B&E P.B P.B P.B P.B P.B P.B P.B P.B P.B P.B	Own Own B-L 31 B-L 35 B-L 20 W-G T9 B-L 214 B-L 214 B-L 214 B-L 214 W-G T9 B-L 214 B-L 314 Cot A Own Own Own Own B-L 35 B-L 20 W-G T9 W-G T9 B-L 214 B-L 314 Cot A Own Own Own Own Own Own Own B-L 35 B-L 214 B-L 314 Cot A Own Own Own Own Own Own Own Ow	122	ממקמק ממקמק שממקמק ממקמק ממק ממקמק ממק ממק ממקמק ממקמק ממקמק ממק	1	Spi	Cla 501 Tim 63702 Tim 54000 Tim 53200 Tim 53200 Tim 53200 Tim 53200 Tim 52200H Own	SEFER SEE SEE SEE SEE SEE SEE SEE SEE SEE S	THE PERSON OF TH	HHHHHHHRRRRHHHHHHHHHRHUU	ot O1 67 44 67 44 67 44 67 44 38 41 38 41 57 26 57 26 50 34 50 34 14 32 83 37 36 42 66 42 5 36 6 42 5 5 36	3 Tim 30000F 7 Tim 11710F 9 Tim 14703E 2 Col 4 Col 0 Wm 5 Shu 5405 8 Tim 14704F 2 Col 5530 3 Tim 30000 7 Tim 11703F 4 Own 4 Own 7 Own 4 Own 9 Own 9 Own 9 Own 9 Own 9 Own 1 Shu 540 8 Shu 540 9 Own 1 Tim 11703F 4 Own 2 Shu 540 9 Own 1 Tim 11703F 5 Cla F208 9 Own 9 Own 1 Tim 11703F 6 Cla F208 9 Own 1 Tim 11703F 7 Own 1 Shu 510 8 Shu 510 8 Shu 5410	LAIH LAIH LAIH LAIH LAIH LAIH LAIH LAIH	44444444444444444444444444444444444444	37	M Rose Rose Rose Rose Rose Rose Rose Rose	6 x 3 \ x \ x \ x \ x \ x \ x \ x \ x \ x	14 A A A A	108 118 115 95 113 86 115 113 86 1144 1144 1144 115 96 96 105 105 105 105 105 105 105 105 105 105	716633 5556 557	34 34 34 34 34 34 34 34 34 34 34 34 34 3	40x2 / ₂ 34 / ₄ x2 / ₄ 46x2 / ₄ 46x2 / ₄ 46x2 / ₄ 39x2 / ₄ 39x2 / ₄ 32 / ₄ x2 32 / ₄ x2 40x2 / ₄ 40x2 / ₄ 40x2	54x2 ½ 50x2 ½ 54x3 52x2 ½ 52x2 ½ 52x2 ½ 53x2	NNNA NN NAMED WANNANNA WANNA W

			Ge	neral		Tire	Size				E	ngine							Fu			trical tem	
Make, Model and Capacity	Chassis Price	Standard W.B.	3.	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.	Max. Brake H.P. at Specified R.P.M.		Camshaft Drive	Dia. Main Bearings	Length Main Bearings	No. Main Bearings	M Joi		Fuel Feed	Ignition System Make	Generator, Starter Make	Line Number
1½ Ton—Con Indiana 111 Indiana 89 International A-2 International B-2 International AL-3 Kenworth 85 Kielber 80 LaFrance-Republic C-1 Lange R Larrabee 255 LeMoon HB10 Maccar 366A Mack BL Netco AA Relay 40 Maccar 366A Mack BL Netco IA, 1C Reo 1A, 1C Reo 1B, 1D Reo DFX Tonner Reo DFX Tonner Rugby 6-15 Rugby 6	67.5 72.5 72.5 14.50 1.550 1.950 1.900 2.990 1.900 2.990 62.5 9.5 9.5 9.5 9.5 9.5 1.195 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9	1244 133 1444 145 115 115 116 116 116 116 116 116 116 11	9 165 6 160 0 152 2 162 0 160 6 160 152 2 162 0 160 6 160 152 2 162 0 152 2 162 0 160 0 152 2 162 0 160 0 152 2 162 0 160 0 160 152 162 162 162 162 162 162 162 162 162 16	9000 9000 7500 9300 9375 7500 10100 7000 9000 9000 9000 9000 9000 7150 7150 7900 7000 7000 7000 7000 7000	4050 2935 2955 2955 2955 3000 4000 4000 4800 4800 4800 4800 4800	P 30x5 P 32x6 B5.50/20 B 6.00/20 P 30x5 B 6.00/20 P 32x6 B 7.00/20 B 6.50/20 P 32x6 B 6.50/20 P 32x6 B 6.00/20 P 32x6 P 32x6 P 32x6 B 6.00/20 P 34x5 P 34x5 P 30x5 B 6.00/20	P 32x6 P 32x6 B 6.00/20 B 6.00/20 D B 6.00/20 D B 6.00/20 D F 30x5 B 7.00/20 P 32x6 P 32x6 B 7.00/20 B 6.50/20 D F 32x6 D F 30x5	Her	4.475	251.3	25.6	46-2000	000000000000000000000000000000000000000	00000400000000	20000000000000000000000000000000000000	9 0 6 6 8 9 8 8 8 3 8 3 10 0 7 7 7 7 7 8 8 10 2 12 2 6 6 6 6 8 9 8 8 8 3 10 0 7 7 7 7 7 8 8 10 2 12 2 6 6 6 7 7 9 8 9 12 2 6 6 6 6 7 7 9 8 9 12 2 6 6 8 10 3 17 7 7 8 8 10 2 12 2 6 6 6 6 7 7 9 8 9 12 2 6 6 8 10 3 17 7 8 10 2 12 2 6 6 8 10 3 17 7 8 10 2 12 2 6 6 8 10 3 17 7 8 10 2 12 2 6 6 8 10 3 17 7 8 10 2 12 2 6 6 8 10 3 17 7 8 10 2 12 2 6 6 8 10 3 17 7 8 10 2 12 2 6 6 8 10 3 17 7 8 10 2 12 2 6 8 10 3 10 10 10 10 10 10 10 10 10 10 10 10 10	3 CCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCC	No N	Str Str Zen	GVVVVVMVVMMVVVMMGVVVVMMVVVMMVVVMMVVVMM	A-L A-L D-R D-R D-R D-R D-R D-R D-R N-E A-L A-L A-L A-L A-L A-L A-L A-L A-L A-L	A-LLRRALRADD-RA-LLRADD-RA-LLRRALLRRLRRRRRLLRRRLL	111111111111111111111111111111111111111
13/4 Ton Condor	1460 1525	14	174 12 152 10 196	12000 9000 12000	4150 3765 4150	B 6.50/20 P 30x5 B 6.50/20	DB6.50/20 DP30x5 DB6.50/20	Con 16C	6-314x41/2 6-31/4x41/2 6-31/4x41/2	224.0 248.0 224.0	25.3 27.3 25.3	61-2900 64-2500 61-2900	L	G C C	23/8 23/8 23/8	84 104 84	4 PC 7 PC 4 PC	No KP No	Zen Zen Zen	V M V	A-L D-R A-L	A-L D-R A-L	444
Acme. Acme. 4X Amer. LaF. Chief 9R Atterbury. 44 Autocar. 44 Autocar. 64 Autocar. 75 Available. F1: Available. F1: Available. 7-26 Brockway. 126 Brockway. 126 Brockway. 126 Concord. 6X-6 Condor. CCV-6 CO-6 CO-6 CO-6 CO-6 CO-6 CO-6 CO-6 CO	0 3244 1 2036 1 2036 1 2036 1 2036 1 1086 1 1286 1 1286 1 1286 1 1286 1 1297 1 1097 1 1097	0 166 0 136 0 136 0 136 0 136 1 156 1 156	88 1853 33 1853 31 1860 30 1996 30 1996 30 1696 30 1656 30 1656 31 1	6 11640 0 12000 0 12000 0 14000 0 11900 0 10100 0 11500 1 1300 0 14750 1 12500 1 15500 1 12500 1 12500	6000 6000 6000 6000 6000 6000 6000 600	B7.50/20 P 32x6 B 7.50/20 P 32x6 B 7.50/20 P 32x6 B 7.50/20 B 7.50/20 P 32x6 B 7.50/20 P 32x6 B 7.50/20 P 32x6 B 7.50/20 B 6.50/20 B 6.50/20 B 6.50/20 B 7.00/20 B 7.50/20	30.30/20 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DB6.50/20 DB7.00/	Own Lyc 4SL Lyc ASB Own Own Wau 62K Con 16C Con Con Con Wau 6TL Bud KTU Bud KTU	6-4x4 1/4 6-33/4x5 1/2 6-33/4x4 1/4 6-33/4x4	278.6 358.0 222 248 248.0 311.0 255.0 260.9	3121 5	1.58-21001	HULLULULUHHULLULULULULULULULULULULULULU		A STATE OF THE PROPERTY OF THE	13 to	444FFPCCCCFPPPPPFFFPPPPFFPPPPPFFPPPPPPFFPPPPPFFPPPP	Per	Str Zen Zen	VG MV VV MMMMMMMMMMMMMMMMMMMMMMMMMMMMMM	A-L RA-L L A-L L L A-L	D-R ALL R D-R R L N N A-L L N N A-L C D-R R A-L D-R R R A-L D-R R R R R R R R R R R R R R R R R R R	

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			Ger	neral		Tire	Size				E	ngine								Fu		-	rical
Make, Model and Capacity	Chassis Price	Standard W.B.	Max. W.B. Furnished	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.	Max. Brake H.P. at Specified R.P.M.	[es]	Camshaft Drive	ain Be	Length Main Bearings	No. Main Bearings	Oiling System	Governor Make	Carburetor Make	Fuel Feed	Ignition System Make	Generator, Starter Make
Gramm-Bernstein A Gramm-Bernstein B6X Gramm-Bernstein B6X Gramm-Bernstein C6 Gramm-Bernstein DX G-P 55-6, 3-4 Ton G-P 55-8, 3-4 Ton	4680 4680 4680 22530 36955 22550 3300 15155 16155 16155 16155 25745 4750 2740 2915 4750 2740 2915 4250 4750 2740 2915 4250 4750 2915 4250 4750 4750 4750 4750 4750 4750 4750 47	1744 Op Op 1700 1700 1688 1690 1843 1564 1690 1655 1666 1666 1666 1666 1666 1666 166	2422 Opp 2000 2204 2048 Opp 1800 221174 2204 2204 2220 4230 2244 1900 Opp 192 21174 2400 192 21174 2411 195 Opp Opp Opp Opp Opp Opp Opp Opp Opp Op	22000 16000 17000 177000 17500 19000 15740 14500 16000 177500 14700 14700 14700 14700 14700 14700 14700 12200 12715 18979 19429 12210 12210 12210 12200 12200 12200 12200 12000 16000 16000 18000 18000 16000 14000 12500	7990 6500 6500 6500 6500 6500 6500 6350 635	P 36x8 P 34x7 P 36x6 P 36x6 P 32x6 P 36x6 P 32x6 P 32x7 P 34x7	DP36x8 DP34x7 DB9.00/20 DB7.50/20 DB7.50/20 DB7.50/20 DB9.00/20 DB8.25/20 DB9.00/20 DB8.25/20 DB9.00/20 DB8.25/20 DB9.00/20 DB8.25/20 DB9.00/20 DB8.25/20 DB9.00/20 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP34x7 DP40x8 S 36x8 S 36x8 DP36x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP34x7 DP40x8 S 36x8 DP36x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x7 DP40x8 S 36x8 DP36x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x7 DB9.00/20 DB8.25/20 DB9.00/20 DB7.50/20 DB8.25/20 DB9.22x6 DB9.32x6	Own Wau ML Wau ML Wau MK Con Con Con Con Bud ETU Bud DW 6 Bud BA-6 Bud DW 6 Lyc TS Con 16R Con 16R Con 16R Con 16R Con 16R WXC Her WXC Her WXC Her YXC Own	2.	404.0 358.1 380.9 380.9 3811.0 358.1 311.0 380.9 6 380.8 311.0 353.8 311.0 353.8 311.0 353.8 311.0 353.8 311.0 353.8 311.0 353.8 311.0 353.8 311.0 353.8 311.0 353.8 311.0 353.8 311.0 353.8 353	43. 4 40. 8 8 4 40. 8 8 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8 8 4 40. 8	92-2400 67-2300 87-2500 73-2400 89-2400 100-2400 89-2400 77-2200 98-2700 98-2700 98-2700 98-2700 98-2700 96-3000 96-3000 96-3000 96-3000 96-3000 96-3000 96-3000 96-3000 96-3000 97-2400 78-3000 97-2400 78-3000 78-3000 97-2500 78-3000 97-2500 78-2500	ГГГНИННИГТГГТНИННГГГГГГГГГГГГГГГГГГГНИННКТГГИННИННГГГИЗНГГГГГГГГГ	GGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGG	32222222222222222222222222222222222222	1123/4音音音/26	777777734444777777777777777777344444444	であることでは、これでは、これでは、これでは、これでは、これでは、これでは、これでは、これ	Pe Wa Wa KP KP KP KP Wa No No No No No No Co Ha	Str Schh Schh Sch Sch Sch Sch Sch Sch Sch S	VVVMMMMMVVVMMMMMMMMMMMMMMMMMMMMMMMMMMM	D-RR AA-L-L-RR AA-L-L-RR AA-L-L-NEE-RNNN-B-RR AA-L-L-RR AA-L-RR AA-L	L-NR-RL-L-L-R-R-R-L-L-L-NR-R-R-R-R-R-R-R
Hendrickson. T-6 Hug 67 Hug 67 Hug 41 Hug 85-6 Hug 41 Hug 85-6 Hug	2550 3250 3850 3740 3350 3740 400 3350 4150 4150 4350 4150 4150 4150 4150 4150 4150 4150 41	150 1144 1144 1170 170 170 170 170 170 1156 1156 1156 1151 1151 1151 1151 115	1955 2011 1144 1150 2000 2000 2000 2000 2012 214 2100 2199 2199 2199 2199 2199 2199 2199	15600 14500 17200 17200 17200 20000 17000 17000 17000 20000 15000 15000 16155 17000 16155 17000 16500 16500 17000	62000 8-5880 7-2000	P 34x7 P 34x7	DP34x7 DP	Bud DW-6 Her Con Con Con Wis Con Con Gown FBB Her WXC Con Her WXC Con Her YXC Con Her WXC Her YXC Con Her YXC Her WXB Her WXC Lyc HB Own 1AB Own 3A Con 18R Her WXC Lyc HD		330 (330 (330 (330 (330 (330 (330 (330 (330 (330 (330 (330 (333 7 7 7 8 8 8 8 8 8 4 5 9 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	70-2100 70-2100 70-2100 70-2100 70-2100 70-2100 54-1600 73-2400 88-2400 73-2400 67-2600 67-2600 67-2600 94-2200 88-2400 88-2400 88-2400 88-2400 88-2400 88-2400 88-2400 88-2400 88-2400 88-2400 88-2400 88-2400 88-2400 73-200 73-2100	LLLLLHHHHHHHLLLHLLLLLLLLLLLLLLLLLLLLLLL	00000000000000000000000000000000000000	A 1928 A SATURATION OF THE PROPERTY OF THE PRO	99910344411333434341133434341133434341133434341133434341133434343411334343411334343411334343411334343411334343411334343411334343411334343411334343411334343411334343411334343411334343411334343434113343434113343434113343434	47443777447477774443077777744477777744477777744477777775	PCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCC	Bu PeP KPP KPP KPP KPP KPP HB	Zen Zen Str Zen	V MV VV MM W VV MM W VV MM MM GGGV VV VV VV	A-L A-L R-B(R-B(R-B(R-B(R-B(R-B(R-B(R-B(R-B(R-B(D-R D-R D-R D-R D-R D-R D-R D-R D-R D-R

	Clutch	Gear	Set		40.	Re	ar Ax	le			Front Axle	Bre	ıkes		-	Frame		Body	Moun Data	ting	Spr	ings	
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Own You You G&O G&O G&O Cac G&O Chi Per Lon Per Per Re Per Re Per Re Per Re Re Per Re Re Per Re Re Re Per Re	D.Cov D.Cov D.Cov D.Cov D.Cov D.Cov D.Cov D.Full D.Full D.Full D.B-L D.B-L D.Full D.Gov D.	Own	UDUDAD ADADDDDDDDDDDDDDDDDDDDDDDDDDDDDD	887455844	Spi 3 P-S 4 P-S 5	Tim 65706 E Tim 56200E Vis 9018 Tim 65001-6 Tim 56200E Tim 56200E Tim 56200E Tim 65706 Wis 6617 Cla B800 Wis 6617 Cla B800 Wis 1237Q Wis 1237Q Wis 1237Q Wis 1237Q Wis 2 Wis Wis Wis Wis 2 Wis Wis 2 Wis Wis 2 Wis Wis 2 Wis 10 Coven 10 Cove	SWITTER WHITE THE WASTER TO SHE THE WASTER T	MRRRAM RHHHHHHHHHHHHHHHHHHHHHHHHHHHHHHHH	7.7.5. 4444. 454. 45. 45. 45. 45. 45. 45. 4	1.0.2 2 6 2 5 5 5 9 0 5 6 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Shu 5572 Shu S772 Shu S772 Shu Shu S772 Shu Shu Shu Shu Shu Shu Shu Shu Tim 33020H Tim 16302 Wis Tim 15733H Tim 15300 H Col 5500 Eat 423 Tim 33000H Tim 33000H Tim 33000H Shu 5582B Shu 5580 Shu 5550 Tim 3000H Shu 5550 Tim 3000H Shu 5550 Tim 3000H Shu 5550 Tim 33000H Shu 5550 Tim 33000H Shu 5550 Tim 3300H Shu 5550 Tim 15733H Shu Tim 15733H Shu Tim 15733H Shu Tim 15733H	B41M B41M B41M B41M B41M B41M B41M B41M	403 3800 3800 6831 1 584 488 4888 4888 4888 4888 4888 488	FDD CCD CCC CCC CCC CCC CCC CCC CCC CCC	Rose Rose Rose Rose Rose Rose Rose Rose	Tx2 1 1 1 1 1 1 1 1 1	######################################	164 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	Opt	22 21 22 23 24 24 24 24 24 24 24 24 24 24 24 24 24	34	04 19 34 34 34 34 34 34 34 34 34 34 34 34 34	STATE OF THE PROPERTY OF THE P

			Qe	neral		Tire	Size				8	ngine							Fu			rical tem	
Make, Model and Capacity	Chassis Price		Standard W.B. Max. W.B. Furnished	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.			Camshaft Drive	ain Be	Length Main Bearings	No. Main Bearings	1 6	1 8	Fuel Feed	Ignition System Make	Generator, Starter Make	Line Number
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	1	Clutch	Gear	Se	et		No.	Re	ar A	xle			Front Axle	Bra	kes			Frame		Body	Mour Data	ting	Spi	ings	
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	Make, Model and Capacity	Chassis Price	Standard W.B.	Max. W.B. Furnished	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.	Max. Brake H.P. at Specified R.P.M.		Piston Material		Length Main Bearings	No. Main Bearings	Oiling System	Governor Make	Carburetor Make	Fuel Feed	Ignition System Make	Generator, Starter Make	
0.0101010101	4 Ton—Cont Sterling FW97, FD97; Sterling FW978, FD97; Sterling FW115, FD11; Sterling FC107; Sterling FC107; Sterling FC107; Ward La France 35F; White 642-4 Toi Witt-Will R43; Woods 7, World DA-11;	8	192 192 193 193 Op	2 222 2 222 2 222 2 222 2 222 0 Op 0 Op 0 214	23000 23000 28000 21600 21600	8555 8050 8550	P 36x8 P 40x8 P 36x8 P 40x8 B9.75/20 B 9.75/20 B9.75/24 P9.75/20 P9.75/20	DP36x8 DP36x8 DP40x8 DP36x8 DP40x8 DB9.75/20 DB9.75/20 DP9.75/20 DP9.75/20 DP9.75/20	Wau SRL Wau SRL Wau MK Wau SRL Lyc Own 1AB Con 20R	6-4 ½ x4 ¾ 6-4 ¾ x5 ½ 6-4 ¾ x5 ½ 6-4 ¾ x5 ¼ 6-4 ¾ x5 ¼ 8-3 ¾ x4 ¾ 6-4 ¾ x5 ¼ 6-4 ¾ x5 ¼ 6-4 ¾ x4 ¾ 6-4 ¾ x4 ¾ 8-3 ¼ x4 ¾	381 462 462 462 381 462 420 519 381 427 479	40.8 45.9 45.9 45.9 40.8 45.9 45.9 45.9 51.2	85-2500 102-2400 102-2400 85-2500 97-2000 130-2800 96-1800 88-2200 100-2600 104-2200 115-3300		GGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGG	25/8 3 3 3 25/8 3 23/4 22/4 23/4 3 3 3 3 3 3 4 3 3 3 3 4 3 3 4 3 4 3	12 13 7 13 7 12 3 15 1 13 7 15 1 13 7 15 1 13 7 15 1 13 7 15 1 13 7 15 1 15 1	77777577	CC CC CC FP FP FP FP PC	Wa Wa Wa Wa Wa No Owi No No Ha	Zen Zen Zen Zen Zen Zen Zen Zen Zen Zen	MMMM P EEE	D-R D-R D-R D-R D-R D-R L-N D-R R-Bo A-L	D-R D-R D-R D-R D-R D-R D-R D-R A-L	
(1	4'/2 ION Gotf'dson RD,RW96A Larrabee 85 Ward La France .45I				24000	8500 8800	B9.75/20 B9.75/20 P 36x8	DB9.75/20 DB9.75/20 DB9.75/20 DP36x8	Buda K479 Con 21R Wau SRL	8-3¼ x4½ 6-4% x4¾ 6-4% x4¾ 6-4% x5½	479.0 424.4 462	51.2 45.9 45.9	115-3300 100-2000 97-2400 97-2000	O L O H O L	G C C C C C C C C C C C C C C C C C C C	23/8 3 23/4 3	10 113 133 133	5 777 7	FP FP FP	Ha No Wa	Zen Zen Zen Str	MG	D-R D-R D-R	D-R D-R D-R	
	5 Ton Acme. 10X Spe Acme. 10X Spe Acme. 10X Am La Fra. 121 Am La Fra. 121 Am La Fra. 121 Am LaF Big. Ch.1. Armleder. 6 Atterbury. 10 Autocar 3½ & 5T . Available. T-5 Brockway. 4-5T-22 Clinton. 120L Coleman. X-100 5-6 T Coleman. X-100 5-6 T Coleman. X-100 5-6 T Coleman. X-100 F-7 Commerce. 10 Coleman. X-100 F-7 Commerce. 10 Coleman. X-100 F-7 Commerce. 10 Condor. CH. Coleman. X-100 F-7 Commerce. 10 Condor. CH. Coleman. X-100 F-6 T Coleman. X-100 F-7 Federal. 4C6A 4-5 T Foullan. Mot. T-6 X) Gen. Mot. T-6 X) Gen. Mot. T-7 X) Gen. Mot. T-8 X) Gen. Mot. T-	6 6 6 72 2 1 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0	199 199 199 199 199 199 199 199 199 199	3 237 3 23 23 23 23 23 23 23 23 23 23 23 23 23	23500 22000 24000 19420 28000 22000 22000 27050 27150 27150 27150 24300 27050 27150 24300 24000 26000	9600 (7500 (B10.50/20 P 40x8 B10.50/20 P 40x8 B10.50/20 P 40x8 B10.50/20 P 40x8 B10.50/20 P 42x9 P 36x8 B10.50/20 P 42x9 P 36x8 B10.50/20 P 38x9 P 36x8 B 36x6 B 9.00/20 P 38x9 B 9.75/23 B 9.75/23 B 9.75/25 B 9.75/25 B 9.75/25 B 9.75/25 B 9.75/25 B 9.75/25 B 9.00/20 B 9.75/20 B 9.	DP38x9 DB9.75/28 40x12 DB9.75/28 40x12 DB9.75/38 DB9.75/38 DP36x8 DB9.00/20 DP36x8 DB9.00/20 DP36x8 DB9.00/20 DP36x8 DP36x8	Con 21R Bud BA6 Con Ha 8152 Her YXC3 Bud GF6 Her YXC2 Bud BA6 Own BK Own AC Own AC	4-5x8 x5.5 x6.5 x6.5 x6.5 x6.5 x6.5 x6.5 x6.5	27 411 4427 427 4390 4478 4378 4453 4453 4453 4453 4471 471 471 471 471 471 471 471 471 47	5 440 4456 50 0 5154 488 400 4455 4456 4566 456	9100-24 8 83-21 1 69-18 2 103-22 1 126-18 6 99-22 8 75-22 77-18 78-19 79-18 79-19 79-19 79-19 79-19 79-19 79-18	300 L 100 10		NC NACCCCC 0 8 8 8 8 8 C A C C C C C C C C C C C C C		14 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	7 FF	NO BELLEVIA OF THE PROPERTY OF	O Zeres	MYVVVVV MVVVVV MEEV MAVVA MARATAR ARTER AR	A-L N N M A-L I A-L N N M M M M M M M M M M M M M M M M M	A-BA-BA-BA-BA-BA-BA-BA-BA-BA-BA-BA-BA-BA	N. 00011
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		Clutch	Gear	S	et		No.	Re	ar A	xle			Front Axle	Bra	kes			Frame		Body	Mour Data	nting	Spr	ings	
Time Namber	Radiator Make	Type and Make	Make and Model	Location	No. of Forward Speeds		Universals Make and	Make and Model	Final Drive and Type	Drive and Torque		Reduc. in Low	Make and Model	Service	Area Service Brakes	Hand	Steering Gear Make	Dim. Side Rail	Type	Cab to Rear of Frame	Cab to Rear Axle	Width of Frame	Front	Rear	Auxiliary Type
234567891011	Mod Mod Mod Mod Mod	D.Own D.Own D.Own P.B-L P.B-L dp.O'n D.B-L D.B-L D.B-L	Own Own Own Own B-L B-L 55 B-L 55 B-L 55 B-L 615 Ful MGU	UUUUUAA	4444444444	No	Spi Spi Spi	Tim Tim Own Own Tim Own Tim Tim Tim Own Tim Tim Tim 65720H Tim 65720H Tim 75720 H Tim 58200H	W/2 W 2 W/2 CD CD WF WF FD WF SF	RRRRRR	9.3 Opt Opt 10.1 7.25	62.2 Opt Opt 66.5 38.8	Tim	L4IHV L4IHV L4IHV O2IMV O2IMV T4IHV T21MV O4IA L4IHV L4IHV L4IH	768 768 768	TD CI CCD FD	Ross Ross Ross Ross Ros Ros Ros Ros Ros	12x3 ¼ x ¼ 12x3 ¼ x ¼ 12x3 ¼ x ¼ 12x3 ¼ x ¼ 12x3 ¼ x ¼ 14x3 ½ x ⅓ 14x3 ½ x ⅓ 14x3 ½ x ⅓ 7x2 ½ x ¼ 7x2 ½ x ¼ 7x3 ½ x ⅙ 8x3x ¼		172 172 172 172 172 172 Opt Opt 156 Var Opt Opt	108 108 108 108 108 108 Opt Opt 76 76 Opt Opt	34 34 34 34 33 33 34 4 32	Ton C 48x3 48x3 48x3 48x3 40x2 40x2 44x3 42x3 41x2 41 41x2 41 42x3	54x3 54x3 54x3 54x3 62x3 62x3 52x5 52x5 54x3 54x3 55x3 55x3 55x3	KKKKKKKKKKKK
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			Gei	neral		Tire	Size				En	gine								Puc Syste		Elect	tem	
Make, Model and Capacity	Chassis Price	Standard W.B.	Max. W.B. Furnished	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.	Max. Brake H.P. at Specified R.P.M.	Bull	Camshaft Drive Piston Material	Dia. Main Bearings	Length Main Bearings	No. Main Bearings	Oiling System	Governor Make	Carburetor Make	Fuel Feed	Ignition System Make	Generator, Starter Make	Line Number
51/2 Ton and I Gotfredson RW104A Gotfredson RW106A G-P 85-6, 5-7 G-P 85-6, 5-7 Indiana 75-7 1 1 1 2 5 6 Indiana 75-7 1 1 1 2 5 6 Indiana 75-7 1 1 2 5 6 Indiana 75-7 1 1 1 2 5 6 Indiana 75-7 1 2 5 7 6 Indiana 75-7 1 2 5 7 6 Indiana 75-7 1 2 5 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	5875 6670 5500 6550 6650 5200 6500 5830 5700 8000	173 169 159 182 182 174 156 191 168 1220 168 175 165 192 200 200 200 200 00 00 00 00 00 00 00 0	196 Op Op 196 224 212 198 240 240 220 204 200 180 222 222 230 230 230 230 230 230 00 00 00 00 00 00 00 00 00 00 00 00 0	24000 24000 33000 27800 30000 24000 24000 32000 34000 29200	12400 9200 9100 10400 10750 9250 8000 11000 12800 112800 10500 9600 8705 9655 9055 9055 10500 10255 10500	B10.50/20 B10.50/24 P 40x8 P 38x7 P 38x9 S 36x6 B10.50/24 S 36x7 P 36x8 B10.50/40 S 36x7 P 36x8 B10.50/40 S 36x7 P 36x8 B10.50/40 S 36x7 P 36x8 P 40x8 P 50x7 P 50x8 B 9.75/20 B 10.50/20 B 10.50/20 B 10.50/20 B 10.50/20 B 10.50/20 B 10.50/20 B 10.50/20	D\$40x8 D\$40x8 D\$10.50/20 D\$10.50/2 D\$10.50/2 D\$10.50/2 D\$10.50/2 D\$40x8 D\$40x6 D\$10.50/24 D\$40x8 D\$4	Own GF6 Wau SRL Bud BA6 Con B5 Wau SRL Wau SRL Wau SRL Wau HB Wau AB Wau AB Wau AB Wau AB Wau GSRL Own 6 Wau SRL Lyc Wau RB	6-43/x53/ 6-43/x6 6-43/x53/ 6-43/x53/ 4-43/x6 6-43/x53/	420 611 4427 549 0 471 2549 0 471 25547 1 471 2 525 471 2 428 4 420 4 425 3 4462 4 425 3 462 4 462 4 4	48.6 40.0 60.9 140 54.1 54.1 45.9 40.8 36.1 45.9 45.9 45.9 45.9 45.9 45.9 45.9	100-2000 140-3000 125-2000 127-2300 100-2400 116-1800 98-1850 77-1800 126-2200 140-2800 130-2000 130-2000 118-1850 88-2000 38-32100 102-2400 99-2000 99-2000 99-2000 99-2000 1010-2000 110-2800 99-2000 110-2800 110-2800 110-2800 110-2900 1	LL .HLLLLLLLLLLLLLLLLLLLLLLLLLLLLLLLLLL	COCAAANCOSSSSSOCACBROCOCOCACOCOC	22233223333333333333333333333333333333	111764 1134766 113111152 113 1111152 113 113 113 113 113 113 113 113 113 11	- 45 7774343475747437744447 5443	44444 444440400000040449408888888990 44444040000000040449	Pe Wa On Own Own On No Ha Ha Mo Bu Si Wa Wa Wa Wa		M M M M G V G V M M M M M M M M M M M M	A-L A-L A-L R-Bo R-Bo A-L Bo A-L Bo A-L Bo A-L Bo A-L Bo Bo Bo Bo Bo Bo Bo Bo Bo Bo	D-R A-L A-L N-E N-E N-L NO-L NO-L RA-L NO-L NO-L NO-L RA-L NO-L NO-L NO-L NO-L NO-L NO-L NO-L NO	1 2 3 4 5 6 6 7 8 9 10 11 11 12 13 14 15 16 11 17 18 19 20 21 22 22 3 22 4 25 26 26 30 31 32 33 33 34 35
Six-Wheelers 36	6000 9000 41440 75600 75600 6000 6300 7400 1050 6300 7400 1050 6500 6500 6500 6500 6500 6500 65	Opp 1644 1164 1189 1175 1210 1175 1195 1195 1195 1195 1195 1195 1195	Op Op Op Op Op Op Op Op Op Op Op Op Op O	38000 38000 28500 34500 34500 28000 36000 36000 36000 12500 28000 36000 28000 34000 28000 34000 28000 36000 36000 34000 34000 34000 36000	14000 12740 9000 12740 9000 12740 9000 11500 13000 12000 12500 14000 12000 11000 12000 11000 12000 11500 11500 11500 11500 11500 11500 12000 11500 11500 11500 11500 11500 11500 11500 11500 11700	B 9.75/20 B 7.50/20 P 34x7 B 36x8 P 38x9 B 8.25/20 B 9.00/20 B 9.75/20 P 34x7 P 36x8 P 38x9 B 8.25/20 B 9.00/20	DP36x8 S 36x10 DB9.75/20 DB9.75/20 DP34x7 DP36x8 DP38x9 DB9.25/20 DB9.00/20 DB9.75/20 P36x8 DP36x8 DP32x6 DB9.00/20 DB9.75/20 BB9.75/20 BB9.75/20 BB9.75/20 BB9.75/20 DB9.75/20 SB0.75/20	Her YXC Her YXC-2 Wau 6RB Her YXC3 Bud GL6 Wau MK Wau SRL Oon 20R Con 21R Con 20R Con 21R Con 21R Wau SRL Uyc HF Wau SRL Uyc HF Wau SRL Uyc HF Wau SRL Uyc HF Wau 6RB Lyc AEC Wau 6RB Wau 6SRL	6-43/4 x 43/4/4/4/4/4/4/4/4/4/4/4/4/4/4/4/4/4/4/	$\begin{array}{c} **11 \\ 4 \\ 27 \\ 15 \\ 26 \\ 20 \\ 20 \\ 20 \\ 20 \\ 20 \\ 20 \\ 20$	54.1.4 45.9 9 46.0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	197-2500 100-2600 127-2300 99-2200 99-2200 114-1900 98-2000 98-2000 98-2000 98-2000 98-2000 98-2000 100-2000 100-2000 100-2000 100-2000 100-2000 100-2000 100-2000 100-2000 100-2000 100-2000 100-2000 100-2000 115-2200 90-2200 90-2200 90-2200 90-2200 90-2200 90-2200 115-2200 116-2200 116-2200 116-2200 116-2200 116-2200 116-2200 117-2000 118-2200 118-2200 118-2200 119-2000 119-2000 119-2000 110-2000 110-2000 112-2000	THE TURNET TO COME THE TRANSPORT OF THE		13222333333333322222222323333333333333	143 143	77777774747777774483777777477457554 4777774444474777774 73444477777	######################################	Pee Www. Waasseys Wasseys Wass	Str Str Zen	EMMMMMVV MMMMMMMMMMMMMMMMMMMMMMMMMMMMMM	A-DR-RR-RR-RLL-NLN-RR-RR-RR-RR-RR-RR-LL-NLN-RR-RR-RR-RR-RR-LL-NLN-RR-RR-RR-RR-RR-RR-RR-RR-RR-RR-RR-RR-RR	D-R D-R A-L A-L A-L A-L A-L A-L A-L D-R None L-N D-R D-R D-R D-R D-R D-R D-R D-R D-R D-R	366 377 388 389 401 442 433 444 500 511 552 556 667 667 668 677 668 677 677 777 777 77

1	Clutch	Gear S	et		No.	R	ear	Axio	e			Front Axle	Brai	kes			Frame		Body	Moun Data	ting	Spr	ings	
Line Number Radiator Make	Type and Make	Make and Model		f. and	ersals Make and	Make and Model	Wheels Driven	Final Drive and Type	Drive and Torque	Reduc. in High	Reduc. in Low of	Make and Model	Service	Area Service Brakes	Hand	Steering Gear Make	Dim. Side Rail	Type	Cab to Rear of Frame	Cab to Rear Axle	Width of Frame	Front	Rear	Auxillary Type
1 Lon 2 McC 3 Own 4 Own 5 Own 6 7 Lon 8 Lon 9 Own 10 Own 11 Own 11 Own 12 Own 13 Own 14 Lon 15 Mod 16 Lon 17 Mod 18 Own 19 Lon 20 Lon 20 Lon 21 Mod 22 Mod 24 Mod 22 Mod 24 Mod 26 Mod 26 Mod 27 Mod 28 Own 30 Per 32 Per 33 Own 30 Per 33 Own 30 Per 33 Chi	D.B-L D.B-L D.Ful D.Ful D.Ful D.Ful D.Ful D.Ful D.Ful D.Ful P.Own P.Own P.Own P.Own P.Own P.Own P.Own D.B-L D.B-L D.B-L D.B-L D.B-L D.B-L D.B-L D.Own D.Own D.Own D.Own D.Ful P.B-L P.B-L P.B-L P.B-L P.B-L P.B-L P.B-L P.B-L D.B-L	B-L60 Max B-L60 Max Ful MHU Ful MHU Ful MHU Ful MHU Own AC Own AC Own AC Own AP B-L 554 B-L 70 B-L 60 Max B-L 60 Max B-L 60 Max B-L 60 Max B-L 60 Max B-L 60 Max B-L 60 Max Own Own Own Own Own Own Own Own Own Own	AUUUU .UAU J AJ J UU AU A A AUUUUUU AUA	44444444444444444444444444444444444444	MM88 MM88 MM88 MM88 MM88 MM88 MM88 MM8	Wis 1567-H Own AC Own AC Own AC Own AC Time6704WF Wis 1627KH Own Own 85AH Own Ti 68700DP Ti 68700SP Tim Own Own Ti mown	2	CD WF 2D WF WF WF	RRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRR	9.00 10.1 1 10.0 6.46 6.46 9.00 10.1 11.7 7.4 14.0 9.3 8.3 9.4 10.9 9.3 8.5 Opt Opt Opt 11.7 0.9 9.3 8.5 0.9 0.9 0.9 0.9 0.9 0.9 0.9 0.9 0.9 0.9	113. 125. 63.7795. 95.0946.3 41.5 90.006 61. 41.5 95.006 62.22 55.33. 66.22 55.33. 66.23. 66.	Shu Tim 26450-H Tim 26450-H Own AC Own AC Own AC Own AC Tim 26450H Tim 27450 Tim 27450 Tim 1390 Tim 7710	B4IM B4IM 4IMV LT4IHV T4IA L4IHV OJXM OJIV OJXM O2IV L4IHV L4IHH W41A L4IH O2IMV W84IA O2IMV W84IA O2IMV O2IMV	676 870 194 492 194 287 690 702 480 628 666 666 660 666 600	JX 2I JX	Ros	12x3 ½ x m 14x3 ½ x m 14x3 ½ x m 9x3 ½ x m 9x3 ½ x m 8x3 m 9½ x m 8x3 m 9½ x m 8x3 m 9½ x m 10x3 m 1	COCCCC COCCCCCCCCCCCCCCCCCCCCCCCCCCCCC	162 162 128 12 132 132 132 132 130 168 139 192 144 172 172 172 178 168 168 168 136 126 Opt	99 81 ½ 92 92 92 92 91 108 113 120 134 134 108 107 107 107 107 107 107 107 107 107 107	37 1/2 36 36 1/2 37 1/2 37 1/2 37 1/2 37 1/2 34 33 4 35 34 34 34 34 34 34 34	40x3 40x3 42x3 42x3 40x3 44x3 44x3 46x3 46x3 46x3 46x3 46x3 44x3 42x3 42x3 42x3 42x3 42x3 44x3 42x3 44x3 44	58x4 58x4 58x4 58x4 58x4 54x4 54x4 54x4	
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